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# **CENTRO ESCOLAR UNIVERSITY**

Company's Full Name

9 Mendiola Street San Miguel, Manila Company's Address

**735-68-61 to 71** Telephone Number

March 31
Fiscal Year Ending
(Month & Day)

SEC FORM 17 – A, as Amended Form Type

March 31, 2019
Period Ended Date

-----(Secondary License Type and File Number)

cc: Philippine Stock Exchange

# SEC FORM 17-A

# ANNUAL REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE

1.	For the fiscal year ended	March 31, 2019						
2.	SEC Identification Number	1093						
3.	BIR Tax Identification No.	000-531-126-000						
4.	Exact name of issuer as specified in its charter	CENTRO ESCOLAR UNIVERSITY						
5.	Province, Country or other jurisdiction of incorporation or organization	Philippines						
6.	Industry Classification Code	(SEC Use Only)						
7.	Address of Principal Office	9 Mendiola Street, San Miguel, Manila						
	Postal Code	1005						
8.	Issuer's telephone number, Including area code	(02) 735-68-61						
9.	Former name, former address and fiscal year, if changed since last report	Not Applicable						
10.	Securities registered pursuant to Section 8	and 12 of the SRC, or Section 4 and 8 of the RSA						
	Title of Each Class Numb	er of Shares of Common Stock Outstanding and Amount of Debt Outstanding						
	Common Stock	372,414,400						
11.	Are any or all these securities listed on a s	tock exchange?						
	Yes [√] No	[ ]						
	If yes, state the name of such stock exchan Philippine	nge and classes of securities listed therein: Stock Exchange						
	12. Check whether the issuer:							
		led by Section 17 of the SRC and SRC Rule 17.1 nd RSA Rule 11(a)-1 thereunder and Sections 26 and						

141 of the Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports):

Yes  $[\sqrt{\ }]$  No  $[\ ]$ 

(b) has been subject to such filing requirements for the past 90 days.

Yes  $[\sqrt{\ }]$  No  $[\ ]$ 

13. State the aggregate market value of the voting stock held by non-affiliates of the registrant. The aggregate market value shall be computed by reference to the price at which the stock was sold, or the average bid and asked prices of such stock, as of a specified date within 60 days prior to the date of filing. If a determination as to whether a particular person or entity is an affiliate cannot be made without involving unreasonable effort and expense, the aggregate value of the common stock held by non-affiliates may be calculated on the basis of assumptions reasonable under the circumstances, provided the assumptions are set forth in this Form. (See definition of "affiliate" in "Annex B").

Number of non-affiliate shares as of June 30, 2019 372,414,400

Closing price per share as of June 30, 2019 ₱ 6.98

Market value as of June 30, 2019 ₱2,599,452,512 (price/share x 372,414,400)

## PART I - BUSINESS AND GENERAL INFORMATION

# Item 1. Business

#### **Description of Business**

# **Business Development During the Past Three Fiscal Years (2017-2019)**

Centro Escolar University (CEU), an institution of higher learning established in 1907 by Librada Avelino and Carmen de Luna, is committed to the furtherance of its founders' philosophy, Ciencia y Virtud (knowledge and virtue), and aims to cultivate the mind, the spirit, and the body for service to God, country and the family. It has ranked among the top ten institutions of higher education in the Philippines.

In pursuit of this philosophy, it seeks to educate students:

- 1. To develop wholesome values and attitudes;
- 2. To become intellectually, technologically, and globally proficient in their chosen professions; and
- 3. To be involved in the promotion of nationalism.

CEU, a stock corporation, was first incorporated in 1932 to exist for 50 years, or until 1982. On March 31, 1982 the corporate life was extended for another 12 years to last until 1994. On March 31, 1994, the Articles of Incorporation was amended extending the life of CEU for another 50 years.

There was no bankruptcy, receivership or similar proceeding that happened to the corporation.

Stock split was approved by SEC on March 31, 2000, effectively reducing the par value from ₱100 to ₱1 per share. PSE correspondingly adjusted the par value on August 3, 2000.

#### **School Year 2016-2017**

## Student Enrolment

The University had an enrolment of 17,532 for the first semester and 16,632 for the second semester of school year 2016-2017. The total enrolment for the three campuses for both the first and second semester decreased by 20.51% and 20.77%, respectively compared to that of SY 2015-2016. The total first year (freshmen, transferees) enrolment decreased by 91.18% as compared to the enrolment of the previous school year due to the K-12 transition.

# Foreign Student Enrolment

Foreign student enrolment for SY 2016-2017 stood at 500 and 461 for the first and second semesters, respectively. A decrease of 23.08% for the first and 19.97% for the second semester was noted compared to the enrolment of the previous school year. The programs where most of the foreign students enrolled are in Dentistry and Graduate School.

# Performance in Board Examination

The sterling performance of Centro Escolar University graduates in the licensure examinations given by the Professional Regulation Commission (PRC) defines CEU's pursuit of academic excellence and conviction to continually raise up its academic programs to the standards of the world's best.

Escolarians dominated the Optometry Board Examination with six graduates in the top 10 in the July 2016 licensure examination. Meanwhile, the School of Dentistry proved its superiority as the school produced three top placers (1<sup>st</sup>, 2<sup>nd</sup>, 6<sup>th</sup>) in the June 2016 board examination and another two from CEU Makati in the December 2016 licensure examination.

Another accolade to CEU was brought by the School of Pharmacy graduates grabbing the sixth place in the June 2016 Pharmacy board examination. On the other hand, CEU Malolos ranked 5<sup>th</sup> in the September Licensure Examination for Teachers.

In February 2017 Medical Technology licensure examination, one of their graduates ranked 9<sup>th</sup>.

The passing percentage of CEU graduates was higher than the national passing percentage in almost all licensure examinations taken by the graduates in the previous year. Programs such as the Nutrition-Dietitian, Library Science, Elementary Education as well as Dentistry in the practical phase of the licensure examination posted a remarkable 100% passing rate.

The brilliant performance of CEU graduates is a testament to the University's quest for academic excellence and quality education. Along with exceptional ratings, CEU provides a training ground for its students to become globally competent imbued with character and wit.

# Accreditation and Recognition

In its mission to provide quality education, Centro Escolar University Nursing and Social Work programs were granted Level III accreditation status from 2017-2021 by the Philippine Accrediting Association of Schools, Colleges and Universities (PAASCU) and certified by the Federation of Accrediting Agencies of the Philippines (FAAP) last December 2016.

Centro Escolar University Accountancy program was granted Level 1 formal accreditation status by the Philippine Association of Colleges and Universities Commission on Accreditation (PACUCOA) last October 2016. The accredited program was also endorsed for certification to the Federation of Accrediting Agencies of the Philippines (FAAP).

CEU Malolos embarked on Level II PACUCOA accreditation for the Dentistry, Pharmacy, Nursing, Hotel and Restaurant Management and Tourism programs. Level I accreditation of the Information Technology program, and Preliminary Visit for the Education program.

PACUCOA awards Centro Escolar University for producing graduates who obtained the highest rating (topnotcher) in the Optometrists board examination and the highest rating (topnotcher) in the Dentistry board examination 2016.

The Commission on Higher Education (CHED) granted Centro Escolar University Malolos a three-year autonomous status that runs from April 1, 2016 until May 31, 2019. The Certificate of Autonomous status was awarded to CEU during the CHED awarding ceremony held last May 16, 2016.

Meanwhile, CEU School of Law and Jurisprudence (CEU-SLAJ) received awards during the Legal Education awards in the upcoming Legal Education awards night of the Legal Education Board. CEU-SLAJ is one of the 15 highest ranked Law schools in overall passing rate and one of the 15 highest ranked Law schools in the passing rate for first-time examinees.

The CEU School of Optometry reaped the title as this year's top performing school in the licensure examination with their overall rate of 92.06. School of Medical Technology Manila campus was also named as the 5<sup>th</sup> Top Performing school with a rating of 89.37% rating along with CEU Makati Medical Technology department as the 10<sup>th</sup> place with 80.26% rating in the Medical Technology board examination.

CEU Manila Pharmacy program had its 1<sup>st</sup> re-accreditation visit for Level 4 last January 12-13, 2017.

CEU Makati Pharmacy and Nursing programs were awarded with Level 1 in August and September 2016, respectively by PACUCOA. Meanwhile, its Doctor of Dental Medicine and Information Technology programs were given candidate status for Level I.

Meanwhile, programs of the CEU Graduate School had their preliminary/consultancy visit last September 29-30, 2016 and January 13-14, 2017 for the Pharmacy program.

### International Linkages

In its continues effort to strengthen international ties, Centro Escolar University is now the first Philippine university to have a partnership with the Paradise Suites and the Paradise Hotel and Cruises in Halong Bay, Vietnam. The partnership is under the Student Internship Abroad Program (SIAP) of the Commission on Higher Education (CHED). CEU sent nine Tourism Management students as on-the-job trainees last January 2017.

The School of Nursing sent 6 Level IV Nursing students to Buleleng Institute of Health Sciences, Bali, Indonesia on January 7-21, 2017. This is the second time that the School of Nursing sent students to Indonesia. The students exchange program aims to provide opportunities for the senior nursing students to broaden students experience in giving nursing care in a community setting in another country like Indonesia and apply the concept of transcultural nursing.

CEU School of Nursing in collaboration with Sekolah Tinggi Llumu Kasehatan Buleleng recently conducted a 5-day Diabetes Capability Training in Buleleng Region in Bali, Indonesia. Furthermore, School of Nursing in coordination with the CEU-PACE conducted the 5<sup>th</sup> batch of the four-day training on Stroke Management to 25 Nursing students of Budi Luhur Institute of Health Sciences, Bandung, Indonesia and the members of the Budi Luhur International Network for Education (BIN for Edu).

CEU School of Science and Technology sent three of its incoming senior students for the on-the-job training in Bangkok, Thailand. The three students are required to complete 300 hours of their practicum in the three institutions: North Chiang Mai University, Manose Health and Beauty Research Center, and Bangkok Laboratory and Cosmetic Center, Ltd from April 6 to May 28, 2017. These academic, research and industry partners are generous enough to provide the three Escolarians free accommodation, in addition to the experiential training that will be given to them. Another group of Biology students went to University of Malaya in Kuala Lumpur, Malaysia for their practicum under the tutelage of Dr. Veeranoot Nissappatorn, a long time research collaborator of Dr. Julieta Dungca, Dean of the School of Science and Technology.

Ten students from 4 different schools of CEU Manila joined the Global Exchange Student Internship Program held at Daegu Health College in Daegu, South Korea on January 7-22, 2017. On the other hand, 10 students from Daegu Health College joined the Global Exchange Student Internship Program in CEU last February 12-25, 2017. The said program aims to widen international relationship of the university and provide high quality global training for participating student through hands-on training on the facilities and equipment of different prestigious hotels, hospitals, dental, and optometry clinics in Korea such as Kyungpook National University Medical Center which focuses on diagnosis and treatment of cancer.

#### Quality Assurance

The continuous improvement program of CEU includes various programs coordinated by its Quality and Risk Management System Committee. These are Management Review, 7s, Quality Circle, Customer Feedback, and CEU STARS. The majority of CEU work areas in the 3 campuses attained Level 4 compliance in a scale of 5, in each component of the 7s program (Sort, Sweep, Systematize, Standardize, Safety, Security, Self Disciplined). To further improve service to various clientele, Customer Feedback was incorporated in the visitor's form to obtain feedback from external clients and in the CEU Internal Customer Survey Instrument from internal clients/students.

Since the University applied of ISO 9001:2015, an orientation for Data and Document Custodian was conducted last June 17, 22 and 28 for Malolos, Manila and Makati, respectively. To calibrate internal auditors' knowledge, skills and attitude, an Internal Quality Audit orientation and re-orientation was held on July 8, 21 and 22, 2017 for Manila, Malolos and Makati, respectively. The same activity was also held for 7s evaluators on July 6, 2017. Orientation for 7S evaluation was also conducted last October 3, 4 and 7 at CEU Malolos, Makati and Manila, respectively. An orientation for ISO 9001:2015 version, SOWT and Risk Assessment Workshop were also conducted last August 19 and September 9, 2016. Several activities were conducted in preparation for the transition to ISO 9001:2015 version such as the stakeholders needs, SWOT and Risk assessment. Submission of work-area based stakeholders needs. SWOT and risk and communication plan was on October 24, 2016. Alignment workshop was also conducted on February 11, 2017 and was continued on March 8, 2017. The institutional stakeholders needs, SWOT and Risk assessment was held last March 30, 2017 and the cluster was conducted last April 17, 2017.

SGS surveillance visit was conducted on March 15-17, 2017 and the auditors recommended that Centro Escolar University be certified with ISO 9001:2015 standard.

## Faculty Achievements

CEU Manila School of Dentistry, Dr. Aaron Neal Y. Lu garnered 1<sup>st</sup> place in the Poster Presentation for his research titled "Periodontal Changes During Orthodontic Tooth Movement After Exposure to Mocha and Water: A Comparison at the 10<sup>th</sup> Biennial National Ortho Congress conducted by the Association of Philippine Orthodontists on August 2, 2016. The same research also garnered second place in Oral Presentation for Research Category for the Asia Pacific Ortho Congress held in Indonesia on September 1-3, 2016. Dr. Lu also garnered first place in Oral Presentation, Clinical Category for his research on "Treatment of Temporomandibular Joint Dysfunction Using Orthodontics and Orthodontic Mechanics" during the 1<sup>st</sup> Orthodontic Resident's forum conducted by the Association of Philippine Orthodontics. On the same forum, Dr. Lorena C. Balacanao also won first place on Oral Presentation, Research Category for her research "The Effect of Orthodontic Adhesive on MC-7 Breast Cancer Cell".

Mr. Vincent Raphael V. Manarang and Dr. Pearl Ed Cuevas placed first in Podium Presentation-Professional Category under Stream 1 Nursing and Academe during the Philippine Nursing Research Society (PNRS) 9<sup>th</sup> National Nursing Research Conference held at Punta Villa Resort, Arevalo in Iloilo City last November 23-25, 2016. Also won the highest rank in the Podium Presentation-Professional Category under Stream 2 Nursing and Caring were Ms. Anjanette S. de Leon and Dr. Josephine M. de Leon.

- Dr. Ligaya C. Picazo, a CEU Medical Technology faculty-lecturer, placed 3<sup>rd</sup> in the oral presentation during the 2016 Medical Technology International Summit held at the University of Santo Tomas on September 8-9, 2016.
- Dr. Maria Flordeliza Anastacio, Vice President for CEU Malolos, holds position as the Board of Adviser of the International Academy of Accountants for Business, Research, and Education (IAABRE) as well as the Treasurer of the Philippine Society for Educational Research and Evaluation (PSERE). Dr. Nilo V. Francisco, Dean of the College of Management and Technology at CEU Malolos is the chairman of the Bulacan Chamber of Commerce and Industry, Inc. (BCCI) and he is also the Board of Adviser of the People Management Association of the Philippines-Bulacan Chapter (PMAP-Bulacan).

Vice President for CEU Makati and Dean of Studies, Dr. Olivia M. Limuaco is one of the five Vice Presidents of FAPA for 2014-2018.

- Dr. Erna V. Yabut, Vice President for Research and Evaluation, is the current President of the Philippine Society for Educational Research and Evaluation, Inc. (PSERE), chair of the University Belt Consortium Research and Extension Linkages and the secretary of the National Research Council of the Philippines Research Foundation, Inc.
- Dr. Carlito B. Olaer, Vice President for Student Affairs, is the current President of the Philippine Association of Administrators of Student Affairs (PAASA)
- Dr. Elvira L. Urgel, Dean of the School of Nursing, is a COMELEC member of the Philippine Nursing Association. Other faculty members of the School of Nursing holding important positions in the different Nursing professional organizations are Dr. Pearl Ed Cuevas, Mrs. Joylyn Mejilla, Mrs. Anjanette de Leon, Mrs. May Mendinueto, and Dr. Josephine de Leon. Dr. Cuevas is the present Secretary of the Gerontology Nurses Association of the Philippines (GNAP); Mrs. Joylyn Mejilla is the President of the Association of Diabetes Nurse Educators of the Philippines (ADNEP), Mrs. May Mendinueto is the treasurer of ADNEP while Dr. Josephine de Leon is the assistant secretary.
- Dr. Teresita I. Barcelo, Dean of the Graduate School, is the Vice President of the Philippine Nursing Research Society (PNRS).
- Dr. Cecilia D. Santiago, Dean of the School of Pharmacy is the Executive Vice President of the Philippine Association of Colleges of Pharmacy and an accreditor of PACUCOA.
- Ms. Socorro Alma F. Gammad, a lecturer from the School of Nutrition and Hospitality Management, was awarded by the Philippine Association of Nutrition, Inc. (PAN) as Fellow Awardee (Community Nutrition) on July 7, 2016.
- Dr. Regina Jazul from CEU Malolos Pharmacy Department is the auditor of the Philippine Association of Colleges of Pharmacy (PACOP).
- Dr. Julieta Z. Dungca, Dean of the School of Science and Technology, is the elected secretary of the Philippine Society of Research (PSERE), Inc. and the treasurer of the Philippine Society of Parasitology (PSP), Inc.

The Head of the Planning and Monitoring Department, Dr. Dolores Delacruz, is the present secretary of the Philippine Society for Quality (PSQ).

Ms. Aleli V. Lozano, Head of the Physical Science Department, is the current auditor of the Philippine Association of Chemistry Teachers (PACT).

Dr. Christopher Jay Cortado is the secretary of the Speech Communication Organization of the Philippines, Inc. (SCOP), and Mr. Dante Gabano is the assistant treasurer.

# Student Achievements

CEU senior Medical Technology student and the First Vice President of the University Student Council qualified as one of this year's Top 40 Future Professionals of the Philippines on September 2, 2016 at the US Embassy, Manila. The event was in partnership with United States Embassy and Young Southeast Asian Leaders Initiative (YSEALI). He is also one of the 2016 Ayala Young Leaders Initiative selected amongst the thousands.

Two Escolarians bagged the highest awards (1<sup>st</sup> and 3<sup>rd</sup> places) in a Poster Making Contest spearheaded by the Food and Drug Administration (FDA) during an Educational Seminar held last November 23, 2016 at the Librada Avelino Auditorium at CEU Manila.

CEU Manila Dentistry students also soared high on different clinical competitions. One of their students garnered first place on the Ceram-X Contest launched by the Dentsply Philippines last September 15, 2016. The same clinical work took the second place in the Ceram-X contest held in Hongkong on November 11, 2016 by the Dentsply-Asia-Pacific Region. Another Dentistry placed third in the Endo Case Contest by the Dentsply Philippines last September 16, 2016. Another Dentistry student received an Excellence in Research Awardee in the 5<sup>th</sup> China-ASEAN Forum on Dentistry held at Nanning, China on October 25-28, 2016. Another research by a group of Dentistry students was granted Jury's award at the Student Prevention Table Clinician Competition by the SEAADE-GC Dental Asia held in Ho Chi Minh, Vietnam on September 8-9, 2016. Meanwhile, Dentsply Philippines and IADR-SEA awarded a Dentistry student 2<sup>nd</sup> place in the Student Clinician Research Program Country Level.

CEU School of Nursing takes pride in winning four research awards in the Philippine Nursing Research Society (PNRS) 9<sup>th</sup> National Nursing Research Conference held at Punta Villa Resort, Arevalo in Iloilo City last November 23-25, 2016. The research of Nursing students bagged the second place in the podium presentation student category under stream 2 Nursing and Healing. Another group of students won second place in the poster presentation for the stream.

Pharmacy students won 2<sup>nd</sup> place in the Search for the Outstanding Undergraduate Thesis in Herbal Medicine 2016 by DOST PCIEERD-Gruppo Medica Award in Palawan.

From the School of Nutrition and Hospitality Management, a Nutrition and Dietetics student was named Outstanding Nutrition and Dietetics Student 2016 by the Philippine Association of Nutrition (PAN), Inc. on July 7, 2016. In the same activity, a group of Nutrition and Dietetics students won 2<sup>nd</sup> place in the PAN Student Digital Video Contest. A research group from the same program won 3<sup>rd</sup> place in the Undergraduate Student

Research Competition (Nutrition Category) by the Food and Nutrition Research Institute on July 7, 2016.

The student research from the School of Medical Technology bagged the 1<sup>st</sup> place for the poster presentation in the 2016 Medical Technology International Summit held at the University of Santo Tomas on September 8-9, 2016.

A senior Mass Communication-Broadcast student of the School of Education, Liberal Arts, Music and Social Work (ELAMS) seized the second place during the 2<sup>nd</sup> Student Speech Competition held in Daegu, South Korea on August 1`2-13, 2016. She was pitted against 38 other contestants from other countries – Australia, Japan, Bangladesh, Indonesia, Thailand, Korea, and other Asian countries.

Meanwhile, a student from the CEU Malolos Pharmacy Department was elected Assistant Secretary of the Federation of Junior Chapters Philippine Pharmacists Association.

Centro Escolar University once again showed its prowess in athletic meets. The CEU athletes proved their dominance in the 47<sup>th</sup> season of WNCAA (Women's National Collegiate Athletic Association) and 13<sup>th</sup> season of MNCAA (Men's National Collegiate Athletic Association) held at San Beda, Alabang last February 5 and 6, 2017. CEU Women's Badminton team was hailed as the champion this year and the player from the School of Dentistry grabbed the Most Valuable Player Award. The Escolarian athletes also bagged the title for the Women's Swimming competition. The Women's Taekwondo team also copped the Championship in this season and the player from the School of Pharmacy bagged the MVP Award. The Women's table tennis team also brought home the bacon as the Champion and named MVP is an athlete from the School of Dentistry.

Likewise, the CEU male athletes couldn't be outdone. The Men's Badminton team managed to win during the 13<sup>th</sup> season of MNCAA. The Men's Table Tennis team placed 1<sup>st</sup> runner-up.

Furthermore, Centro Escolar University Scorpions claimed the first-ever Universities and Colleges Basketball League (UCBL) championship title last December 8, 2016 at the Olivarez Sports Center. Consistently victorious in basbetball leagues, the Scorpions were also this year's 5<sup>th</sup> National Collegiate Basketball League (NCBL) champion held at the Technological Institute of the Philippines-Manila gym on September 20, 2016.

# **School Year 2017-2018**

# Student Enrolment

The University registered an enrolment of 12,929 for the first semester and 12,046 for the second semester of school year 2017-2018. The total enrolment for the three campuses for both the First and Second semesters decreased by 26.25% and 27.57%, respectively compared to that of SY 2016-2017. The decrease is due to the implementation of the K-12 wherein, the SY 2017-2018 has no first and second year students.

#### Foreign Student Enrolment

Foreign student enrolment for SY 2017-2018 stood at 370 and 315 for the first and second semesters, respectively. A decrease of 26.15% for the First and 31.82% for the second semester was noted compared to the enrolment of the school year 2016-2017. The programs where most of the foreign students enrolled are in Dentistry and Graduate School.

## Performance in Board Examination

Escolarians ruled anew in the 2017 licensure examinations administered by the Professional Regulation Commission. The consistent outstanding performance of the graduates in the PRC exams affirms CEU's determination and commitment to an unrelenting pursuit of its vision to be the University of first choice, as well as indicative of its sincere effort and high intention to provide quality education among its clientele.

For three consecutive times, the CEU School of Dentistry has consistently set an excellent record of producing graduates who obtained the highest rating (topnotcher) in the 2017 Dentistry Licensure Examination. CEU Manila School of Dentistry scored five (5) spots (1<sup>st</sup>, 3<sup>rd</sup>, 4<sup>th</sup>, 5<sup>th</sup>, and 7<sup>th</sup> placers) in the May 2017 Board Exam and 4<sup>th</sup> placer in the December 2017-Januatry 2018 Board Exam.

The CEU Medical Technology of CEU Manila and the Medical Technology program of CEU Makati both reaped the title as this year's two top performing schools in the licensure examination with their overall ratings of 92.06%. School of Medical Technology Manila campus was named as the 5<sup>th</sup> Top Performing School with a rating of 89.37% rating along with CEU Makati Medical Technology Department as the 10<sup>th</sup> place with 80.26% rating in the Medical Technology Board Examination. Furthermore, the School, both in Manila and Makati, was chosen by the Professional Regulation Commission as one of the ten (1) Medical Technology schools in the Philippines, where Philippine registered Medical Technologists can be qualified to attain U.SD. professional visa. This implies that Medical Technologists from CEU will be allowed by the Hawaii Department of Health to obtain the Hawaii Medical Technologists license though they have not complied with the mandatory one (1) year work in a U.S. clinical laboratory.

CEU Manila graduate of Bachelor of Science in Nursing ranked 10<sup>th</sup> out of 5,875 board passers in the November 2017 Board Examination. A Nursing graduate from the same campus ranked 9<sup>th</sup> in the June 2017 Nursing Board Examination.

The CEU School of Optometry posted an excellent performance grabbing five (3<sup>rd</sup>, 6<sup>th</sup>, 7<sup>th</sup>, 8<sup>th</sup> and 9<sup>th</sup>) of the top ten spots. The passing percentage of CEU graduates of 88.46% was higher than the national passing percentage of 81.66%.

The sterling performance of CEU graduates is an indication of the University's quest for academic excellence and quality education. Along with the exceptional ratings, CEU provides a training ground for its students to become globally competent imbued with character and wit.

#### Accreditation and Recognition

CEU's adherence to its quality objectives and principles, as well as its compliance to documentary requirements, urges the academic community to seek for continuous improvement.

For CEU Manila, the University's Business Administration program was granted its Level IV First Reaccreditation status, but still awaiting the results of the first reaccreditation for Level IV of the following programs: Doctor of Dental Medicine and B.S. Nutrition and Dietetics both held on November 8-10, 2017. Furthermore, the B.S. Computer Engineering, B.S. Information Technology, and B.S. Computer Science programs visited last August 8-9, 2017 were likewise granted accreditation status for Level 1.

Centro Escolar University Pharmacy program was granted Level IV Reaccreditation status by the Philippine Association of Colleges and Universities Commission on Accreditation (PACUCOA) as certified by the Federation of Accrediting Agencies of the Philippines (FAAP).

Centro Escolar University continues to build up its status as an institution of higher learning and as the University of first choice by bringing its academic standards on par with internationally recognized accrediting agencies. On January 29-31, 2018, four programs were subjected to AUN-QA accreditation. The university successfully earned the ASEAN University Network-Quality Assurance (AUN-QA) accreditation of Nursing, Nutrition and Dietetics and Optometry programs.

This recognition serves as another testament to the University's commitment to quality and excellence.

# International Linkages

CEU Manila School of Dentistry, is the first dental school peer reviewed by the SEAADE Peer Review Committee which reported areas of "Best Practice Situation". Reports of SEAADE Peer Review Committee on their evaluation of the CEU in their official website. School of Dentistry established a linkage with the International Association for Dental Research-SEA (IADR-SEA) and the China ASEAN Forum on Dentistry (CAFD).

Six senior nursing students of Centro Escolar University joined the 3rd International Student Exchange Program of the School of Nursing with STIKEs Budi Luhur in Cimahi, West Java, Indonesia from November 11 to 26, 2017. As part of their Intensive Nursing Practice, the students performed the complete family nursing process to selected families in Batujajar, Intonesia. They also participated in the International Competition wherein the CEU nursing students achieved several awards including third place in the Talent Competition, second in the CPR/BLS competition, first place in the Health Promotion Competition and first and second place in the Oral Presentation Competition. A cultural presentation capped the two-week student exchange program in Bandung, Indonesia where all participants had the opportunity to showcase their talent and respective national dances.

The Tourism Management Program of the School of Nutrition and Hospitality Management (SNHM) of the University has established International connections with different countries such as United States of America, Malaysia, Thailand and Vietnam, and

CEU has been sending students for their international practicum training in conjunction with its goal of reinforcing the global competency of CEU students. The two of the Paradise group sectors, Paradise Suites and Paradise Hotels and Cruises, warmly received the second batch of interns from CDEU Manila for their on-board training from November 2017 to April 2018. Paradise Suites and Paradise Hotels and Cruises, the most recognized and diverse hospitality groups, expressed continued assistance to CEU students and graduates becoming world-class service providers in the tourism industry.

Six (6) Tourism Management students were accepted by the premier hospitality group in Vietnam, with joint efforts of Paradise Group Vietnam's General Manager Mr. Edgar Cayanan, CEU Tourism Management Coordinator, Ms. Janelle Villamor, and with the recommendation of SNHM Dean, Dr. Cecilia C. Uncad and the University President, Dr. Ma. Cristina D. Padolina. CEU's international internship program is in accordance to the guidelines under the Student Internship Abroad program (SIAP) of the Commission on Higher Education.

The Psychology Department is presently doing a research on Forgiveness in collaboration with Dr. Enright who represents the Department of Educational, University of Wisconsin.

The School of Medical Technology has an active Memorandum of Agreement with Daegu Health College, Daegu, South Korea, Khon Kaen University, Khon Kaen, Thailand and Kumamoto Health Science University, Kumamoto, Japan. Part of their linkage collaboration is an international symposium which is held on rotation among the four (4) countries. Likewise, research collaboration is one of the outputs.

# Quality Assurance

CEU earned anew an International Organization for Standardization (ISO) 9001:2015 certification. The certification applies to all academic and support services functions in CEU-Manila campus excluding School of Medicine and Senior High School, as well as all academic and support services and functions of the organization in CEU Makati and CEU Malolos campuses excluding Senior High School and CEIS, respectively. The ISO 9001:2015 certification granted to CEU attests that the University's sustained quality assurance system is in compliance with the SGS requirements and standards.

The continuous improvement program of CEU includes various programs coordinated by its Quality and Risk Management System Committee: Management Review, 7S, Quality Circle, Customer Feedback, CEU STARS. The majority of CEU work areas in the 3 campuses attained level 4 compliance in a scale of 5, in each component of the 7S program (Sort, Sweep, Systematize, Standardize, Safety, Security, Self Disciplined). To further improve service to various clientele, Customer Feedback was incorporated in the visitor's form to obtain feedback from external clients and the CEU Internal Customer Survey Instrument from internal clients/students was administered.

Risk assessments, updates on the stakeholders needs and SWOT analysis was conducted last April 17, 2017 as inputs in the management review and strategic planning.

To calibrate internal auditors' knowledge, skills and attitude, an Internal Quality Audit orientation and re-orientations was held last July 31, August 1 and 2, 2017 for Manila, Makati, and Malolos, respectively. The yearly orientation for Data and Document Custodian

was conducted last October 9, 13 and November 21, 2017 for CEU Makati, Manila and Malolos respectively. The same activity was also held for 7S evaluators.

# Faculty Achievements

Dr. Ma. Cristina D. Padolina received the prestigious Juran Medal for promoting quality and excellence during the 2017 International Quality Conference Awards Night at Okada Manila Hotel. The Juran Medal Award is a tribute to Dr. Joseph Juran, renowned for his significant contributions in the promotion and advancement of quality management. This award is presented to a senior executive with remarkable contributions in promoting quality and quality management in the country. The Philippine Society for Quality (PSQ) chose to award the 2017 Juran Medal to Dr. Padolina to honor her exemplar quality and excellent management.

Dr. Erna V. Yabut, Vice-President for Research and Evaluation, is the current president of the Philippine Society for Educational Research and Evaluation, Inc. (PSERE), chair of the University Belt Consortium Research and Extension Linkages and the secretary of the National Research Council of the Philippines Research Foundation, Inc.

Dr. Carlito B. Olaer, the Vice President for Student Affairs is the present president of the Philippine Association of Administrators of Student Affairs, Inc. He is also the regional coordinator for ASIA and a contributor of the International Association of Student Affairs.

Vice-President for CEU-Makati and Dean of Studies, Dr. Olivia Limuaco is one of the five Vice-Presidents of FAPA for 2014-2018.

The dean of the School of Accountancy and Management (AM), Mr. Melito Salazar was awarded with the Golden Star Academic and Educational Excellence Award in Malaysia; World Association of Small and Medium Enterprises (WASME) for Outstanding Contribution in Service of SEMs at Miami, Florida, USA, Most Distinguished Alumnus in Government by UPCBA, and Professional Award in Business Administration –Management by UPAA. At present, he is the President of the Philippine Association of Collegiate Schools of Business (PACSB). Dr. Rosemarie So, the Assistant Dean of the School of AM is a fellow in Business Education and a board member of the PACSB. Dr. Leny Dellosa, Dr. Zenaida Diola, and Mr. Edgar Tichepco are the National Winner in the Search for Outstanding PETRON-PCDEB, National Winner in the Search for Outstanding PETRON-PCDEB Business Educator in Marketing, and Regional Winner in the Search for Outstanding PETRON-PCDEB respectively. Dr. Rowell Antonio, a professional course teacher, is the chair of the Entrepreneurship of Wadhwani Foundation.

CEU Manila School of Dentistry School Dean Dr. Pearly Lim was elected Councilor of the International Association of Dental Researchers (IADR-SEA), Dr. Stephen Almonte is the Executive Vice President of the Philippine Dental Association, Dr. Joann Joven and Dr. Marie Fullante are elected Vice President and the Assistant Secretary of the Philippine Prosthodontic Society respectively; Dr. Aaron Neal Lu is the Board of Director of the Philippine Academy of Esthetic Dentistry, and Dr. Antonio Mirador is the P.R.O. of the Philippine College of Oral and Maxillofacial Surgeons.

The Head of the Guidance and Counseling Department, Dr. Carmencita Salonga is the elected P.R.O. of the Philippine Guidance and Counseling Association and the treasurer of the Psychological Association of the Philippines.

Centro Escolar University School of Medical Technology Dean, Dr. Charito Bermido represented the Philippines in the panel discussion on the Accreditation of Medical Technology/Medical Laboratory Science (MT/MLS) programs and certification of graduates during the recent 2017 ASEAN Medical Laboratory Science Education Stakeholders Summit and Research Conference at Sofitel Philippine Plaza, Pasay City on November 29-December 1, 2017. Mr. Rogelio Cruz, a faculty member of the same school is a member of the Board of Directors of the Philippine Association of Schools of Medical Technology and Public Health Inc. (PASMETH).

Dr. Maria Flordeliza Anastacio, VP for CEU Malolos, holds position as the Board of Adviser of the International Academy of Accountants for Business, Research, and Education (IAABRE) as well as the Treasurer of the Philippine Society for Educational Research and Evaluation (PSERE). Dr. Nilo V. Francisco, Dean of the College of Management and Technology at CEU Malolos is the Chairman of the Bulacan Chamber of Commerce and Industry, Inc. (BCCI) and he is also the Board of Adviser of the People Management Association of the Philippines-Bulacan Chapter (PMAP-Bulacan).

Mrs. Luzette T. Mijares, the program head of Hotel and Restaurant Management of CEU Makati is elected as one of the Board of Trustees for the Hospitality and Tourism Council of Deans and Program heads (Host Code) by the CHED-NCR.

Dr. Teresita I. Barcelo, dean of the Graduate School is the chair of the Arbitration Commission of the Philippine Nurses Association, Inc., while Dr. Maricar Ching, the assistant to the dean of the Graduate School is a board member of the DOST-PCHRD Scholars' Society and the elected secretary of the NRCP-Division 3 Medical Sciences. Dr. Eden Kelemen, a faculty member, is the director of the Philippine Association for Graduate Education, NCR.

Dr. Julieta Z. Dungca, dean of the School of Science and Technology is the elected secretary of the Philippine Society of Educational Research and Evaluation (PSERE) and treasurer of the Philippine Society of Parasitology, Inc. (PSP). The head of the Biological Sciences Department, Dr. Zenaida Los Baños, is a board member of the Philippine Association of Laboratory Animal Science. Dr. Agnes Magnaye is a board member of the Biology Teachers Association of the Philippines and Mrs. Marilou Lanto is the board member of the Philippine Society for Developmental Biology.

Dr. Cecilia D. Santiago, Dean of the School of Pharmacy is the Executive Vice President of the Philippine Association of Colleges of Pharmacy (PACOP).

Dr. Regina Jazul from CEU Malolos Pharmacy Department is the auditor of the Philippine Association of Colleges of Pharmacy (PACOP).

The Head of the Planning and Monitoring Department, Dr. Dolores Dela Cruz, is the present secretary of the Philippine Society for Quality (PSQ).

Ms. Aleli V. Lozano, head of the Physical Sciences Department, is the current auditor of the Philippine Association of Chemistry Teachers.

Dr. Christopher Jay Cortado is the secretary of the Speech Communication Organization of the Philippines, Inc., (SCOP), and Mr. Dante Gabano is the assistant treasurer.

# Student Achievements

CEU Singers Malolos scored three (3) silver awards and certificates in the Sacred Music, Mixed Choir and Mixed Voice categories in the 10<sup>th</sup> Orientele Concentus Chorale Competition in Singapore. The group's outstanding performance in Singapore earned them a Plaque of Recognition from the Mayor of the City of Malolos, Hon. Christian Natividad, a Resolution of Recognition from the City Council, and the Governor and Board Members of the province of Bulacan for their contribution in promoting Philippine culture and arts and more importantly, bringing honor to the City of Malolos and the province of Bulacan. Before their stint in Singapore, which was their first international feat, CEU Singers Malolos under the baton of Mr. German de Guzman has won numerous awards and citations from national chorale competitions such as NAMCYA and MBC, and musical festivals in Bulacan and other Central Luzon provinces.

Two (2) graduate school students was awarded Best Paper and an honorable mention in the 2<sup>nd</sup> ASEANnale 2018 and 2<sup>nd</sup> International Symposium on ASEAN Studies held at the University of the Philippines on February 28-March 2, 2018 for their paper entitled "Finding Foucault in the Rohingya Discourses" and Examining the Philippine's State in the 21<sup>st</sup> Century Maritime Silk Road: A Competition of Old and New Financial Players" respectively.

A Computer Engineering student from the School of Science and Technology was proclaimed as one of the Most Outstanding International Students in the Philippines for academic year 2017-2018 during the 48<sup>th</sup> Search for Three Most Outstanding International Students in the Philippines . This is organized by the Philippine Friendship International and Understanding Association (PIFUA).

CEU Manila School of Dentistry students research entry entitled "Characteristics of Sodium Bentonite as A Possible Root Canal Sealer" bagged first runner-up of the SIBOL(Creative Research) College Category 2017 Regional Invention Contest and Exhibits (RICE) organized by the Department of Science and Technology (DOST) held at Technological Institute of the Philippines, Quezon City. Finalist during the said activity is the research on "Nano-hydroxyapatite from Pink Salmon (*Oncorhynchus gorbuscha*) Fish Bone as a Direct Pulp Capping Material. During the Dentsply Sirona Asia University Country Level conducted at Dentsply Headquarters, Makati, Dentistry student won 1<sup>st</sup> place and 3<sup>rd</sup> place in the Clinical Case Contest Restorative Dentistry Case and Endodontic Case Contest respectively.

From the School of Nutrition, Hospitality and Management Philippine Association of Nutrition-DELTA (PAN-Delta Chapter) was awarded as the 2017 Most Outstanding PAN Student Chapter by the Philippine Association of Nutrition, Inc. Furthermore, a BS Nutrition and Dietetics student was named as the Outstanding Nutrition and Dietetics Student by the same professional organization.

A School of Accountancy and Management student was one of the finalists in the Business Leadership Program by the American Chamber of Commerce of the Philippines (AmCham).

Bachelor of Science in Psychology students hold position as the auditor of the Psychological Societies Association in Mental Health, Treasurer of the Tatsulok-Alyansa ng mga Mag-aaral sa Sikolohiyang Pilipino, Director for Human Resource Training for Youth for Mental Health Coalition and National Executive Committee for Membership for Junior People Management Association of the Philippines.

A student of BS Pharmacy from CEU Manila was awarded as the champion of the 2017 Poster Making during the FDA National Consciousness Week. Another student won 1<sup>st</sup> Place during the PAAW Antimicrobial Resistance Quiz Bee and 2<sup>nd</sup> Place during the 5<sup>th</sup> Intercollegiate Quiz Bee organized by San Beda College of Medicine. Students from the same school won 2<sup>nd</sup> Place in the FJCPPhA's Paligsahan 2018-Badminton and 3<sup>rd</sup> place in the volleyball.

The home of achievers, CEU athletes bagged numerous awards in the recently concluded 47<sup>th</sup> Women's National Collegiate Athletic Association (WNCAA) and 13<sup>th</sup> Men's National Collegiate Athletic Association (MNCAA) sports tournaments. In the WNCAA Athletics category, CEU teams were all hailed Champion in Badminton, Swimming and Taekwondo. For the individual recognitions, CEU students were named the Most Valuable Player (MVP) for Badminton, MVP for Swimming, and MVP for Taekwondo. CEU Badminton Team for the Men's National Collegiate Athletic Association (MNCAA) also nabbed the Championship Award with Delos Santos as MVP.

Centro Escolar University Lady Scorpions remained undefeated with its 7-peat victory in the recent Women's National Collegiate Athletic Association (WNCAA) Seniors Basketball tournament held at the Rizal Memorial Coliseum.

For CEU Malolos, 2<sup>nd</sup> year students won as the overall champion for the Search for Radio Veritas Best Campus School Program, Best Program Counselling Segment and Best Anchor Person (Male).

#### **School Year 2018-2019**

#### **Student Enrolment**

The University had an enrolment of 12,270 for the first semester and 11,344 for the second semester of school year 2018-2019. The total enrolment for the three campuses for both the first and second semesters decreased by 5.10% and 5.83%, respectively compared to that of SY 2017-2018. The school year 2018-2019 was the start of the regular offering of first year after the K-12 transition.

# **Foreign Student Enrolment**

Foreign student enrolment for SY 2018-2019 was 239 and 214 for the first and second semesters, respectively. A decrease of 35.41% and 32.06% for the first and second semesters, respectively, was noted compared to that of the previous school year. Dentistry and Graduate School are the programs where most of the foreign students enrolled.

#### **Performance in Board Examination**

Through the years, CEU graduates have remarkably excelled in the various professional licensure examinations given by the Professional Regulation Commission (PRC).

With an outstanding overall passing rate of 87.23%, CEU was the top 3 performing school for July 2018 Optometry Licensure Examination. CEU Optometry graduates also nailed the top places in the July 2018 board examination as they captured the  $2^{nd}$ ,  $5^{th}$ , and  $7^{th}$  places.

CEU's Pharmacy program was listed in the top performing schools with CEU Malolos campus in rank 6 garnering a rating of 88.75%, Makati campus on the 7<sup>th</sup> spot with 87.95%, and Manila campus on the 8<sup>th</sup> place with 83.90%. A Pharmacy graduate from CEU Manila seized the 2<sup>nd</sup> place in the August 2018 board examination.

On March 2019 Medical Technology Licensure Examinations, CEU Manila was the top 7 performing school having 92.31% passing rate while CEU Makati was the top 10 with 80.88% passing percentage.

CEU Malolos Dentistry program has 100 percent passing rate in the board examination both for written and practical for the past four years. CEU-Manila School of Dentistry dominated in the May-June 2018 board examination as it produced the top three placers while CEU Malolos graduate got the 6<sup>th</sup> placer. The university continued its superiority as CEU Manila graduate obtained the 7<sup>th</sup> placer while CEU Makati grabbed the 9<sup>th</sup> placer in December 2018 board examination.

Other programs of CEU that produced topnotch graduates are CEU Makati Nursing program which took the 6<sup>th</sup> and the 8<sup>th</sup> places in the board examination, CEU Manila Guidance and Counseling graduate school at 6<sup>th</sup> place in the Guidance Counseling Licensure Examination, and Bachelor of Elementary Education Specialization Special Education graduate at 9<sup>th</sup> place in the Licensure Examination for Teachers-Elementary Level.

The first timer examinees in almost all the programs in the three campus obtained a higher passing rate than the national passing percentage.

# **Accreditation and Recognition**

CEU prides itself in its continuous efforts to improve its academic programs that have resulted in its reaching another milestone in accreditation history. The CEU Manila graduate school programs Master of Science, Master of Arts, and Master of Business Administration were added to the list of highest level of accreditation, Level IV from the Philippine Association of Colleges and Universities Commission on Accreditation (PACUCOA) as certified by the Federation of Accrediting Association of the Philippines (FAAP).

On the other hand, six (6) undergraduate programs of CEU Manila were reaccredited Level IV by the same accrediting agency: Nutrition and Dietetics, Dentistry, Bachelor of Secondary Education and the Elementary Education, Liberal Arts, and Medical Technology. Computer Science and Computer Engineering currently received Level I

accreditation. Meanwhile, Biology and Psychology programs are awaiting for the results of their 2<sup>nd</sup> reaccredited Level IV and Hotel and Restaurant Management and Tourism Management programs for their Level II visit last September 24-25, 2018

CEU Makati's Hotel and Restaurant Management, Tourism Management, Business Administration, and Computer Science were reaccredited Level II by PACUCOA while Information Technology and Dentistry received Level I accreditation.

Meanwhile, CEU Malolos Bachelor of Elementary Education program was granted Level I accreditation.

The university successfully earned the ASEAN University Network-Quality Assurance (AUN-QA) accreditation of Psychology program based on 15 AUN-QA criteria: expected learning outcomes, program satisfaction, program structure and content, teaching and learning process, student assessment, academic staff quality, support staff quality, student quality, student advice and support, facilities and infrastructure, stakeholders' feedback, output, and stakeholders satisfaction.

This recognition serves as another testament to the University's commitment to quality and excellence.

# **International Linkages**

Determined to bring its academic programs up to international standards and to remain competitive, Centro Escolar University continues to expand its internationalizations thrusts.

For three consecutive years, the School of Science and Technology and the Biological Sciences Department join efforts in sending graduating students for international practicum. This school year 2018-2019, fourteen (14) students participated to complete the third batch for the international practicum held at Walailak University, Nakhon Si Thammarat, Thailand. Students were trained to engage in rigorous research works from sample collection, processing data gathering and analysis up to the writing of report. Their studies focus on waterborne protozoans and soil transmitted helminthes. Students were trained to do systematic review specifically in the area of Biology.

The CEU Manila and Makati School of Nursing sent five (5) graduating students in the 4<sup>th</sup> International Student Exchange Program at Sekolah Tinggi Ilmu Kasehatan Baiturrahim, Jambi, Indonesia last January 9 to 23, 2019. The program aimed to broaden the students' experience in giving nursing care in a community and hospital setting in another country like Indonesia and apply the concept of transcultural nursing. Furthermore, the program provided them excellent opportunity to gain new insights on the educational and health care delivery system of Indonesia.

Two students from CEU-Manila joined the Daegu's Health College's Global Student Leadership Program 2018. The activity provided students the opportunity to undertake a challenging extra-curricular program. The leadership program centered on the theme "Meeting the Global Challenge: Creativity, Profession, and Humanity," that targeted students who were interested to see their personal growth in inclusive environments and how student leadership could impact global issues and global change.

Together with two of the most recognized hospitality management establishments in Vietnam, the School of Nutrition and Hospitality Management of Centro Escolar University keeps up on committing with the standards for global competitiveness. Under the CHED Student Internship Abroad Program (SIAP), the School of NHM remains to be partner with Phu Hai Resort, a four-star hotel in Phan Thiet City and Paradise Suites, Hotels and Cruises and one of the top hospitality management companies in Halong Bay. With the support and approval of dean of the School of NHM and the University President and through the compassion and hard work of the Program Head of Tourism Management, the program provides a wide-range and world-class training that equips students with skills and knowledge as future professionals in the field of hospitality management. SIAP lasts for at least four to five months training for Tourism and HRM students. Furthermore, this international tie-up has given chances to student participants and alumni of CEU to work and be part of these two companies.

# **Quality Assurance**

To leverage the future of the University as the "University of first choice" and to strengthen its pursuit of its vision and mission, the CEU Management Council conducts a yearly review and strategic planning. The activity also serves as a venue for strengthening the working relationship among the different units of the University.

The annual Management Review for the SY 2017-2018 was held on April 24-26, 2018 and aimed to firm up CEU's strategic directions.. A Midyear Management Review was conducted on December 5, 2018 to review and improve the organizational performance and to apprise opportunities and threats for the next strategic planning. A periodic monitoring of the annual operation plan of the different units was conducted online by the Planning and Monitoring Office. A stakeholders' needs, and SWOT analysis workshop was held on January 30, 2019. It was followed by the risk assessment on February 14-15, 2019 and a pre-strategic planning on March 18, 2019.

An Internal Quality Audit orientation and re-orientation was held on August 14-16, 2018 to update and calibrate internal auditors' knowledge, skills and attitude. The same activity was also conducted for the Data and Document Custodian on September 4, 5, and 17 for Makati, Malolos, and Manila respectively. The orientation for the 7S evaluators was conducted on September 17, 19, and 21 for Manila, Malolos, and Makati campuses respectively.

To further improve service to various clientele, Customer Feedback Form (CFF) was incorporated in the visitor's form to obtain feedback from external clients. Collection and submission of the CFF to the Planning and Monitoring Office is done periodically. On the other hand, the CEU Internal Customer Survey Instrument and Student Personnel Services (SPS) Evaluation from internal clients/students are done annually.

SGS surveillance visit was conducted on May 2-3, 2019 and the auditors recommended that Centro Escolar University be certified with 9001:2015.

# **Faculty Achievements**

Mr. Ian Gabriel Torres Corpuz, a Conservatory of Music alumnus-faculty, is one of the 55 artists who were honored by the National Commission for Culture and the Arts (NCAA) at the Diamond Hotel on February 14, 2019. It was based on his winning the first prize award in the Busan Choral Composition held in South Korea in 2018.

Dr. Erna V. Yabut, Vice-President for Research and Evaluation, is the current president of the Philippine Society for Educational Research and Evaluation, Inc. (PSERE), the chair of the University Belt Consortium Research and Extension Linkages, and the secretary of the National Research Council of the Philippines Research Foundation, Inc.

Dr. Carlito B. Olaer, Vice President for Student Affairs, was elected President of Philippine Association of Practitioners of Student Affairs and Services (PAPSAS). Dr. Maria Corazon L. Andoy, head of the Student Affairs of CEU Makati is the elected President of PAPSAS-NCR Chapter while Mr. Dante Gabano, Asst. to the VP for Student Affairs (Campus Organization) is the Business Manager.

Dr. Julieta Z. Dungca, Dean of the School of Science and Technology, is the elected secretary of the Philippines Society of Research (PSERE), Inc. and the treasurer of the Philippine Society of Parasitology (PSP), Inc. Dr. Carmencita Salonga, head of the Guidance and Counseling Department is a board of director of Psychological Association of the Philippines. Dr. Maria Dolores Delacruz, head of the Planning and Monitoring Department is the treasurer of the Philippine Society for Quality Assurance (PSQ). Dr. Maricar Ching, the Asst. Dean of the Graduate School, is the secretary of both the Biology Teachers Association of the Philippines and the National Research Council of the Philippines (NRCP) Division 3. Dr. Ching is also a board member of the Department of Science and Technology Philippine Council for Health Research and Development (DOST-PCHRD) Scholars Society. Ms. Aleli Lozano, head of the Mathematics and Physical Sciences Department is the Asst. Treasurer of the Philippine Association of Chemistry Teachers. Dr. Agnes Magnaye, a faculty from the Biological Sciences Dept. is a board member of BIOTA Philippines.

Awarded by the Philippine Pharmacists Association (PPhA) and United Laboratories, Inc. as Most Outstanding Pharmacist in Education was Dr. Cecilia D. Santiago, dean of the School of Pharmacy. Dr. Santiago, together with Dr. Maria Donnabelle U. Dean, CEU Makati Pharmacy program head are directors of Philippine Association of Colleges of Pharmacy while Ms. Regina A. Jazul, CEU Malolos Pharmacy program head is the elected P.R.O. and Dr. Olivia Limuaco, Vice President of CEU Makati is one of the Council of Advisers.

Dr. Elena Borromeo, dean of the School of Optometry, is the Vice President of the Philippine Cornea and Contact Lens Institute (PCCLI) while Dr. Gregeny Nivin Blanco is the secretary. On the other hand, Dr. Maria Concepcion Anda and Dr. Fides Masanga are presidents of the Quezon City and Pasig Chapters Integrated Philippine Association of Optometrist (IPAO).

Philippine Nursing Association's COMELEC Chair is the dean of CEU School of Nursing, Dr. Elvira Urgel; her faculty, Mr. Sonny Pura and Dr. Sofia Magdalena Robles are COMELEX Commissioners and another faculty, Dr. Pearl Ed G. Cuevas, is the Board of Director of Zone 1 Chapter. The other faculty members of CEU School of Nursing hold

positions in Association of Diabetes Nurse Educators of the Philippines (ADNEP). Ms. Anjanette S. De Leon is the secretary and Chair of Education Committee, Mrs. May P. Mendinueto is the treasurer and Chair of the Research Committee, and Mrs. Joylyn L. Mejilla is the immediate past president and Chair of the Ethics Committee

Dr. Maria Rita D. Lucas, dean of the School of Education, Liberal Arts, Music and Social Work, is the asst. secretary of the Philippine Association for Teachers and Educators while Dr. Milagros Borabo, head of the PACE, is the executive director. Dr. Lolita D. Pablo, head of the Community Outreach Department is the ex-officio of the National Association for Social Work Education Incorporated, accreditor of PAASCU and a member of the CHED technical committee for Social Work program. Prof. Ricky Rosales, program head of the Mass Communication is a board member of the Philippine Association for Media and Information Literacy. Prof. Angelito E. Ayran Jr., Music program head, is the NCR coordinator of the Philippine Choral Directors Association. Dr. Arlene Salve-Opina, head of the Languages Department is the President and one of the founding members of the Global Educators' Organization. Mr. Dante Gabano is the assistant treasurer of the Speech Communication Organization of the Philippines, Inc. (SCOP) while Dr. Christopher Jay Cortado is one of the board of directors.

Dr. Pearly P. Lim, dean of the School of Dentistry is a councilor of the International Association for Dental Research. Some School of Dentistry faculty members have positions in professional organizations. Dr. Stephen Almonte is elected president of the Philippine Dental Association while Dr. Joann Joven and Dr. Marie France Fullante are vice president and asst. secretary of the Philippine Prosthodontic Society, respectively.

Dr. Rosemarie So, dean of the School of Accountancy and Management, is a board member of the Philippine Association of Collegiate Schools of Business (PACSB) and a fellow in Business Education. Prof. Zenaida S. Diola, a faculty of the same school a board member of the International Cooperative Alliance-Asia Pacific. Dr. Rowel Antonio is the Chair of the Entrepreneurship of Wadhwani Foundation.

# **Student Achievements**

A senior BS Medical Technology student from CEU Manila was chosen to represent the Philippines in the 9<sup>th</sup> University Scholars Leadership (#USLS2018) at the united Nations, Bangkok, Thailand. There were 1,057 delegates from 87 different countries. The symposium was creatively planned to help the student leaders discover their hidden potentials and actively engaged them in learning experiences beyond the conference rooms. The event let them acquire robust confidence, goal setting capabilities, self-reliance and independence. It allowed them to sharpen their cutting edge as the next generation of 21<sup>st</sup> century leaders.

Centro Escolar University music student bagged the 3<sup>rd</sup> prize for the National Level-Guitar Category in the recent National Music Competitions for Young Artist (NAMCYA) at the Cultural Center of the Philippines on November 2018,

Education students joined and won in three competitions, EducGrid, Siklabanng Talino, and EduQuiz. Two BSE English major students and a BSE major in Biological Science student were hailed champions in the Inter-University Competition EducGrid at

National Teachers' College on October 19, 2018. They won 2<sup>nd</sup> runner-up in the group category and 1<sup>st</sup> runner-up in the individual category.

The entry of the students from the Communication and Media Program of School of Education, Liberal Arts, Music and Social Work "Balita" made it as one of the top eight out of the 123 entries in the student short film category. "Balita" is the first ever short-film entry of the Centro Escolar University in the Metro Manila Film Festival (MMFF). The chosen top 8 short films were shown in cinemas together with the other full-length official entries during the festival period from December 25, 2018 to January 7, 2019. The MMFF Student Short Film Competition which started in 2016 aims at encouraging students to harness their creativity and talents in storytelling through filmmaking. The short film entry of CEU students also received the Guild of Educators, Mentors and Students (GEMS) "Special Award" category for its concept. They were awarded as Best Students' Short Film for Tertiary Level.

After winning in the Global Clinical Case Contest Country Level for 2018-2019 on February 13, 2019, Centro Escolar University School of Dentistry's junior clinician represented the country in the Asia Regional Clinical Case contest last April 2019 in Hong Kong. Dentsply Sirona Global Clinical Case Contest is a worldwide contest for dental students that features esthetic case studies by documenting a patient case with photographs using Ceram X restorative materials. Ms. Santiago of the School of Dentistry, Manila represented the Philippines in the Asia Regional Clinical Case contest after winning 1<sup>st</sup> place in the Dentsply Philippines Ceram X case contest held last February 2019 at Dentsply Philippines.

In the Asia Regional Clinical Case contest last, Ms. Cenry Santiago, won first place in the Dentsply Sirona Global Clinical Case Contest 2018-2019 Asia Regional Final held April 18, 2019 at Prince Philip Dental Hospital, The University of Hongkong. Five countries participated in this regional GCCC 2018/2019. Ms. Cenry will represent Asia in the global competition to be held in Constance, Germany in June 2019.

Another Dentistry student of CEU Manila won in the 3M University Direct Esthetic Restoration Competition held last March 27, 2019. He will represent the Philippines in the South East Asia Region Competition in Malaysia in July 2019. A group of students bagged the 3<sup>rd</sup> place in the Dentsply Sirona Regional Competition held on July 2018.

CEU Scorpions bagged the championship in the MNCAA for three straight years.

True to this season's theme, "Play Bold with a Heart of Gold," Centro Escolar University Lady Scorpions once again ruled the 49<sup>th</sup> Women's National Collegiate Athletic Association (WNCAA) League with three championship titles for Senior's Division in basketball, volleyball and hip hop dance competitions.

The CEU Basketball Team aced their 8<sup>th</sup> straight win with a CEU Basketball player as the Final's Most Valuable Player and another player as the Season's MVP.

The futsal team also bagged the 3<sup>rd</sup> place. Pumped up with their fierce yet graceful dance routines, the CEU Streetsquad also claimed the WNCAA's first- ever hip hop dance competition crown.

With great pride and honor, the squad bagged three major awards in the recent 12<sup>th</sup> Cheerleading Asia in International Open Competition in Takasaki Arena, Japan. Proudly representing the Philippines, the CEU Pep Squad won the Championship title and 1<sup>st</sup> Runner-up for the Group Students Co-Ed, and 2<sup>nd</sup> Runner-up for Team Cheer International. Five cheers for the CEU pep Squad for winning the championship on the 49<sup>th</sup> Season of the Women's National Collegiate Athletic Association (WNCAA). To date this is the squad's 5-peat championship.

## **Business of Issuer**

Ten programs of CEU-Manila have Level 4 accredited status by PACUCOA (BS Pharmacy, BS Biology, BS Psychology, BS Business Administration, BS Medical Technology, Liberal Arts, Bachelor of Secondary Education, Bachelor of Elementary Education, Doctor of Dental Medicine, and BS Nutrition and Dietetics). BS Biology, BS Psychology, BS Pharmacy, BS Business Administration, Doctor of Dental Medicine, and BS Nutrition and Dietetics are Level 4 re-accredited. Graduate School programs for MA/MS/MBA is Level 3 re-accredited while Doctor of Optometry is Level 3 accredited. Nursing and Social Work is Level 3 accredited by PAASCU. Six programs are on Level 1 status (BS Hotel and Restaurant Management, BS Tourism Management, BS Accountancy, BS Computer Engineering, BS Computer Science and BS Information Technology), and eight Graduate School programs in Ph.D./Ed.D. are on candidate status (Higher Education Management, Mathematics Education, Pharmacy, Public Administration, Curriculum and Supervision, Educational Management, Science Education and Southeast Asian Studies). These programs have met the Federation of Accrediting Agencies of the Philippines' (FAAP's) stringent requirements specifically, (a) reasonably high standard of instruction as manifested by the quality of its teachers, (b) highly visible community extension programs, (c) highly visible research tradition, (d) strong staff development, (e) highly creditable performance of graduates in licensure examinations, and (f) existence of working consortia or linkages with other schools/agencies/industries/ NGOs/GOs.

For CEU-Malolos, three programs have Level 4 accredited status (BS Business Administration, Liberal Arts, BS Psychology), five programs have Level 2 accredited status (BS Hotel and Restaurant Management, BS Tourism Management, Doctor of Dental Medicine, BS Pharmacy and BS Nursing). Level 1 for BS Information Technology and candidate status for Bachelor of Elementary Education.

CEU-Makati has three Level 2 accredited (BS Business Administration, BS Hotel and Restaurant Management, and BS Tourism Management), seven Level 1 accredited status (BS Computer Science, BS Medical Technology, BS Psychology, BS Nursing, BS Pharmacy, Doctor of Dental Medicine and BS Information Technology). The summary is as follows:

Accredited College/School Programs	Accreditation Level	Period Covered	Accrediting Agency
CEU-MENDIOLA			
B.S. Pharmacy	Level 4 1 <sup>st</sup> RA	April 2017-April 2022	PACUCOA
B.S. Biology		Sept. 2013-Sept. 2018	
B.S. Psychology			
B.S. Business Administration		Oct. 2017-Oct. 2022	
Doctor of Dental Medicine		Jan. 2018-Jan. 2023	

D.C. Nutrition and Distotion	1	Τ	
B.S. Nutrition and Dietetics Liberal Arts	Level 4	Oct. 2012-Oct. 2017	
Bachelor of Secondary Education	Level 4	Oct. 2012-Oct. 2017	
Bachelor of Elementary Education			
Doctor of Dental Medicine	=	April 2012-April 2017	
B.S. Nutrition and Dietetics	-	April 2012-April 2017	
B.S. Business Administration	†	Nov. 2011-Nov. 2016	
B.S. Medical Technology	†	June 2013-June 2018	
B.S. Nursing	Level 3	May 2016-May 2021	PAASCU
B.S. Social Work	2070.0	may 2010 may 2021	170.000
Doctor of Optometry		August 2018-August 2023	PACUCOA
B.S. Accountancy	Level 1	Oct. 2016-Oct. 2019	PACUCOA
B.S. Hotel and Restaurant Management		Nov. 2015-Nov. 2018	
B.S. Tourism Management	1		
B.S. Information Technology		Sept. 2017-Sept. 2020	
B.S. Computer Engineering		Mar. 2018 – Mar. 2021	
B.S. Computer Science			
GRADUATE SCHOOL			
Master of Arts	Level 3, 1 <sup>st</sup> RA	Nov.2012-Nov.2017	PACUCOA
Master of Business Administration	1		
Master of Science			
Ph.D. in Higher Education Management	Candidate Status	Feb. 2017-Feb. 2019	
Ph.D. in Mathematics Education			
Ph.D. in Pharmacy	†		
Ed D. in Curriculum & Supervision	=		
Ed.D. in Educational Management	-		
Ed.D. in Science Education	1		
	-		
Ph.D. in Southeast Asian Studies	-	Luki 2017 July 2010	
Doctor of Public Administration		July 2017-July 2019	
CEU-MALOLOS		1 0045 1 0000	D. O. I.O.O.A
B.S. Business Administration	Level 4	June 2015-June 2020	PACUCOA
Liberal Arts	<u> </u>		
Science Program (B.S. Psychology)			
B.S. Tourism Management	Level 2	Nov. 2016-Nov. 2021	
B.S. Hotel & Restaurant Management			
Doctor of Dental Medicine			
B.S. Pharmacy			
B.S. Nursing			
B.S. Information Technology	Level 1	Nov. 2016-Nov. 2019	1
Bachelor of Elementary Education	Candidate Status	Nov. 2016-Nov. 2018	
CEU-MAKATI			
B.S. Hotel & Restaurant Management	Level 2	Aug. 2018-Aug. 2023	PACUCOA
B.S. Tourism Management			
B.S. Business Administration	-		
B.S. Computer Science	Level 1	April 2015-April 2018	
B.S. Medical Technology	FCAGLI	Mar. 2016-Mar. 2019	
	-	IVIAI. 2010-IVIAI. 2019	
B.S. Psychology	-	Sont 2016 Sont 2010	1
B.S. Nursing	-	Sept. 2016-Sept. 2019	
B.S. Pharmacy	4	Aug. 2016-Aug. 2019	
Doctor of Dental Medicine	-	Aug. 2018-Aug. 2021	
B.S. Information Technology			

Likewise CEU also received special citation from PACUCOA for obtaining the highest rating (topnotcher) in the Dentistry Board Examinations in May-June 2018.

To build further its status as an institution of higher learning, the University continues to bring its academic standards at par with internationally recognized certifying bodies.

CEU successfully earned the AUN-QA Certification for ten programs based on the 11 AUN-QA criteria: expected learning outcomes, program specification, program structure and content, teaching and learning approach, student assessment, academic staff quality, support staff quality, student quality and support, facilities and infrastructure, quality enhancement, output. The programs with AUN-QA certification are BS Biology, BS Hotel and Restaurant Management, BS Pharmacy, BS Tourism Management, Doctor of Dentistry, BS Business Administration, BS Nutrition and Dietetics, BS Nursing and Doctor of Optometry, and BS Psychology.

The University entered into a 25-year lease contract with Philtrust Bank on July 29, 2004. The lease covers the use of Philtrust Bank's land, building and improvements thereon located at 259-263 Sen. Gil Puyat Avenue and Malugay Street, Makati City. The lease commenced on January 1, 2005 for the operation of the CEU-Makati Extension Campus for school year 2005-2006.

CEU complies with environmental laws. Its buildings are inspected regularly by the Office of the Mayor of Manila for sanitation and other safety measures, and the University pays the corresponding regulatory fees.

CEU has <u>1,051</u> employees, <u>553</u> of whom are faculty members and <u>395</u> are non-teaching staff. The University expects to hire approximately <u>134</u> additional employees within the ensuing 12 months to accommodate its expansion program. Of the total number of employees, <u>72</u> have administrative functions and are not subject to Collective Bargaining Agreement (CBA). The latest CBA expires in 2015. There have been no strikes in the past 3 years. Aside from basic salary and legally mandated benefits and bonuses, CEU employees receive incremental proceeds and retirement benefits under the University's non-contributory retirement plan.

The University is recognized for its specialization in the fields of Dentistry, Medical Technology, Nursing, Education, Optometry, Pharmacy and Business Education.

# **Contribution of Product Services to Revenues**

	2016-2017	2017-2018	2018-2019
Liberal Arts	17,777,593	5,258,247	5,713.384
Science	51,164,120	42,259,982	42,626,636
ACS/AMT	67,593,026	45,034,441	31,149,597
Dentistry	173,243,776	162,528,766	172,935,835
Education	4,096,409	2,610,965	1,572,953
Medical Technology	73,509,587	47,448,519	60,187,004
Music	1,980,028	1,591,159	1,934,734
Nursing	10,151,883	6,053,099	16,401,487
Nutrition/HE/Tourism/HRM	87,420,394	56,901,723	42,595,356
Optometry	24,775,373	24,778,920	25,980,655
Pharmacy	97,205,815	66,263,798	64,947,848

Social Work	2,319,366	1,270,248	1,273,515
Graduate School	16,526,972	13,653,794	18,732,049
Law	8,439,910	10,048,777	11,332,206
Medicine	2,197,630	4,853,510	17,468,000
Senior High	68,851,737	141,865,798	124,747,433
IS	60,805,046	89,706,544	93,326,688
TOTAL	768,058,665	722,128,289	732,326,688

## **Tuition Fee Increase**

There was a 5% increase in tuition fees and other fees for SY 2016-2017, 2017-2018 and 4.17% in SY 2018-2019.

# Effect of Government Regulation with Respect to Increase in Tuition Fees

The Commission on Higher Education (CHED) promulgates guidelines to be followed by Higher Educational Institutions (HEIs) intending to increase their tuition and other fees. The guidelines provide, among others:

"A Certificate of Intended Compliance (COIC) stating that (70%) of the proceeds to be derived from the tuition fee increase shall be used for the payment of the salaries, wages, allowances and other benefits of its teaching and non-teaching personnel and other staff x x x.

"The 20% shall go to the improvement of the following:

- 1. Modernization of buildings
- 2. Equipment
- 3. Libraries
- 4. Laboratories
- 5. Gymnasium and similar facilities and
- 6. Payment of other cost of operations.

The University has consistently distributed 70% of the increase in tuition fees to its employees on a semestral basis. The 70% increase in tuition fees is distributed in the form of the benefit known as incremental proceeds, employee development programs, and other benefits.

The University regularly spends on capital expenditures to improve its facilities. These expenditures are sourced from internally-generated funds and generally exceed the allotted 20% of the tuition fee increase for the year.

Except for competition from other schools and universities, the rising cost of goods and materials and adverse economic situation which can affect operational costs and enrollment figures, there are no other major risks involved in the business of the University.

<sup>&</sup>quot;Only 10% is left for return on investment."

# Item 2. Properties

CEU's main campus site, which houses 13 buildings, is located on a two-hectare prime real estate in Mendiola, Manila. Its campus in Malolos, Bulacan is located on a seven-hectare property along McArthur Highway.

The properties in Manila campus are covered by TCT Nos. 11919, 69761, 76251, 76252, 76253, 92437, 99602 and 171233. The Malolos property is covered by TCT No. T87162.

The University has no property that is subject to any mortgage, lien or encumbrance.

In connection with the establishment of CEU-Makati Campus, the University has been leasing the Philtrust Bank Building since 2004 for ₱2M fixed rental per month for 25 years plus a percentage of the annual income for its CEU-Makati, Gil Puyat Campus.

Pursuant to the authority granted by the Board of Directors and as part of the University's expansion program for CEU-Makati Campus, the University purchased on July 5, 2006 Seaboard Centre Condominium on Esteban Street, Legaspi Village, Makati City on installment basis through internally generated funds. The CEU-Makati, Legaspi Village Campus is covered by CCT Nos. 99424, 99167, 99410, 99425, 99426, 99427, 99411, 99428, 99429, 99430, 99431, 99432, 99168, 99408, 99169, 99170, 99433, 99434, 99435, 99436, 99437, and 99438.

## Item 3. Legal Proceedings

CEU is not a party nor is any of the University's principal properties subject to any pending legal proceeding that could be expected to have a material adverse effect on the results of its operations.

# Item 4. Submission of Matters to a Vote of Security Holders

There were no matters submitted to a vote of security holders during the fourth quarter of the fiscal year covered by this report.

#### PART II - OPERATIONAL AND FINANCIAL INFORMATION

# Item 5. Market for Issuer's Common Equity and Related Stockholder Matters

Market Price of and Dividends on Registrant's Common Equity and Related Stockholder Matters

# **Market Information**

The University's common equity is traded at the Philippine Stock Exchange. Following are the high and low prices for each quarter within the last two (2) fiscal years:

		High	Low
Fiscal Year Ended 2018			
April 2017 – June 2017	First Quarter	₱10.50	₱ 9.52
July 2017 – September 2017	Second Quarter	10.02	9.00
October 2017 – December 2017	Third Quarter	9.38	8.20
January 2018 – March 2018	Fourth Quarter	9.14	8.62
Fiscal Year Ended 2019			
April 2018 – June 2018	First Quarter	₱ 9.00	₱ 8.60
July 2018 – September 2018	Second Quarter	8.99	6.14
October 2018 – December 2018	Third Quarter	8.15	7.03
January 2019 – March 2019	Fourth Quarter	8.39	7.60

The closing price per share of the University's common shares as of June 30, 2019 was ₱6.98.

## Holders

As of June 30 2019, there are 1,026 common shareholders. The name of the top twenty (20) shareholders and the number of shares and the percentage of total shares outstanding held by each are as follows:

	Stockholder	Number of Common	Percentage of		
		Shares Held	Total Shares (5)		
1.	,	126,620,891	34.0000		
2.	PCD Nominee Corp. – Filipino/Others	88,520,366	23.7693		
3.	U.S. Automotive Co., Inc.	55,963,803	15.0273		
4.	Jose M. Tiongco	13,439,614	3.6088		
5.	Corazon M. Tiongco	10,115,904	2.7163		
6.	Erlinda T. Galeon	9,252,982	2.4846		
7.	Generosa T. Cabrera	9,190,225	2.4677		
8.	Marie T. Sands	9,186,138	2.4666		
9.	Security Bank Corporation TA# 1090	8,072,299	2.1676		
10.	Alvin Anton C. Ong	1,344,308	0.3610		
11.	Fredrick C. Ong	1,000,000	0.2685		
12.	Maria Concepcion I. Donato	994,465	0.2670		
13.	Emma de Santos Oboza	758,190	0.2036		
14.	Alicia de Santos Villarama	758,190	0.2036		
15.	Estate of Trinidad V. Javellana	713,666	0.1916		
16.	Manuel M. Paredes	650,107	0.1746		
17.	Amado R. Reyes	650,107	0.1746		
18.	Ma. Alexa J. Intengan	634,621	0.1704		
19.	Leland &/or Melita Villadolid	560,523	0.1505		
20.	Angelo A.S. Suntay	453,186	0.1217		

There are no transactions that relate to an acquisition, business combination or other reorganization which will affect the amount and percentage of shareholdings of any of the University's directors, officers (as a group) or any person owning more than 5% of the University's outstanding capital stock.

#### **Dividends**

Dividends declared for the two most recent fiscal years, i.e., Fiscal Year ended March 31, 2018 and Fiscal Year ended March 31, 2019, are as follows:

# Fiscal Year Ended March 31, 2018

(April 1, 2017 – March 31, 2018)

1. Cash dividend of ₱0.20 per share was declared on September 29, 2017 in favor of stockholders of record as of October 20, 2017, payable on November 17, 2017.

## Fiscal Year Ended March 31, 2019

(April 1, 2018– March 31, 2019)

2. Cash dividend of ₱0.20 per share was declared on June 20, 2018 in favor of stockholders of record as of July 12, 2018, payable on August 6, 2018.

Dividends shall be declared only from retained earnings.

There are no restrictions that limit the ability to declare dividends on common equity.

# **Recent Sales of Unregistered or Exempt Securities**

The University did not sell any unregistered or exempt securities in the past three (3) years.

# Item 6. Management 's Discussion and Analysis or Plan of Operation

# Financial Performance (2018-2019; 2017-2018)

Tuition and Other School Fees increased by 4.17% to ₱1,428,330,595 from the previous year's ₱1,371,104,081 and 11.95% decrease from ₱1,535,004,059 in 2017. This account consists of Tuition Fees, Other Fees, and Income from Other School Services. Other fees are comprised of fees for electricity, registration materials, miscellaneous classroom expenses, laboratory materials, health services fees, library fees and development fees. Income from Other School Services comprise of fees for diploma and certificates, transcript of records, entrance examinations and various collections for specific items or activities. Other Revenues such as rental income, donation income and dividend income amounting to ₱17,390,887, ₱7,091,000 and ₱3,226 respectively were reported separately in the financial statements in 2019. Interest income were reported at ₱5,258,829 in 2019 and ₱3,405,522 in 2018.

The total revenues increased to ₱1,497,760,970 in 2019 from ₱1,414,254,996 last year and ₱1,580,353,686 in 2017 while the Operating Expenses were reported at ₱1,308,549,798 in 2019 from ₱1,256,717,449 last year and ₱1,291,748,297 in 2017.

Net income of the University for 2019 was ₱187,111,756 from ₱110,216,392 last year and ₱263,449,832 in 2017.

## **Financial Condition**

The University reported a healthy cash position as of March 31, 2019. Cash and cash equivalents were at ₱312,995,338 as compared to last year's balance of ₱290,181,009 and ₱435,796,757 in 2017. Tuition and other receivables were at ₱123,286,977 as compared to ₱121,410,647 last year and ₱87,039,659 in 2017. The University's receivables consist of tuition receivables, interest receivables, and employee and lessee receivables (classified as Other Receivables). There are no receivables from unconsolidated subsidiaries or related parties.

Inventories, consisting of materials, uniforms and supplies, were at ₱13,813,863 Other current assets, which consist largely of Advances to Suppliers, Creditable withholding Taxes and Prepayments stood at ₱53,614,227.

The current assets of the University as of fiscal year ended March 31, 2019 were ₱503,710,405 as compared to ₱446,896,736 for March 31, 2018.

Property and Equipment were reported at 94,807,822,273 in 2019 from 3,275,715,343 last year.

Total non-current assets were at ₱5,033,294,454 and Total Assets were at ₱5,537,004,859 at the end of the fiscal year.

Accounts payable and accrued expenses increased to ₱404,363,704 from ₱355,306,220 last year and ₱280,606,407 in 2017. Dividends payable were at ₱104,576,634 compared to ₱107,787,994 last year and ₱108,225,615 in 2017. Total current liabilities were at ₱511,001,552 at fiscal year end.

Total noncurrent liabilities as of March 31, 2019 increased to ₱575,150,461 from ₱361,670,607 last year and ₱412,431,405 in 2017. Because schools are allowed to claim 10% of its capital assets as an advanced tax credit, it can no longer claim the depreciation on these capital assets as tax deduction. Instead, the unamortized portion of these tax credits are lodged under deferred tax liability, and is amortized yearly in congruence with the depreciation of the capital assets. Deferred tax liabilities were at ₱415,538,927. Retirement liability refers to the portion of the Retirement Fund that needs to be funded over the course of the expected working lives of the employees. As of March 2019, retirement liability was at ₱159,611,534.

The University's stockholder's equity stood at ₱4,450,852,846 as of March 2019 as compared to ₱3,125,382,709 in March 2018.

# **Key Performance Indicators**

Key	2019	2018	2017	Manner of Computation	Significance
Revenue Growth	4.17%	-10.68%	-9.27%	Difference between current and last year's tuition and other school fees divided by last year's revenues	Measures Revenue growth
Return on Revenue	13%	8%	17%	Net income divided by Tuition and other school fees	Shows how much profit is derived from every pesos of tuition and other school fees
Dividend Pay-out Ratio	40%	68%	28%	Dividends divided by net income	Indicates how earnings support dividend payment
Return on Equity	5%	4%	9%	Net profit divided by average total stockholder's equity	Measures extent of profit earned
Return on Assets	4%	3%	7%	Net profit divided by average total assets	Measures use of assets to generate income

# Liquidity

The University relies on internally generated cash to fund its working capital needs, capital expenditures and cash dividends. It can satisfy the cash requirements and have no plan to raise additional funds.

Cash flows provided by operating activities were at ₱269,485,064 for fiscal year ended March 31, 2019 as compared to cash flows provided by operating activities of ₱268,201,397 for the previous fiscal year and ₱287,291,135 in March in 2017.

Cash used in investing activities was ₱167,111,098 during fiscal year ended March 31, 2019, as compared to cash used in investing activities of ₱339,150,879 for previous fiscal year and ₱101,329,661 in March 2017.

Cash used in financing activities was at ₱79,319,240 during the current fiscal year. This was primarily used for the payment of dividends. Cash used for financing activities was at ₱74,920,501 for fiscal year ended March 31, 2018 and ₱117,135,010 in fiscal year ended March 31, 2017.

# **Segment Reporting**

The University operates in four geographical segments – Mendiola, Malolos, Makati-Gil Puyat and Makati-Legaspi campus. The financial information on the operations of these segments are disclosed in terms of segment assets, segment property and

equipment (net), segment liabilities, segment revenues, operating expenses and net income/loss.

The segment report is included in Note 20 of the financial statements.

#### **Known Trends**

## Effect of Government Regulation with Respect to Increase in Tuition Fees

The Commission on Higher Education (CHED) promulgates guidelines to be followed by Higher Education Institutions (HEIs) intending to increase their tuition and other fees. Notable among them follows:

"A Certificate of Intended Compliance (COIC) stating that (70%) of the proceeds to be derived from the tuition fee increase shall be used for the payment of the salaries, wages, allowances and other benefits of its teaching and non-teaching personnel and other staff xxx.

"The 20% shall go to the improvement of the following:

- 1. Modernization of buildings
- 2. Equipment
- 3. Libraries
- 4. Laboratories
- 5. Gymnasium and similar facilities and
- 6. Payment of other cost of operations.
- "Only 10% is left for return on investment."

#### **Education Trends**

For school years 2018-2019 and 2017-2018, the University registered downward trends in enrollment due to K-12 program of the government.

For school year 2016-2017, The University registered upward trends in Dentistry, Pharmacy and Medical Technology while nursing course continued to experience downward enrollment due to lesser demand in the United States and United Kingdom.

# **Key Variable and Other Qualitative and Quantitative Factors**

Currently, there are no known trends, events, or uncertainties that have a material impact on the University's liquidity.

The Registrant does not know of any event that will trigger any direct or contingent financial obligation that may be material to the company, including default or acceleration of an obligation.

There are no known material off-balance sheet transactions, arrangements, or obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

For school year 2017-2018, there are commitments for capital expenditures such as improvements and renovations of existing laboratories, repairs and repainting of administration offices, improvements and maintenance of information and communications technology and procurement of computer for Computer Education Department and different offices which is being done every year which funding shall be derived from the increase in tuition fees in accordance with the guidelines of the Commission of Higher Education (CHED).

Currently, there are no known trends, events or uncertainties that have material impact on sales, aside from downward enrollment on nursing course, tourism and hotel and restaurant management courses.

All income is derived from the normal course of operations or through interest income on money market placements. There are no significant elements of income or loss.

Material changes from FY 2017 to FY 2018 include a decrease of 11% in total revenues which resulted from the decrease in tuition and other school fees and miscellaneous income of 11% and 5% respectively. For costs and expenses, posted was a 4% decrease in cost of services resulting from decreased cost of laboratory, other student-related services, materials and uniforms. General and administrative expenses increased by 7% due to increases in the repairs and maintenance for Las Piñas and Manila facilities, janitorial and security services, membership dues, clinical and insurance expenses. On other income and expenses, 8% decrease in interest income was reported due to lower placements and lower interest rates. Interest expense posted an increase of 1279% resulting from the payment of interests for two-year tax assessment. There was a decrease of 53% in foreign exchange gains because of lower foreign currency placements, and an increase of 13% in loss on retirement of assets due to the value of condemned furniture and equipment. These material changes resulted to a decrease of 58% in net income after tax.

## **New Accounting Standards**

The University presented its consolidated financial statements to comply with accounting principles generally accepted in the Philippines (Philippine GAAP) as set forth in Philippine Financial Reporting Standards (PFRS). New and revised accounting standards, consisting of Philippine Accounting Standards (PAS) and PFRS became effective for financial reporting purposes.

The consolidated financial statements include the financial statements of the University, Centro Escolar University Hospital, Inc. (the Hospital), a wholly owned subsidiary, and Centro Escolar Integrated School (CE-IS) (collectively referred to as the Group).

The financial statements of the Hospital are prepared for the same reporting year as the University.

Subsidiary is consolidated when control is transferred to the Group and ceases to be consolidated when control is transferred out of the Group. Control is presumed to exist when the University owns more than 50% of the voting power of an entity unless in exceptional cases, it can be clearly demonstrated that such ownership does not constitute control. The consolidated financial statements are prepared using uniform accounting

policies for the like transactions and other events in similar circumstances. All intercompany balances and transactions, intercompany profits and unrealized gains and losses have been eliminated in the consolidation.

Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except that the Group has adopted the following new accounting pronouncements starting April 1, 2018. Adoption of these pronouncements did not have any significant impact on the Group's financial position or performance, unless otherwise discussed.

- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- PFRS 9, Financial Instruments
- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share based Payment Transactions

PFRS 9 replaces PAS 39, *Financial Instruments: Recognition and Measurement* for annual periods beginning on or after January 1, 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

The Group applied PFRS 9 prospectively, with an initial application date of April 1, 2018. The Group did not restate the comparative information which continues to be reported under PAS 39. Differences arising from the adoption of PFRS 9 have been recognized directly in retained earnings and other components of equity.

The effects of adopting PFRS 9 as at April 1, 2018 were as follows:

#### (a) Classification and measurement

Under PFRS 9, debt instruments are subsequently measured at fair value through profit or loss (FVTPL), amortized cost, or FVOCI. The classification is based on two criteria: the Group's business model for managing the assets; and whether the instruments' contractual cash flows represent 'solely payments of principal and interest' on the principal amount outstanding.

The assessment of the Group's business model was made of the date of initial application, April 1, 2018, and then applied prospectively to those financial assets that were not derecognized after April 1, 2018. The assessment of whether contractual cash

- Amendments to PFRS 4, Applying PFRS 9 Financial Instruments with PFRS 4 Insurance Contracts
- PFRS 15, Revenue from Contracts with Customers

PFRS 15 supersedes PAS 11, *Construction Contracts*, PAS 18, *Revenue*, and related interpretations and it applies, with limited exceptions, to all revenue arising from contracts with its customers. PFRS 15 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

PFRS 15 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires relevant disclosures.

The Group adopted PFRS 15 using the modified retrospective approach with an initial application date of April 1, 2018. Under this method, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed at that date. The Group elected to apply the standard to all contracts as at April 1, 2018.

The cumulative effect of initially applying PFRS 15 is recognized at the date of initial application as an adjustment to the opening balance of retained earnings. Therefore, the comparative information was not restated and continues to be reported under PAS 18 and related interpretations.

The nature of the adjustments as at April 1, 2018 and the reasons for the significant changes in the consolidated statement of financial position as at March 31, 2019 and the consolidated statement of income for the year ended March 31, 2019 are described below:

- (a) Advances received for culminating activities, previously recognized as revenues in line with the completion of the school year, are now recognized as revenue upon transfer of the related services to the customer. These are currently classified as contract liability account under "Accounts payable and other current liabilities". Costs to fulfill the contract, previously recognized as expenses for co-curricular activities under "Cost of services", are now capitalized as Cost to fulfill a contract under "Other current assets" and are recognized as an expense consistent with the transfer of the related services to the customer.
- (b) Advances received for the publication of yearbooks, previously recognized as revenues in line with the completion of the school year, are now recognized as revenue upon transfer of the related goods to the customer. These are currently classified as contract liability account under "Accounts payable and other current liabilities". Costs to fulfill the contract, previously recognized as expenses for co-curricular activities under "Cost of services", are now capitalized as Cost to fulfill a contract under "Other current assets" and are recognized as an expense consistent with the transfer of the related goods to the customer.
- (c) The Group receives refundable advanced collections from customers to be applied to the next school year or semester. These are previously presented under accounts payable under "Accounts payable and other current liabilities". Under PFRS 15, the Group reclassified these to contract liability account under "Accounts payable and other current liabilities".
- (d) Other reclassifications to present items not covered under PFRS 15.
- Amendments to PAS 28, Investments in Associates and Joint Ventures, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

- Amendments to PAS 40, Investment Property, Transfers of Investment Property
- Philippine Interpretation on International Financial Reporting Interpretations Committee (IFRIC) 22, Foreign Currency Transactions and Advance Consideration
- In the absence of a principal market, in the most advantageous market for the asset or liability.

#### PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, Financial Instruments: Recognition and Measurement, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions. The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The Group is currently assessing the impact of adopting this standard.

### PFRS 15, Revenue from Contracts with Customers

PFRS 15 was issued by International Accounting Standards Board in May 2014 and establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRS. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018 with early adoption permitted.

The Group is currently assessing the impact of PFRS 15 and plans to adopt the new standard on the required effective date.

 Amendments to PAS 28, Investments in Associates and Joint Ventures, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

The amendments clarify that an entity that is a venture capital organization, or other qualifying entity, may elect, at initial recognition on an investment-by-investment basis, to measure its investments in associates and joint ventures at FVPL. The amendments also clarify that if an entity that is not itself an investment entity has an interest in an associate or joint venture that is an investment entity, the entity may, when applying the equity method, elect to retain the fair value measurement applied by that investment entity associate or joint venture to the investment entity associate's or joint venture's interests in subsidiaries. This election is made

separately for each investment entity associate or joint venture, at the later of the date on which (a) the investment entity associate or joint venture is initially recognized; (b) the associate or joint venture becomes an investment entity; and (c) the investment entity associate or joint venture first becomes a parent. The amendments should be applied retrospectively, with earlier application permitted.

Amendments to PAS 40, Investment Property, Transfers of Investment Property

The Registrant has no knowledge of any seasonal aspects that had a material effect on the financial condition or results of the operations.

The University engaged the services of Sycip Gorres Velayo & Co. (SGV) in SY 2007-2008 to undertake the external quality assessment review of its internal audit activity in compliance with the International Standards for the Professional Practice of Internal Auditing (ISPPIA), specifically Standard 1312 – External Assessments. The purpose of said external quality assessment review was to determine and, as appropriate, to improve the internal audit activity's compliance with ISPPIA.

SGV completed the external quality assessment review of the University's internal audit activity last January 28, 2008 and rendered the overall opinion that "the internal audit activity of CEU Partially Complies to the Standards. 'Partially Complies' means that the activity is making good-faith efforts to comply with the requirements of the individual Standard or element of the Code of Ethics, section or major category, but falls short of achieving some major objectives. These will usually represent significant opportunities for improvement in effectively applying the Standards or Code of Ethics and/or achieving their objectives. Some deficiencies may be beyond the control of the activity and may result in recommendations to senior management or the board of the organization."

The audit was completed in the last fiscal year and the University is committed to move in the direction of the risk-based auditing process. The plan will be set forth by the University's Quality Management Systems Group along with the Internal Audit Department.

### Item 7. Financial Statement

The audited financial statements and supplementary schedules to the financial statements duly submitted to BIR\* are attached as Exhibit 1 hereto.

# Item 8. Changes in and Disagreements with External Accountants on Accounting and Financial Disclosure

# 1. External Audit Fees and Services

### **Audit Fees and Related Fees**

The appointment of Sycip, Gorres, Velayo and Co. (SGV) as external auditor of the University for the fiscal year ending March 31, 2019 was approved by the stockholders during the annual meeting on July 24, 2018.

In compliance with Securities Regulation Code (SRC) Rule 68, Ms. Djole S. Garcia was designated as partner in-charge in FY 2019 and FY 2018 while Ms. Josephine Adrienne A. Abarca and Mr. Christian Lauron were designated as partner incharge in FY 2016 to FY 2017 and FY 2014 to FY 2015 respectively. Ms. Janet Alvarado-Paraiso has been the partner in-charge for five years. Her appointment started in 2009.

In 2019 and 2018, the University paid ₱1,056,000 and ₱987,500 respectively, VAT exclusive, to Sycip, Gorres, Velayo and Co. (SGV) for the audit of the University's annual financial statements, as well as assistance in the preparation of the annual income tax returns.

There is no other assurance and related services by the external auditor that are reasonably related to the performance of the audit or review of the University financial statements.

#### Tax Fees

In 2011, the University paid ₱240,000, VAT exclusive to Sycip, Gorres, Velayo and Co. (SGV) for the performance of a tax compliance review for the fiscal year ended March 31, 2010 covering income tax, expanded withholding tax, fringe benefit tax and withholding tax on wages. The review involved a study of the University's opposition and practices and procedures in relation to specific tax laws, regulations and rulings. The objectives were to determine whether or not the tax position, practices and procedures adopted and maintained are in compliance with the tax laws and regulations; top identify areas where non-compliance are noted and quantify, if possible, the extent of the University's exposure thereon, and to provide recommendations to improve or correct the University's tax practices and procedures in compliance with the tax laws and BIR regulations.

### Other Fees

There are no other services provided by the external auditor, other than the services reported.

### **Audit Committee Pre-approval Policy**

CEU's Audit Committee is composed of the Chairman, Dr. Emil Q. Javier, (independent director) and members, Dr. Angel C. Alcala, Dr. Alejandro C. Dizon and Atty. Sergio F. Apostol.

The Audit Committee is required to pre-approve all audit and non-audit services rendered and approve the engagement fees and other compensation to be paid to the external auditor.

The Audit Committee is required to pre-approve all audit and non-audit services rendered and approve the engagement fees and other compensation to be paid to the external auditor.

The Audit Committee found the services and fees for external audit reasonable and approved the same following a conference with the external auditors and the University's financial officers to clarify the scope, extent and details of the audit.

# Changes in and Disagreements with External Accountants on Accounting and Financial Disclosure

There was no change in nor disagreement with External Accountants on accounting and financial disclosures.

# PART III. CONTROL AND COMPENSATION INFORMATION

# Item 9. Directors and Executive Officers of the University

**Directors and Executive Officers** 

	Name	Age	Citizen ship	Positions	Term of Office	Directorship Held in Other Companies
1	Basilio C. Yap	68	Filipino	Chairman of the Board – April 25, 2014	Yearly	Chairman, President & Directior  – U.S. Automotive Co., Inc., USAUTOCO, Inc., Philtrust Realty Corporation, Manila Prince Hotel, Cocusphil Development Corporation, U.N. Properties Development Corporation and Seebreeze Enterprises  - Vice Chairman – Philtrust Bank  - Chairman, Manila Hotel Corporation  - Chairman, Manila Bulletin Publishing Corporation  - Chairman, CEU Hospital, Inc. and Centro Escolar Las Pinas, Inc.
2	Ma. Cristina D. Padolina	72	Filipino	Director - July 25, 2006 President/Chief Academic Officer - Aug. 18, 2006	Yearly	<ul> <li>Professor Emeritus,</li> <li>University of the Philippines,</li> <li>Los Baños</li> <li>Director, Centro Escolar</li> <li>University Hospital, Inc.</li> <li>Vice Chairman &amp; President,</li> <li>Centro Escolar Las Pinas, Inc.</li> </ul>
3	Angel C. Alcala**	89	Filipino	Director - July 22, 2008	Yearly	- Chairman, Silliman University-Angelo King Center for Research and Environmental Management (SUAKCREM), PATH Foundation Philippines, National Network of Quality Assurance Agencies, Inc Professor Emeritus, Silliman University

						Member, Board of Trustees,     Silliman University     President, Cap College
4	Emil Q. Javier**	77	Filipino	Director - July 10, 2002	Yearly	Makati  - Trustee, Asia Rice Foundation, Head Advisor, Biotech Coalition of the Phils., Academician, National Academy of Science & Technology (Phil) - Board Member, International Service for the Acquisition of Agri-Biotech Applications (South East Asia Center) - Chairman, Coalition for Agricultural Modernization of the Phils Chairman, Nutrition Center of the Phillippines - Director: CEU Hospital, Inc. Del Monte Pacific Ltd. Centro Escolar Las Pinas, Inc Member, Advisory Com. Japan International Coop.
5	Benjamin C. Yap	72	Filipino	Director - July 22, 2014	Yearly	Agency, Phils.  - President and Chairman, Benjamin Favored Son, Inc., - Chairman, House of Refuge - Director, USAUTOCO, Inc - Director, Manila Hotel Corp Director, CEU Hospital, Inc.
6	Alejandro C. Dizon	57	Filipino	Director - Aug. 31, 2007	Yearly	<ul> <li>Vice President – Quality &amp; Patient Safety &amp; Chief Quality Officer; St. Lukes Medical Center</li> <li>Active Consultant, General Surgery, Institute of Surgery, St. Lukes Medical Center</li> <li>Fellow and President, Philippine College of Surgeons</li> <li>Fellow, American College of Surgeons</li> <li>Examiner &amp; Member, Chairman Board of Directors &amp; Governors, Philippine Board of Surgery,</li> <li>Asst. Professor, UERMMMC Department of Surgery College of Medicine</li> </ul>
7	Emilio C. Yap III	46	Filipino	Directors - Sept. 1, 2009	Yearly	- Chairman, Manila Prime Holdings - Director, Manila Bulletin Corporation, Manila Hotel, Philtrust Bank and US Automotive Co., Inc.

8	Corazon M. Tiongco	68	Filipino	Director - July 25, 2000 Assistant Treasurer	Yearly	<ul><li>Director, Centro Escolar</li><li>University Hospital, Inc.</li><li>- Director, Centro Escolar</li></ul>
				since Aug. 12, 2005		Integrated School, Inc.
9	Johnny C. Yap	45	Filipino	Director - Oct. 26, 2007	Yearly	Vice Chairman & Treasurer,     Euromed Laboratories     Philippines, Inc.     Director, Philtrust Bank     Director, Las Piñas College     Chairman, Café France Corp.

# **Executive Officers Who Are Not Directors**

	Name	Age	Citizen ship	Position	Term of Office	Directorship Held in Other Companies
1	Sergio F. Apostol	83	Filipino	Corporate Secretary & Compliance Officer - Feb. 26, 2010	Yearly	<ul><li>Chairman, Kaytrix Agri-Aqua</li><li>Corp.</li><li>Director, Manila Hotel</li></ul>
2	Cesar F. Tan	63	Filipino	Treasurer - April 17, 2006 Asst. Corp. Sec Oct. 1, 2009	Yearly	- Treasurer, Centro Escolar University Hospital, Inc., Centro Escolar Integrated School, Inc., Centro Escolar Las Piñas, Inc.
3	Jayson O'S. Ramos	38	Filipino	University Legal Counsel - July 2017 Asst. Compliance Officer - July 2018	Yearly	Corporate Secretary, Centro Escolar Integrated School, Inc.
3	Maria Clara Perlita Erna V. Yabut	52	Filipino	VP-Research & Evaluation – Jan. 29, 2010 AVP- Research & Evaluation - Aug. 18, 2006 Head, EDP Department – Aug. 1, 2001	Yearly	None
4	Teresa R. Perez	56	Filipino	VP-Academic Affairs  – Jan. 29, 2010  AVP- Academic Affairs  - July 25, 2008  Acting AVP-Academic  Affairs - July 27, 2007	Yearly	- Vice President, Centro Escolar Integrated School, Centro Escolar Las Piñas, Inc.
5	Olivia M. Limuaco	62	Filipino	VP-Makati Campus - August, 2013	Yearly	- Secretary-General, Federation of Asian Pharmaceutical Association (FAPA) - President, Philippine Pharmacists Association (PphA) - Member, Council of Advisers of Philippines Association of Colleges of Pharmacy (PACOP)
6	Rhoda C. Aguilar	45	Filipino	University Registrar - July 25, 2014 Acting University	Yearly	None

				Registrar – June 1, 2013		
7	Ma. Flordeliza L. Anastacio	58	Filipino	VP-Malolos Campus - July 25, 2014 -Officer-in-Charge, CEU Malolos - November, 2013	Yearly	None
8	Carlito B. Olaer	54	Filipino	VP-Student Affairs  – July 30, 2010  Acting AVP- Student Affairs, Student Affairs Office  - since July 25, 2008 OIC, Student Affairs Office —  - since May 3, 2008	Yearly	None
9	Ma. Rolina S. Servitillo	49	Filipino	VP-Administration & Accounting – Jan. 2017	Yearly	- Vice President, Centro Escolar Integrated School, Centro Escolar Las Piñas, Inc., Centro Escolar University Hospital, Inc.
10	Jericho P. Orlina	51	Filipino	AVP- Business Affairs – Jan. 2017	Yearly	AVP, Centro Escolar University Hospital, Inc.
11	Bella Marie L. Fabian	55	Filipino	AVP-Administration – Jan. 2017	Yearly	None
12	Bernardita T. Traje	57	Filipino	Assistant Controller – Aug. 18, 2006 Assistant Treasurer – March 8, 1995 to Aug. 18, 2006	Yearly	None

# **Significant Employees**

All employees are expected to make reasonable contribution to the success of the business of the University. There is no "significant employee" as defined in Part IV(A)(2) of the SRC Rule 12 (i.e., a person who is not an executive officer of the registrant but who is expected to make a significant contribution to the business).

# Deans

	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
	Maria Dinna P. Aviñante	Dean (OIC)	1 year	None
1.	088 San Juan Apalit Pampanga			
2.	Josue N. Bellosillo	Dean	-	None
	No. 13 Doña Ines, Alabang Hills,			
	Muntinlupa City			
3.	Charito M. Bermido	Dean	3 years	None
	33-C 11 <sup>th</sup> Ave., Murphy, Quezon City			
4.	Elena C. Borromeo	Dean	2 years and 6	None
	8-A Kool Street East Fairview		months	
	Subd.Quezon City			

5.	Julieta Z. Dungca Makabakle, Bacolor, Pampanga	Dean	3 years	None
6.	Pearly P. Lim 48B Pangasinan St., Quezon City	Dean	3 years	None
7.	Ma. Rita D. Lucas 584-C San Andres St., Malate, Manila	Dean	3 years	None
8.	Elizabeth C. Roces 339 A & V Subdivision, Panginay, Balagtas, Bulacan	Dean	2 years	None
9	Cecilia D. Santiago 973 Bambang St., Bocaue, Bulacan	Dean	3 years	None
10.	Rosemarie I. So 839 M. Dela Fuente Sampaloc, Manila	Dean	3 years	None
11.	Christine S. Tinio 39 J. de Ocampo St., DBP Village Alamanza, Las Piñas City	Dean	3 years	None
12.	Cecilia G. Uncad 11 Gladiola Mall, Gardenville Condo Sta. Mesa, Manila	Dean	3 years	None
13.	Elvira L. Urgel 7 Sinag St., Mandaluyong City	Dean	3 years	None
14.	Dr. Erna V. Yabut 1408 Instruccion Street Brgy. 498, Sampaloc Sta. Mesa Manila	Dean (OIC)	1 year	None

# **Assistant Deans**

	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
1.	Amelita M. Borlongan Bldg. 2 DE-I GSIS City, Pureza St., Sta. Mesa, Manila	Assistant Dean	3 years	None
2.	Maricar W. Ching 1158 Masangkay Street, Manila	Assistant Dean (Acting Capacity)	1 year	None
3.	Mary Iodine Lacanienta P29-11 7th Street Villamor Airbase Pasay City	Assistant Dean	3 years	None
4.	Aileen C. Patron 54B Faith St., Goodwill 1, San Bartolome, Novaliches, Quezon City	Assistant Dean	3 years	None

# **Associate Deans**

	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
1.	Alex J. Bienvenido Alip, Jr.	Associate Dean		None
2.	Josephine Carnate 2533 Lemery Street Sinaglong Manila	Associate Dean	2 years and 8 months	None
3.	Rita Linda V. Jimeno 110 W. Vinzons St. B.F. Homes, Parañaque City	Associate Dean	3 years	None

# **Academic Department Heads**

	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
1.	Elisa B. Ayo 989 Algeciras St., España, Manila	Head	3 years	None
2.	Jonathan P. Catapang 2 Sto. Niño St. Barangay Holy Spirit Quezon City	Head	3 years	None
3.	Dorothea C. Dela Cruz Blk 24A, Lot 3, Phase 3D Silvestre Street, Sto. Niño, Meycauayan, Bulacan	Head	3 years	None
4.	D'Ariel J. Javellana 1322-A Maceda St., Sampaloc, Manila	Head	3 years	None
5.	Zenaida R. Los Baños Morning Glory St., Ridgemont Village Cainta, Rizal	Head	2 years	None
6.	Aleli V. Lozano 847 Inosentes Street, Mandaluyong City	Head	3 years	None
7.	Arlene S. Opina U411, M86, BCDA, Diego Silang Village Ususan, Taguig City	Head	3 years	None

Program Heads 2

	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
1.	Maria Donnabel U. Dean 1920 C, Luzon Avenue, Sampaloc Manila	Program Head	3 years	None
2.	Maria Carmen S. Dizon Block 30, Lot 11, Phase 1C, San Lorenzo South, Sta. Rosa, Laguna	Program Head	3 years	None
3.	Regina A. Jazul L24 B530 Phase 5, Rose St., Heritage Homes, Loma de Gato, Marilao, Bulacan	Program Head	3 years	None
4.	Mae Angeline M. Lontoc 033 Arabejo St., Gatchalian Subd., Phase 2, Brgy. Manuyo, Dos Las Pinas City	Program Head	3 years	None
5.	Maria Wanda I. Martinez 8 Liverpool Merville Park, Parañaque City	Program Head	3 years	None
6.	Pilipino A. Ramos 66 M. Santiago Street Sta. Ines Plaridel Bulacan	Program Head	1 year	None
7.	Ricky R. Rosales 123 Villa Europa Royale Subdivision Panay Ave., Quezon City	Program Head	3 years	None
8.	Cresencia M. Santos L-6, B-5 Queensland Village Novaliches, Quezon City	Program Head	3 years	None
9.	Maricar A. Veranga B4, L35, Sampaguita St., Sta. Rita Village, Guiguinto, Bulacan	Program Head	3 years	None

	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
10.	Shirley S. Wong 27 Scout Madrinan St., South Triangle Quezon City	Program Head	3 years	None

**Non-Teaching Department Heads** 

11011	- leaching Department Heads	I	T	Discotoschia Hali
	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
1.	Maria Corazon L. Andoy 2055 C, Paseo de Carlos, Candido St., Mapulang Lupa, Malinta, Valenzuela City	Head	3 years	None
2.	Salvacion M. Arlante 1621 UP Bliss, Diliman, Quezon City	Head	1 year	None
3.	Lolita M. Balboa 16 I. Esteban St., Mandaluyong City	Head	3 years	None
4.	Milagros L. Borabo 39 R. Magsaysay St., Potrero, Malabon, Metro Manila	Program Director	1 year and 3 months	None
5.	Raul J. Caparas 91 Hipolito St., Caingin, Malolos City	Head	3 years	None
6.	Cecilia C. Catahan Dream Crest Home Subdivision, Phase 5B Longos, Malolos City	Head	3 years	None
7.	Emma C.Castor 28-3 Phase 2, Durlan St., Pacita 2, San Vicente, San Pedro, Laguna	Administrative Officer	3 years	None
8.	Ma. Dolores E. Delacruz 6 Michael Angelo St., SAE Barangay Dalig, Antipolo City	Head	5 months	None
9.	Ma. Eleanor C. Espinas #164 P. Castillo St., San Diego Subd., Caloocan City	Head	3 years	None
10.	Nicanor Jerry A. Griño Mc-26, Unit 405 Pamayanang Diego Silang Village, BCDA, Taguig City	Head	3 years	None
11.	Rommel N. Jotic Unit 5-E, Talas Apartment Condominium 301 Kapilya St., San Miguel, Manila	Head	3 years	None
12.	Frederick R. Llanera 242 Los Angeles St., Brookside Hills, Cainta, Rizal	Head	3 years	None
13.	Rosario Donalyne L. Manigbas 22 Queen's Road, Project 8, Q.C.	Head	3 years	None
14.	Ivan Perry B. Mercado 199 Barangay Santor, Tanauan, Batangas	Head	3 years	None
15.	Teresita S. Mijares 2943 Lorenzo dela Paz St., Pandacan, Manila	Head	3 years	None
16.	Lolita D. Pablo 4012-A Dangal St., Bacood, Sta. Mesa Manila	Head	3 years	None
17.	Eufrecina Jean DR. Ramirez 806A Marquitos Street Sampaloc Manila	Head (Acting Capacity)	1 year	None

	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
18.	Carmencita H. Salonga 82 12th Ave., 4th St.,	Head	-	None
	Grace Park, Caloocan City			
19.	Engr. Ronie U. Siniguian	Head	3 years	None
	01 Buenconsejo St., Planview,			
	Mandaluyong City			
20.	Maria Corazon C. Tiongco	Head	-	None
	1231 T. San Luis Street Pandacan,			
	Manila			
21.	Bernardita T. Traje	Head	3 years	None
	B-34, L-10 Adelita St., Evergreen Exec.			
	Village, Bo. Bagumbong, Caloocan City			
22.	Amelita T. Valencia	Head	3 years	None
	L-25, B-4, Heritage Homes, Longos			
	Malolos City			

### **Assistant Heads**

	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies
1.	Benjamin M. Roman	Asst. Head	3 years	None
	341 Basilan St., DM2 Subdivision			
	Brgy. San Roque, Cainta, Rizal			
2.	Nelia PL. Sacopon	Asst. Head	3 years	None
	Lot 23, Block 20, Phase 1 Jerusalem St.			
	Golden City Arabu II-F, Imus, Cavite City			

**University Legal Counsel** 

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	Name and Address*	Position*	Term of Office*	Directorship Held in Other Companies		
1	Jayson O'S. Ramos 470 Boni Ave. New Zaniga Mandaluyong	Legal Counsel	-	None		
	City					

# Family Relationships

Mr. Basilio C. Yap and Mr. Benjamin C. Yap are relatives within the second degree of consanguinity, Dr. Emilio C. Yap III and Dr. Johnny C. Yap are relatives within the second degree of consanguinity. Mr. Basilio C. Yap and Mr. Benjamin C. Yap who are relatives within the second degree of consanguinity and Dr. Emilio C. Yap III and Dr. Johnny C. Yap who are also within the second degree of consanguinity are relatives within the third degree of consanguinity.

# **Involvement in Certain Legal Proceedings**

The University is not aware of any legal proceeding in the past five (5) years to date involving its directors and officers which are material to the evaluation of the ability and integrity of any director or officer of the University.

No director or officer has been convicted by final judgment during the last five (5) years up to the present of any offense punishable by Philippine laws or by the laws of any other country.

Likewise, the University has no knowledge of pending legal proceedings against any of its directors or executive officers involving: (a) any bankruptcy petition filed by or against any business of which its directors or executive officers is subject; or (b) any judgment or decree permanently or temporarily limiting or suspending their involvement in any type of business, securities, commodities or banking activities; or, (c) any violation of a securities or commodities law or regulation and the judgment has not been reversed, suspended or vacated.

Item 10. Executive Compensation

# **Salaries and Benefits of Executive Officers**

Name and				Other Annual	Total
Position	Fiscal Year	Annual Salary	Bonus	Compensation	Compensation
Dr. Ma. Cristina D. Padolina, President					
Dr. Erna V. Yabut, Vice President – Research and Evaluation					
Dr. Olivia M.	2017-2018	₱ 10,806,381.88	₱ 1,573,957.29	N.A.	₱ 12,380,339.17
Limuaco, Vice President –	2018-2019	₱ 11,185,995.22	₱ 1,581,274.73	N.A.	₱ 12,767,269.95
Makati	2019-2020***	₱ 11,185,995.22	₱ 1,581,274.73	N.A.	₱ 12,767,269.95
Dr. Teresa R. Perez, Vice President - Academic Affairs					
Dr. Carlito Olaer, Vice President for Student Affairs					

# All Officers and Directors as a Group

Name and Position	Fiscal Year	Annual Salary	Bonus	Other Annual Compensation	Total Compensation
All Officers and Directors As a Group	2017-2018 2018-2019 2019-2020***				₱ 33,793,677.35 ₱ 33,401,558.89 ₱ 33,401,558.89

<sup>\*\*\*</sup>Figures are estimated amounts.

The Directors do not receive compensation for services provided as a director other than reasonable per diems for attendance at meetings of the Board or any of its committees.<sup>3</sup>

There are no bonuses, profit sharing stock options warrants, rights of other compensation plans or arrangements with directors or officers that will result from their resignation, retirement, termination of employment or change in the control of the University.

The duties and responsibilities of the elected corporate officers are specified in the University's By-laws and/or Manual of Corporate Governance.

Other officers whose duties and responsibilities are set by Management are considered regular employees of the University.

There are no outstanding warrants or options held by the University's President, executive officers and directors.

# Item 11. Security Ownership of Certain Beneficial Owners and Management

# 1. Security Ownership of Certain Record and Beneficial Owners

Owners of record of more than 5% of the University's shares of stock as of May 31, 2019 were as follows:

Title of Class	Name & Address of Record Owner & Relationship with Issuer	Name of Beneficial Owner & Relationship with Record Owner	Citizenship	Number of Shares held	Percent (%)
Common	USAUTOCO, Inc. 1000 UN Ave., Ermita, Manila Authorized Representative- Basilio C. Yap Relationship to Registrant - Stockholder	USAUTOCO, Inc Authorized Representative – Basilio C. Yap Position - President	Filipino	126,620,891	34.00
Common	U.S. Automotive Co., Inc. 1000-1046 U.N. Ave. cor. San Marcelino Ermita, Manila Authorized Representative Basilio C. Yap Relationships to Registrant – Stockholder	U.S. Automotive, Co., Inc. Authorized Representative Basilio C. Yap Position – President	Filipino	55,963,803	15.02
Common	PCD Nominee Corp. – Filipino	Alejandro C. Dizon Beneficial Owner	Filipino	49,981,575	13.43
Aggregate Number of S Record Owners as a Gr		f All Beneficial/		262,304,399	70.43%

<sup>&</sup>lt;sup>3</sup>During the stockholders' meeting on July 27, 2004, the stockholders approved the grant of annual medical allowance and related bonuses to the members of the Board of Directors.

The proxy designated by the Board of Directors votes for the corporation.

# 2. Security Ownership of Management

Owners of record of CEU shares among Management as of May 31, 2019 are as follows:

Title of Class	Directors	Amount and Nature of Beneficial Ownership	Citizenship	Percent of Class						
Common	Basilio C. Yap (Chairman since April 7)	1001 (d)	Filipino	0.0003						
Common	Ma. Cristina D. Padolina	38,316 (d)	Filipino	0.0102						
Common	Angel C. Alcala*	1 (d)	Filipino	Nil						
Common	Emil Q. Javier*	1 (d)	Filipino	Nil						
Common	Benjamin C. Yap	800 (d)	Filipino	0.0002						
Common	Alejandro C. Dizon**	50,033,412 (d)	Filipino	13.4348						
Common	Emilio C. Yap III	344,833 (d)	Filipino	0.0925						
Common	Corazon M. Tiongco	10,115,904 (d)	Filipino	2.7163						
Common	Johnny C. Yap	1,000 (d)	Filipino	0.0002						
	<b>Total</b> 60,535,268 (d) 16,259									

Title of	Officers	Amount and Nature of	Citizenship	Percent
Class		Beneficial Ownership		of Class
Common	Ma. Cristina D. Padolina	38,316 (d)	Filipino	0.0102
Common	Cesar F. Tan	19,735 (d)	Filipino	0.0052
Common	Olivia M. Limuaco	12,153 (d)	Filipino	0.0033
Common	Ma. Flordeliza L. Anastacio	1,302 (d)	Filipino	0.0003
Common	Maria Clara Perlita Erna V. Yabut	4,000 (d)	Filipino	0.0010
Common	Teresa R. Perez	3,226 (d)	Filipino	0.0040
Common	Corazon M. Tiongco	10,115,904 (d)	Filipino	2.7163
Common	Bernardita T. Traje	753 (d)	Filipino	0.0001
-	Ma. Rolina S. Servitillo	0 (d)	Filipino	0
-	Carlito B. Olaer	0 (d)	Filipino	0
-	Rhoda C. Aguilar	0 (d)	Filipino	0
-	Jericho P. Orlina	0 (d)	Filipino	0
-	Bella Marie L. Fabian	0 (d)	Filipino	0
-	Jayson O'S. Ramos	0 (d)	Filipino	0
Total (exclu	uding shares of Ma. Cristina D. Padolina,			
and Corazo	on M. Tiongco	41,169 (d)		0.0110
Aggregate	Number of Shares and Percentage of			
All Security	Ownership of Management as a Group	60,494,099 (d)	16.24%	

To the best knowledge of the University, the above lists include shares beneficially owned by the directors and officers.

# Item 12. Certain Relationship and Related Transactions

The University entered into a 25-year lease contract with Philtrust Bank on July 29, 2004. The lease covers the use of Philtrust Bank's land, building and improvements thereon located at 259-263 Sen. Gil Puyat Avenue and Malugay Street, Makati City. The lease commenced on January 1, 2005 for the operation of the CEU-Makati Extension Campus for school year 2005-2006. Lease of the building from Philtrust Bank Building is

<sup>\*</sup>Independent Director

<sup>\*\*</sup>Dr. Alejandro C. Dizon has 51,837 shares registered in his name in addition to 49,981,575 shares lodged with PCD Nominee Corporation.

for the exclusive purpose of maintaining and operating an extension campus in Makati City, and to conduct therein all such activities necessary to provide adequate educational instruction and other services to its students, including authorized extra-curricular activities.

The consideration for the lease was principally based on the valuation of the property by Asian Appraisal, Inc. and on the financial advisory by Buenaventura, Echauz and Partners. Except for the respective parties' covenants under said lease contract between CEU and Philtrust Bank, there is no further contractual or other commitment resulting from the arrangement that would pose any risk or contingency. There are no other parties involved in this transaction.

The University, in line with its expansion program and for marketing purposes, avails of advertising services of Manila Bulletin Publishing Corporation. The terms of said advertising transactions are based on terms similar to those offered to non-related parties.

For a more detailed discussion on related party transactions, please see Note 21 of the attached Audited Financial Statements for fiscal year ending March 31, 2019.

# PART IV - CORPORATE GOVERNANCE

# Item 13. Corporate Governance

The University has complied with the provisions of its Manual on Corporate Governance. Continuous monitoring is being done by the Compliance Officer, Audit Committee, President and Chief Financial Officer and Internal Auditor to assure compliance.

On September 17, 2016, the Board of Directors attended seminar on Corporate Government conducted by the Institute of Corporate Directors.

On September 30, 2017, the Board of Directors attended seminar on Corporate Government conducted by the Institute of Corporate Directors.

On October 20, 2018, the Board of Directors attended seminar on Corporate Government conducted by the Institute of Corporate Directors.

CEU adheres to governance principles and best practices to attain its objectives. A system has been established to monitor and evaluate the performance of the University and its Management and CEU is committed. The University is committed to consistently abide by and ensure improved compliance with the requirements of good corporate governance.

#### PART V - EXHIBITS AND SCHEDULES

# Item 14. Exhibits and Reports on SEC Form 17-C

Exhibits:

Exhibit 1

Consolidated Financial Statements and Schedules

Exhibit 2

Quarterly Report (SEC Form 17-Q)

(Please refer to the SEC Form 17-Q previously filed

with the SEC.)

# Reports on SEC Form 17-C:

(Please refer to the SEC Form 17-C previously filed with the SEC for the following disclosures.)

March 14, 2018	2017 Corporate Governance Guidelines Disclosure Survey for
	Listed Companies
March 26, 2018	Capital Expenditures Budget
May 25, 2018	Deadline of Submission of Nominees for Independent Directors
June 20, 2018	Declaration of Cash Dividend
	Nominees for Independent Directors
July 24, 2018	Results of Annual Stockholders' Meeting
	Results of Organizational Meeting

## **SIGNATURES**

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereto duly authorized, in the City of Manila on July 12, 2019.

By:

MA. CRISTINA D. PADOLINA

Principal Executive Officer

CESAR F. TAN

Principal Financial Officer

MA. ROLINA S. SERVITILLO Principal Operation Officer

SUBSCRIBED AND SWORN TO before me this  $\underline{12^{th}}$  day of  $\underline{\text{July 2019}}$ , affiants exhibiting to me their respective Philippine Passport Numbers, as follows:

NAME	PASSPORT	DATE ISSUED	PLACE OF ISSUE
Ma. Cristina D. Padolina	P3754596A	July 22, 2017	DFA, NCR West
Cesar F. Tan	EC1088843	May 14, 2014	Manila
Ma. Rolina S. Servitillo	EC8240893	July 9, 2016	DFA, NCR West

Doc. No. 2// Page No. 49 Book No. Series of 2019. NOTARY PUBLIC, ROLL NO. 60777

PTR No. 8028AFS Issued on Dec. 27, 2018 Until Dec. 31, 2019 Manila

### 1 - - - ### AFF AFF Issued on Feb. 2, 2016

Commission No. 2019AF 2 Issued on Feb. 28, 2018 Until Dec. 31, 2019 Manila

MCLE No. VI-0006796 Issued on Feb. 26, 2018 at Pasig City Valid Until April 14, 2024F

Office Address: Room 306 3F NFYVL Bidg. Escoda Corner San Marcelino St. Ermita, Manilles

Til, F. - - 10 033-727-000

# COVER SHEET

# **AUDITED FINANCIAL STATEMENTS**

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NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within



thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



#### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The Management of Centro Escolar University (CEU) is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended March 31, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

SyCip, Gorres, Velayo & Co., the independent auditors, appointed by the stockholders has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such examination.

Signed this 28th day of June, 2019.

BASILIO C. YAP

Chairman

President/Vice Chairman

Treasurer

SUBSCRIBED AND SWORN TO before me this

daUN 28 2019 2019, affiants

exhibiting to me their respective Philippine Passports as follows:

Passport No.

Date and Place of Issue

BASILIO C. YAP MA. CRISTINA D. PADOLINA CESAR F. TAN

EC3334678 P3754596A P9759990A

February 2, 2015, Manila July 22, 2017, Manila November 29, 2018, Manila

Doc. No. Page No. Book No. Series of 2019

NOTARY PUBLIC, ROLL NO. 69777

PTR No. 4020875 Issuad on Dec. 27, 2018 Until Dec. 31, 2019 Manila

IBF Lifetimo Re. 014555 Issued on Feb. 2, 2016

Commission No. 2018-072 Issued on Fab. 28, 2018 Until Dec. 31, 2019 Manila

MANILA AND MALOLOS CAMPUSES

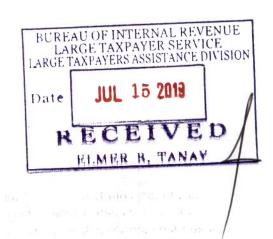




WELE No. VI-196795 JASSELANFED AND A STREET AND A STREET AND ASSURANCE CERTIFIED. Dentistry, Office Address: New Management, Property Propert of Development in Business Education • CHED Center of Development in Optometry Education • HIGHEST LEVEL of accreditation, LEVEL IV, by PACUCOA as certified by FAAP: Biology, Psychology, Pharmacy, Business Administration, Dentistry, Optometry, Nutrition and Dietetics, Liberal Arts (Mass Communication and Political Science), Education, and Medical Technology

# INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors Centro Escolar University 9 Mendiola Street San Miguel, Manila



# **Opinion**

We have audited the consolidated financial statements of Centro Escolar University (the "University") and its subsidiaries (the "Group"), which comprise the consolidated statements of financial position as at March 31, 2019 and 2018, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended March 31, 2019, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at March 31, 2019 and 2018, and their consolidated financial performance and their consolidated cash flows for each of the three years in the period ended March 31, 2019, in accordance with Philippine Financial Reporting Standards (PFRSs).

# **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (the "Code of Ethics") together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.

We have fulfilled the responsibilities described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



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# Adoption of Expected Credit Loss Model

On April 1, 2018, the Group adopted PFRS 9, Financial Instruments. PFRS 9, which replaced PAS 39, Financial Instruments: Recognition and Measurement, introduces a forward-looking expected credit loss (ECL) model to assess impairment on debt financial assets not measured at fair value through profit or loss. The Group adopted the modified retrospective approach in adopting PFRS 9.

The Group's adoption of the ECL model is significant to our audit as it involves the exercise of significant management judgment. Key areas of judgment include: segmenting the Group's credit risk exposures; determining the method to estimate lifetime ECL; defining default; determining assumptions to be used in the ECL model such as the expected life of the financial asset and timing and amount of expected net recoveries from defaulted accounts; and incorporating forward-looking information in calculating ECL.

The application of the ECL model did not result to any transition adjustment.

The disclosures related to the adoption of the expected credit loss model are included in Note 2 to the consolidated financial statements.

# Audit Response

We obtained an understanding of the approved methodologies and models used for the Group's different credit exposures and assessed whether these considered the requirements of PFRS 9 to reflect an unbiased and probability-weighted outcome, the time value of money and the best available forward-looking information.

We (a) assessed the Group's segmentation of its credit risk exposures based on homogeneity of credit risk characteristics; (b) checked the methodology used in applying the simplified approach by evaluating the key inputs, assumptions, and formulas used; (c) compared the definition of default against historical analysis of accounts and credit risk management policies and practices in place; (d) tested loss given default by inspecting historical recoveries including the timing, related direct costs, and write-offs; and (e) evaluated the forward-looking information used for overlay through statistical test and corroboration using publicly available information and our understanding of the Group's broader industry knowledge.

Further, we checked the data used in the ECL models, such as the historical analysis of defaults, and recovery data, by reconciling data from source reports to the loss allowance analysis/models and financial reporting systems. To the extent that the loss allowance analysis is based on credit exposures that have been disaggregated into subsets with similar risk characteristics, we traced or re-performed the disaggregation from source reports to the loss allowance analysis.

We recalculated impairment provisions. We checked the disclosures made in the financial statements on allowance for expected credit losses by tracing such disclosures to the ECL analysis prepared by Management.



- 3 -



# Adoption of PFRS 15, Revenue from Contracts with Customers

Effective April 1, 2018, the Group adopted the new revenue recognition standard, PFRS 15, Revenue from Contracts with Customers, under the modified retrospective approach. The adoption of PFRS 15 resulted in changes in the Group's revenue recognition policies, processes and procedures.

The adoption of PFRS 15 is significant to our audit because this involves application of significant management judgment and estimation in: determining whether the criteria for the recognition of revenue from tuition fees, other school fees, fees for other school services and miscellaneous fees are met; determining whether there are other promises in the contract that are separate performance obligations; and determining the timing of satisfaction of performance obligation.

The disclosures related to the adoption of PFRS 15 are included in Note 2 to the consolidated financial statements.

## Audit Response

We reviewed the PFRS 15 adoption papers and accounting policies prepared by management which includes analysis of contracts.

We obtained the contracts which are the certificates of matriculation and reviewed whether the accounting policies appropriately considered the five-step model and cost requirements of PFRS 15.

We reviewed sample contracts and checked whether the revenue from tuition fees, other school fees, fees for other school services and miscellaneous fees meet the criteria for recognition as revenue from contracts with customers and whether the performance obligations within the contracts have been identified. We reviewed sample contracts and checked whether the Group's timing of revenue recognition is based on (1) output method over the same period and (2) control of the related goods and services is transferred to the student.

We reviewed the application of the accounting policy in relation to the adoption of the new standard. We also reviewed the disclosures related to the transition based on the requirements of PFRS 15.

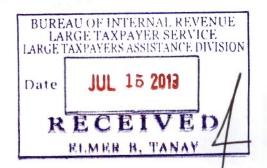
# Valuation of Land Classified as Property and Equipment and Investment Property

The Group accounts for its land classified as property and equipment and investment property using the revaluation model and fair value model, respectively. As at March 31, 2019, the carrying value of the Group's land classified as property and equipment and investment property amounted to \$\mathbb{P}3,336\$ million and \$\mathbb{P}152\$ million, respectively, representing 60% and 3%, respectively, of the Group's consolidated total assets. In addition, for the year ended March 31, 2019, the Group recognized a revaluation gain of \$\mathbb{P}1,450\$ million in other comprehensive income and \$\mathbb{P}0.77\$ million fair value losses in profit or loss. The valuation of the land classified as property and equipment and investment property requires the assistance of an external appraiser whose calculations involve certain assumptions, such as sales price of similar properties and adjustments to sales price based on internal and external factors. This matter is significant to our audit because it involves significant judgment and estimates.



Building a better working world

-4-



Refer to Note 2 to the consolidated financial statements for the relevant accounting policy, Note 3 for the disclosure on the relevant judgment and estimate and Notes 9 and 10 to the consolidated financial statements for the disclosures about the Group's land classified as property and equipment and investment property, respectively.

# Audit Response

We involved our internal specialist in the review of the scope, bases, methodology and results of the work by the Group's external appraiser whose professional qualifications and objectivity were also taken into consideration. We compared the relevant information supporting the sales price of similar properties and the adjustments made to the sales price against real estate industry data and made inquiries to the external appraiser as to the basis. We also reviewed the Group's disclosures with respect to the fair value of the land classified as property and equipment and investment property.

# Impairment Testing of Property and Equipment Valued at Cost

The Group is adversely affected by the decline in its market capitalization. Since an impairment indicator is identified, an impairment assessment on the Group's property and equipment valued at cost was performed. As at March 31, 2019, the carrying value of the Group's property and equipment valued at cost amounted to \$\mathbb{P}\$1,472 million representing 27% of the Group's consolidated total assets. The assessment of the recoverable amount of the property and equipment valued at cost requires significant judgment and involves estimation and is based on assumptions such as tuition fee rates, number of students and long-term growth rate, as well as discount rate, an external input. Hence, such assessment is a key audit matter in our audit.

Refer to Note 2 to the consolidated financial statements for the relevant accounting policy, Note 3 for the disclosure on the relevant judgment and estimate and Note 9 to the consolidated financial statements for the disclosure about the Group's property and equipment valued at cost.

#### Audit Response

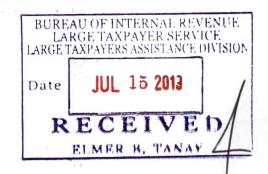
We involved our internal specialist in evaluating the methodology and the assumptions used. These assumptions include tuition fee rates, number of students, long-term growth rate and discount rate. We compared the tuition fee rates and number of students against the historical performance of the CGU and other relevant external data. We tested the long-term growth rate and the parameters used in the determination of the discount rate against market data. We also reviewed the Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive; specifically those that have the most significant effect on the determination of the recoverable amount of property and equipment valued at cost.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended March 31, 2019, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended March 31, 2019 are expected to be made available to us after the date of this auditor's report.



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Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

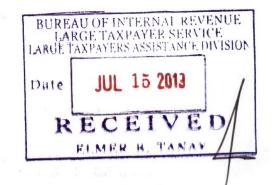
Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Group's internal control.





- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements.
   We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



The engagement partner on the audit resulting in this independent auditor's report is Djole S. Garcia.

SYCIP GORRES VELAYO & CO.

Partner

CPA Certificate No. 0097907

SEC Accreditation No. A-832-A (Group A),

March 21, 2019, valid until July 21, 2019

Tax Identification No. 201-960-347

BIR Accreditation No. 08-001998-102-2018,

October 18, 2018, valid until October 17, 2021

PTR No. 7332555, January 3, 2019, Makati City

June 28, 2019





BUREAU OF INTERNAL REVENUE LARGE TAXPAYER SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

JUL 15 2013 Date

# CENTRO ESCOLAR UNIVERSITY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

FIMER B. TANAY

	1. 1	
	M	arch 31
	2019	2018
SSETS		
Current Assets	P312,995,338	₱290,181,009
Cash and cash equivalents (Note 5)	123,286,977	121,410,647
Cuition and other receivables (Note 6)	13,813,863	12,880,554
nventories (Note 7)	53,614,227	22,424,526
Other current assets (Note 8)	503,710,405	446,896,736
Total Current Assets	303,710,403	110,000,000
Noncurrent Assets		
Property and equipment (Note 9)	2 225 612 002	1,884,026,292
At revalued amount	3,335,613,002	1,391,689,051
At cost	1,472,209,271	152,751,487
Investment property (Note 10)	151,980,000	47,605,695
Goodwill (Note 4)	47,605,695	30,149,438
Other noncurrent assets (Note 11)	25,886,486	3,506,221,963
Total Noncurrent Assets	5,033,294,454	₱3,953,118,699
TOTAL ASSETS	P5,537,004,859	P3,933,118,099
LIABILITIES AND EQUITY  Current Liabilities		
Accounts payable and other current liabilities (Note 12)	P404,363,704	₱355,306,220
Dividends payable (Note 13)	104,576,634	107,787,994
Income tax payable	2,061,214	2,971,169
Total Current Liabilities	511,001,552	466,065,383
Noncurrent Liabilities		
Deferred tax liabilities - net (Note 18)	415,538,927	277,071,817
Retirement liability (Note 17)	159,611,534	84,598,790
Total Noncurrent Liabilities	575,150,461	361,670,607
TOTAL LIABILITIES	1,086,152,013	827,735,990
Equity		
Equity Attributable to Equity Holders of the University	372,414,400	372,414,400
Capital stock (Note 13)	664,056	664,056
Additional paid-in capital	004,030	001,000
Retained earnings (Note 13)	996,000,000	996,000,000
Appropriated	477,339,788	377,500,481
Unappropriated	2,655,373,698	1,350,002,97
Revaluation increment on land - net (Notes 9 and 24)	(56,965,653)	23,668,534
Remeasurement gain (loss) on retirement obligation (Note 17)	(30,703,033)	23,000,33
Revaluation reserve on:	(329,059)	
Financial assets at FVOCI (Note 11)	(527,007)	100,29
Available-for-sale investments (Note 11)	4,444,497,230	3,120,350,74
Equity Attributable to Non-controlling Interests in	recording spanish	
Consolidated Subsidiaries	6,355,616	5,031,969
Total Equity	4,450,852,846	3,125,382,709
TOTAL LIABILITIES AND EQUITY	P5,537,004,859	₱3,953,118,699

See accompanying Notes to Consolidated Financial Statements.



BUREAU OF INTERNAL REVENUE LARGE TAXPAYER SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

JUL 15 2013

CENTRO ESCOLAR UNIVERSITY AND SUBSIDIARIES	332	
CONSOLIDATED STATEMENTS OF INCOME	ECEIVE	0
	MINIOO D. WANTEN	

		2010
2019	2018	2017
	100	
0.220.505	₽-	₽-
8,330,595	<b>r</b> -	-
4,945,262	_	
3,275,857		
	1 271 104 091	1,535,004,059
_	1,371,104,081	45,349,627
_	43,150,915 1,414,254,996	1,580,353,686
17,390,887	-	-
7,091,000	( <del>202</del>	-
3,226	-	_
24,485,113	_	_
24,403,115	3.00	
		1 120 250 020
06,573,806	1,073,840,325	1,120,358,938
01,975,992	182,877,124	171,389,359
08,549,798	1,256,717,449	1,291,748,297
89,211,172	157,537,547	288,605,389
	1.00	
5,258,829	3,405,522	3,721,167
(2,125,719)	(333,821)	(295,689
(771,487)		525.041
(240,397)	254,235	535,941
-	(12,940,762)	(938,489
2,573,276	(2.611.026)	2 002 026
4,694,502	(9,614,826)	3,022,930
193,905,674	147,922,721	291,628,319
6,793,918	37,706,329	28,178,487
187,111,756	₱110,216,392	₱263,449,832
101163 100	D107 770 075	P262 106 20
		₱262,106,20
		1,343,62 ₱263,449,83
18/,111,/56	F110,210,392	1203,447,83
P0 49	₽0.29	₽0.7



# CENTRO ESCOLAR UNIVERSITY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Years Ended March 31			
	2019	2018	2017	
NET INCOME	P187,111,756	₱110,216,392	₱263,449,832	
OTHER COMPREHENSIVE INCOME (LOSS)				
Item to be reclassified to profit or loss  Change in revaluation reserve on available-for-sale				
investments (Note 11)	_	(12,672)	(24,048)	
Items not to be reclassified to profit or loss				
Change in revaluation reserve on financial assets at FVOCI (Note 11)	(23,040)	1 d.C		
Revaluation increment on land (Note 9)	1,450,411,919	-	-	
Income tax effect (Note 18)	(145,041,192)	_	_	
	1,305,370,727	_		
Remeasurement gain (loss) on retirement	(00 700 741)	00 575 562	(22,400,002)	
obligation (Note 17)	(89,593,541)	89,575,563	(33,400,093)	
Income tax effect (Note 18)	8,959,354	(8,957,556)	3,340,009	
	(80,634,187)	80,618,007	(30,060,084)	
TOTAL OTHER COMPREHENSIVE INCOME (LOSS)	1,224,713,500	80,605,335	(30,084,132)	
TOTAL COMPREHENSIVE INCOME	P1,411,825,256	₱190,821,727	₱233,365,700	
Attributable to:	D4 100 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	D100 270 210	P222 022 076	
Equity holders of the University	P1,408,876,609	₱188,378,310	₱232,022,076	
Non-controlling interests	2,948,647	2,443,417	1,343,624	
	P1,411,825,256	₱190,821,727	₱233,365,700	





# CENTRO ESCOLAR UNIVERSITY AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Equity Attributable to Equity Holders of the University						Equity				
			E	quity Attributable to	244.5	Remeasurement	Revaluation		Attributable to Non-		
	Carital Stock	Additional Paid-in	Retained Ea	rnings (Note 13)	Revaluation Increment on Land - net	Gain (Loss) on Retirement	Available- for-sale Investments	Financial assets at FVOCI		Consolidated	Total Equity
	Capital Stock (Note 13)	Capital	Appropriated	Unappropriated	(Notes 9 and 18)	(Notes 17 and 18)	(Note 11)	(Note 11)	Total	Subsidiaries	
Balances at March 31, 2016	₽372,414,400	₽664,056	₽786,000,000	₽366,587,058	₱1,350,002,971	( <b>P</b> 26,889,389)	₱137,018 —	₽-	<b>P2,848,916,114</b> 262,106,208	₱1,244,928 1,343,624	<b>P2,850,161,042</b> 263,449,832
Net income	_	-		262,106,208	-	(30,060,084)	(24,048)	-	(30,084,132)	_	(30,084,132
Other comprehensive loss	_	-	-	-	_	(30,000,004)	(24,040)	_	(74,482,880)	-	(74,482,880
Cash dividends	(F)	-		(74,482,880)	₽1,350,002,971	(₱56,949,473)	₱112,970	₽-	₽3,006,455,310	P2,588,552	₱3,009,043,862
Balances at March 31, 2017	₽372,414,400	₽664,056	<b>₽786,000,0</b> 00	₽554,210,386	¥1,350,002,971	(F30,747,473)	1112,570				
Balances at March 31, 2017 Net income	₽372,414,400 -	₽664,056 -	₽786,000,000 -	<b>₽554,210,386</b> 107,772,975	₽1,350,002,971 -	( <del>P</del> 56,949,473) -	₽112,970 -	<b>P</b> -	<b>P3,006,455,310</b> 107,772,975	<b>₽2,588,552</b> 2,443,417	<b>P3,009,043,86</b> 2 110,216,392
Other comprehensive income (loss) Cash dividends	=	-	-	- (74,482,880)	-	80,618,007	(12,672)	-	80,605,335 (74,482,880)	-	80,605,335 (74,482,880
Appropriation for business				(210,000,000)		a sy a vite	_	-	===		-
expansion		7664006	210,000,000	(210,000,000) <b>P377,500,481</b>	₽1.350,002,971	P23,668,534	₱100,298	₽-	₽3,120,350,740	₱5,031,969	₽3,125,382,709
Balances at March 31, 2018	₽372,414,400	₽664,056	₱996,000,000	£3//,300,461	11,550,002,571						
Balances at March 31, 2018	₽372,414,400	₽664,056	₽996,000,000	<b>₽</b> 377,500,481	₽1,350,002,971	₽23,668,534	₽100,298	₽-	₽3,120,350,740	₱5,031,969	₽3,125,382,705
Effect of adoption of new accounting standards (Note 2)	-	-	_	(9,840,922)	_	in the	(100,298)	(306,019)	(10,247,239)		(10,247,239
Balances at April 1, 2018, as restated Net income	372,414,400	664,056	996,000,000	<b>367,659,559</b> 184,163,109	1,350,002,971	23,668,534	=	(306,019)	<b>3,110,103,501</b> 184,163,109	<b>5,031,969</b> 2,948,647	3,115,135,470 187,111,750
Other comprehensive income (loss)	-	-	-	_	1,305,370,727	(80,634,187)	-	(23,040)	1,224,713,500 (74,482,880)	(1,625,000)	1,224,713,50( (76,107,88)
Cash dividends	_	-	_	(74,482,880)	70 (55 252 (00	(P56,965,653)	P-	(P329,059)	₽4,444,497,230	₽6,355,616	₽4,450,852,840
Balances at March 31, 2019	₽372,414,400	₽664,056	₱996,000,000	₽477,339,788	P2,655,373,698	(#30,903,033)	1	(102)(00)	,, /-		





BUREAU OF INTERNAL REVENUE LARGE TAXPAYER SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

Date

JUL 15 2019

# CENTRO ESCOLAR UNIVERSITY AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

RECEIVED

	216	Years Ended Ma	
	2019	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax	₽193,905,674	₱147,922,721	₱291,628,319
	11,0,,,00,,0		
Adjustments for:	94,214,963	93,974,351	88,882,264
Depreciation and amortization (Notes 9, 11 and 16)	(14,580,797)	3,871,823	6,903,755
Movement in retirement liability (Note 17)	(7,091,000)	-	_
Donation income (Note 9)	(7,071,000)		
Provision for expected credit losses/doubtful accounts	6,846,897	5,849,704	8,049,897
(Notes 6 and 16)	(5,258,829)	(3,405,522)	(3,721,167)
Interest income (Note 5)		333,821	295,689
Loss on retirement/disposal of assets (Note 9)	2,125,719	555,021	275,007
Fair value adjustment in investment property (Note 10)	771,487	(254 225)	(535,941)
Unrealized foreign exchange gains (losses) - net	240,397	(254,235)	938,489
Interest expense	-	12,940,762	930,409
Provision for impairment losses (Notes 9 and 16)		813,551	
Operating income before changes in operating assets and			202 441 205
liabilities	271,174,511	262,046,976	392,441,305
Changes in operating assets and liabilities:			
Decrease (increase) in:		81000000000000000000000000000000000000	(00 500 550)
Tuition and other receivables	(8,351,353)	(40,195,487)	(32,732,572)
Inventories	(933,309)	(4,809,873)	1,913,956
Other current assets	(10,922,293)	4,723,919	(3,395,424)
Increase (decrease) in accounts payable and other current			02100000000 <b>0</b>
liabilities	29,686,914	74,699,813	(52,309,117)
Net cash generated from operations	280,654,470	296,465,348	305,918,148
Income taxes paid	(16,056,361)	(18,703,506)	(22,368,244)
Interest received	4,886,955	3,380,317	3,741,231
Interest paid	_	(12,940,762)	-
Net cash from operating activities	269,485,064	268,201,397	287,291,135
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of:			
Property and equipment (Note 9)	(168,250,269)	(147,732,202)	(111,738,377)
Software cost (Note 11)	(105,000)	(105,000)	(5,398,000)
Investment property (Note 10)	_	(152,751,487)	
Decrease (increase) in other noncurrent assets	2,051,761	(18,101,616)	15,806,716
Payment for additions to land (Note 9)	(1,174,791)	(20,521,289)	-
Proceeds from sale of property and equipment (Note 9)	367,201	60,715	-
Net cash used in investing activities	(167,111,098)	(339,150,879)	(101,329,661
CASH FLOWS FROM FINANCING ACTIVITIES	(79,319,240)	(74,920,501)	(77,135,010
Payments of cash dividends	(19,319,240)	(74,520,501)	(40,000,000
Payments of installment payable	(70.210.240)	(74,920,501)	(117,135,010
Cash used in financing activities	(79,319,240)	(74,920,301)	(117,155,010
EFFECT OF FOREIGN CURRENCY RATE CHANGES ON	(2.10.20M)	254 225	£2£ 041
CASH AND CASH EQUIVALENTS	(240,397)	254,235	535,941
NET INCREASE (DECREASE) IN CASH AND CASH			(0.0(0.10)
EQUIVALENTS	22,814,329	(145,615,748)	69,362,405
CASH AND CASH EQUIVALENTS		S 2 22	202 202
AT BEGINNING OF YEAR	290,181,009	435,796,757	366,434,352
CASH AND CASH EQUIVALENTS			
AT END OF YEAR (Note 5)	₽312,995,338	₱290,181,009	₱435,796,757



BUREAU OF INTERNAL REVENUE LARGE TAXPAYER SERVICE LARGE TAXPAYERS ASSISTANCE DIVISION

# CENTRO ESCOLAR UNIVERSITY AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS®

RECEIVED

# 1. Corporate Information

The consolidated financial statements include the financial statements of Centro Escolar University (the "University") and the following subsidiaries (collectively referred to as the "Group"):

	Percentage of Ownership			
Subsidiary	2019	2018	2017	
Centro Escolar University Hospital, Inc. (the "Hospital" or CEUHI)	100.00%	100.00%	100.00%	
Centro Escolar Las Piñas, Inc. (CELPI) (formerly Las Piñas College)	99.90%	99.90%	90.00%	
Centro Escolar Integrated School, Inc. (CE-IS)	90.00%	90.00%	90.00%	

The University, a publicly listed entity, was organized in the Philippines on June 3, 1907 to establish, maintain and operate an educational institution or institutions for the instruction and training of the youth in all branches of the arts and sciences, offering classes in tertiary level. The University renewed its corporate life for another fifty years on March 31, 1994.

In accordance with the Commission on Higher Education (CHED) Memorandum Order No. 32, the University's Mendiola and Makati campuses were granted autonomous status to be in force and in effect for five years from November 15, 2007 to November 14, 2012 per Resolution Nos. 087-2012 and 148-2012. Private Higher Education Institutions (HEIs) which were granted with autonomous status in 2007 to 2009 and deregulated status in 2009 and 2010 shall retain their respective status until December 31, 2015 by virtue of CHED Memorandum Order No. 21, series of 2015. On May 16, 2016, the CHED extended the autonomous status of these two campuses until May 31, 2019.

The University's Malolos campus was granted autonomous status for a period of five years effective from November 15, 2009 to November 14, 2014 per Resolution Nos. 087-2012 and 148-2012. Such autonomous status was extended until December 31, 2015 by virtue of CHED Memorandum Order No. 21, series of 2015. On May 16, 2016, the CHED extended the autonomous status of the University's Malolos campus until May 31, 2019.

Under this autonomous status, the University is free from monitoring and evaluation of activities of the CHED and has the privilege to determine and prescribe curricular programs, among other benefits, as listed in the memorandum order. The three general criteria used by the CHED for the selection and identification of institutions which shall receive autonomous status are as follows:

- a. Institutions established as centers of excellence or centers of development and/or with Federation of Accrediting Agencies of the Philippines Level III Accredited programs;
- b. With outstanding overall performance of graduates in the government licensure examinations; and
- c. With long tradition of integrity and untarnished reputation.

The registered principal office of the University is at 9 Mendiola Street, San Miguel, Manila.

The University incorporated the Hospital on June 10, 2008. The primary purpose of the Hospital is to establish, maintain and operate a hospital, medical and clinical laboratories and such other facilities that shall provide healthcare or any method of treatment for illnesses or abnormal



physical or mental health in accordance with advancements in modern medicine and to provide education and training facilities in the furtherance of the health-related professions. The registered principal office of the Hospital is at 103 Esteban corner Legaspi Streets, Legaspi Village, Makati City. In January 2016, the Hospital entered into an agreement with Hemotek Renal Center (Hemotek), a dialysis clinic, for the former to provide laboratory examinations to Hemotek patients. As at March 31, 2019, the Hospital is operating eight Renal Centers, two of which are operated by the Hospital starting the second quarter of the current fiscal year.

CE-IS was incorporated on July 24, 2013 and is a learning institution which offers pre-school, primary and secondary education. The principal place of business of CE-IS is located at Km 44 MacArthur Highway, Longos, Malolos City.

CELPI was incorporated on June 1, 1975 and is primarily engaged as an educational institution offering a full range of programs from Kindergarten to Graduate school. On November 29, 2016, the Securities and Exchange Commission (SEC) certified and approved the filing of the amended Articles of Incorporation. One of the significant amendments to the Articles of Incorporation was the change in the corporate name to Centro Escolar Las Piñas, Inc. as approved by its Board of Directors (BOD) and stockholders on April 29, 2016. The principal place of business of CELPI is located at Dr. Faustino Uy Avenue, Pillar Village, Las Piñas City.

The consolidated financial statements were approved and authorized for issuance by the University's BOD on June 28, 2019.

# 2. Summary of Significant Accounting and Financial Reporting Policies

# **Basis of Preparation**

The consolidated financial statements have been prepared on a historical cost basis, except for land classified under 'Property and equipment' which is measured at revalued amount, and financial assets at fair value through other comprehensive income (FVOCI) and equity investments included under 'Other noncurrent assets' and investment property which are measured at fair value.

The consolidated financial statements are presented in Philippine Peso (₱ or Peso), which is also the Group's functional currency. All values are rounded to the nearest Peso, unless otherwise stated.

# Statement of Compliance

The consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs).

## Presentation of Consolidated Financial Statements

The Group presents its assets and liabilities in the consolidated statement of financial position based on current/noncurrent classification.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in the normal operating cycle;
- Held primarily for trading;
- Expected to be realized within 12 months after the statement of financial position date; or
- Cash or cash equivalent, unless restricted from being exchanged or used to settle a liability for at least 12 months after the statement of financial position date.

All other assets are classified as noncurrent.



A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for trading;
- It is due to be settled within 12 months after the statement of financial position date; or
- There is no unconditional right to defer the settlement of the liability for at least 12 months after the statement of financial position date.

All other liabilities are classified as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent.

### Basis of Consolidation

The consolidated financial statements comprise the financial statements of the University and its subsidiaries. Control is achieved when the University is exposed, or has rights to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the University controls an investee if, and only if, the University has:

- Power over the investee (that is, existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the University has less than a majority of the voting or similar rights of an investee, the University considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee,
- Rights arising from other contractual arrangements, and
- The University's voting rights and potential voting rights.

The University reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the University obtains control over the subsidiary and ceases when the University loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the University gains control until the date the University ceases to control the subsidiary.

When necessary, adjustments are made to the financial statements of subsidiaries to align their accounting policies with the University's accounting policies. All intra-group assets, liabilities, equity, income, expenses and cash flows relating to transactions between entities in the Group are eliminated in full on consolidation.

The financial statements of the subsidiaries were prepared for the same reporting years as the Group, except for CE-IS which was presented as at and for the years ended March 31, 2019 and 2018, using consistent accounting principles and policies.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. In such circumstances, the carrying amount of the controlling and non-controlling interests are adjusted by the Group to reflect the changes in its relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognized directly in equity and attributed to the owners of the University.



When a change in ownership interest in a subsidiary occurs, which results in loss of control over the subsidiary, the University:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interests;
- Derecognizes the cumulative translation differences recorded in equity;
- Derecognizes the other comprehensive income (OCI) and recycle the same to the profit or loss to retained earnings;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained; and
- Recognizes any surplus or deficit in the consolidated statement of income.

## Non-controlling Interests

Non-controlling interests represent the portion of profit or loss and the net assets not held by the University and are presented separately in the consolidated statement of income, consolidated statement of comprehensive income and within equity in the consolidated statement of financial position, separately from equity attributable to the equity holders of the University. Any losses applicable to the non-controlling interests are allocated against the interests of the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous financial year, except that the Group has adopted the following new accounting pronouncements starting April 1, 2018. Adoption of these pronouncements did not have any significant impact on the Group's financial position or performance, unless otherwise discussed.

- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
- PFRS 9, Financial Instruments

PFRS 9 replaces PAS 39, *Financial Instruments: Recognition and Measurement* for annual periods beginning on or after January 1, 2018, bringing together all three aspects of the accounting for financial instruments: classification and measurement; impairment; and hedge accounting.

The Group applied PFRS 9 prospectively, with an initial application date of April 1, 2018. The Group did not restate the comparative information which continues to be reported under PAS 39. Differences arising from the adoption of PFRS 9 have been recognized directly in retained earnings and other components of equity.

The effects of adopting PFRS 9 as at April 1, 2018 were as follows:

### (a) Classification and measurement

Under PFRS 9, debt instruments are subsequently measured at fair value through profit or loss (FVTPL), amortized cost, or FVOCI. The classification is based on two criteria: the Group's business model for managing the assets; and whether the instruments' contractual cash flows represent 'solely payments of principal and interest' on the principal amount outstanding.

The assessment of the Group's business model was made as of the date of initial application, April 1, 2018, and then applied prospectively to those financial assets that were not derecognized after April 1, 2018. The assessment of whether contractual cash



flows on debt instruments are solely comprised of principal and interest was made based on the facts and circumstances as at the initial recognition of the assets.

The following are the changes in the classification of the Group's financial assets:

- Cash in banks and short-term deposits, tuition and other receivables (excluding accrued rent receivables), and refundable security deposits previously classified as *Loans and receivables* as of March 31, 2018 are held to collect contractual cash flows and give rise to cash flows representing 'solely payments of principal and interest' (SPPI). These are now classified and measured as *debt instruments at amortized cost* beginning April 1, 2018. There are no changes in the measurement of these financial assets which are carried at amortized cost.
- Equity investments in listed and non-listed companies classified as *available-for-sale* (AFS) investments as at March 31, 2018 are classified and measured as Equity instruments designated at FVOCI beginning April 1, 2018. The Group elected to classify irrevocably its investments in quoted and unquoted equity securities under this category at the date of initial application as it intends to hold these investments for the foreseeable future.

As a result of the change in classification of the Group's unquoted equity investments, the revaluation reserve on AFS investments amounting to ₱100,298 as of March 31, 2018 was reclassified to revaluation reserve on financial assets at FVOCI as at April 1, 2018. In addition, decrease in fair value of AFS investments amounting to ₱406,317 was recognized as at April 1, 2018.

The Group has not designated any financial assets or liabilities as at fair value through profit or loss. There are no changes in classification and measurement for the Group's financial liabilities.

In summary, upon the adoption of PFRS 9, the Group had the following required or elected reclassifications as at April 1, 2018.

		PFRS 9 measurement category		
	Total	Amortized cost	Fair value through other comprehensive income	
PAS 39 measurement category	10441	Cost	meome	
Loans and receivables				
Cash in banks and short-term deposits	₱289,845,769	₽289,845,769	₽-	
Tuition and other receivables	119,765,090	119,765,090	_	
Refundable security deposits	1,012,012	1,012,012	_	
AFS investments*	512,157	_	105,840	
	₽411,135,028	<b>₽</b> 410,622,871	₽105,840	

<sup>\*</sup>The change in the carrying amount is a result of additional revaluation reserve. See discussion on measurement above.

#### (b) Impairment

The adoption of PFRS 9 has fundamentally changed the Group's accounting for impairment losses for financial assets by replacing PAS 39's incurred loss approach with a forward-looking ECL approach. PFRS 9 requires the Group to recognize an allowance for ECLs for all debt instruments not held at FVTPL.



Adoption of PFRS 9 has no significant impact on the allowance for impairment of the Group as at April 1, 2018.

## (c) Hedging

The Group has no existing hedging transactions. Thus, the adoption of the new standards relating to hedging does not have impact to the Group.

- Amendments to PFRS 4, Applying PFRS 9 Financial Instruments with PFRS 4 Insurance Contracts
- PFRS 15, Revenue from Contracts with Customers

PFRS 15 supersedes PAS 11, *Construction Contracts*, PAS 18, *Revenue*, and related interpretations and it applies, with limited exceptions, to all revenue arising from contracts with its customers. PFRS 15 establishes a five-step model to account for revenue arising from contracts with customers and requires that revenue be recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer.

PFRS 15 requires entities to exercise judgement, taking into consideration all of the relevant facts and circumstances when applying each step of the model to contracts with their customers. The standard also specifies the accounting for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract. In addition, the standard requires relevant disclosures.

The Group adopted PFRS 15 using the modified retrospective approach with an initial application date of April 1, 2018. Under this method, the standard can be applied either to all contracts at the date of initial application or only to contracts that are not completed at that date. The Group elected to apply the standard to all contracts as at April 1, 2018.

The cumulative effect of initially applying PFRS 15 is recognized at the date of initial application as an adjustment to the opening balance of retained earnings. Therefore, the comparative information was not restated and continues to be reported under PAS 18 and related interpretations.

The effect of adopting PFRS 15 as at April 1, 2018 was, as follows:

		Increase
	Reference	(Decrease)
Assets		
Other current assets	(a)	₽8,436,212
Liabilities		
Accounts payable and other current liabilities	(a),(b),(c)	19,370,570
Deferred tax liabilities - net	(a),(b)	(1,093,436)
Equity		
Retained earnings:		
Unappropriated	(a),(b)	(9,840,922)



Set out below are the amounts by which each consolidated financial statement line item is affected as at and for the year ended March 31, 2019 as a result of adoption of PFRS 15. The adoption of PFRS 15 did not have material impact on OCI or the operating, investing and financing cash flows. The first column shows amounts prepared under PFRS 15 and the second column shows the amounts that would have been had PFRS 15 not been adopted:

		Amounts prep	pared under	Increase
	Reference	PFRS 15	PAS 18	(Decrease)
Consolidated Statement of Financial Position				
Assets				
Other current assets	(a)	₽53,614,227	₽45,897,285	₽7,716,942
Liabilities				
Accounts payable and other current liabilities	(a) (b) (a)	404 262 704	279 514 105	25 940 500
Deferred tax liabilities - net	(a),(b),(c)	404,363,704	378,514,105	25,849,599
Deferred tax flabilities - flet	(a),(b)	415,538,927	417,352,192	(1,813,265)
Equity Retained earnings: Unappropriated	(a),(b)	477,339,788	493,659,180	(16,319,392)
			1 1	-
	D - C-	Amounts prep		Increase
	Reference	PFRS 15	PAS 18	(Decrease)
Consolidated Statement of Income				
REVENUE FROM CONTRACTS WITH CUSTOMERS				
Tuition and other school fees	(a),(b),(d)	₽1,428,330,595	₽1,436,100,658	(₱7,770,063)
Miscellaneous income	(d)	44,945,262	70,712,617	(25,767,355)
		1,473,275,857	1,506,813,275	(33,537,418)
OTHER REVENUES				
Rental income	(d)	17,390,887	_	17,390,887
Donation income	(d)	7,091,000	_	7,091,000
Dividend income	(d)	3,226	_	3,226
TOTAL REVENUE		1,497,760,970	1,506,813,275	(9,052,305)
COST AND EXPENSES				
Cost of services	(a),(b)	1,106,573,806	1,105,854,536	719,270
INCOME BEFORE INCOME OTHER				
INCOME (EXPENSES) AND INCOME TAX		189,211,172	198,982,747	(9,771,575)
OTHER INCOME (EXPENSE)				
Other income	(d)	2,573,276		2,573,276
INCOME BEFORE				
INCOME TAX		193,905,674	201,103,973	(7,198,299)
PROVISION FOR INCOME	,			/ <b>-</b> ·
TAX	(a),(b)	6,793,918	7,513,747	(719,829)
NET INCOME		₱187,111,756	₱193,590,226	(₱6,478,470)



The nature of the adjustments as at April 1, 2018 and the reasons for the significant changes in the consolidated statement of financial position as at March 31, 2019 and the consolidated statement of income for the year ended March 31, 2019 are described below:

- (a) Advances received for culminating activities, previously recognized as revenues in line with the completion of the school year, are now recognized as revenue upon transfer of the related services to the customer. These are currently classified as contract liability account under "Accounts payable and other current liabilities". Costs to fulfill the contract, previously recognized as expenses for co-curricular activities under "Cost of services", are now capitalized as Cost to fulfill a contract under "Other current assets" and are recognized as an expense consistent with the transfer of the related services to the customer.
- (b) Advances received for the publication of yearbooks, previously recognized as revenues in line with the completion of the school year, are now recognized as revenue upon transfer of the related goods to the customer. These are currently classified as contract liability account under "Accounts payable and other current liabilities". Costs to fulfill the contract, previously recognized as expenses for co-curricular activities under "Cost of services", are now capitalized as Cost to fulfill a contract under "Other current assets" and are recognized as an expense consistent with the transfer of the related goods to the customer.
- (c) The Group receives refundable advanced collections from customers to be applied to the next school year or semester. These are previously presented under accounts payable under "Accounts payable and other current liabilities". Under PFRS 15, the Group reclassified these to contract liability account under "Accounts payable and other current liabilities".
- (d) Other reclassifications to present items not covered under PFRS 15.
- Amendments to PAS 28, Investments in Associates and Joint Ventures, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)
- Amendments to PAS 40, Investment Property, Transfers of Investment Property
- Philippine Interpretation on International Financial Reporting Interpretations Committee (IFRIC) 22, Foreign Currency Transactions and Advance Consideration

## Foreign Currency Translation

Transactions denominated in foreign currencies are recorded in Peso based on the exchange rates prevailing at the transaction dates. Foreign currency-denominated monetary assets and liabilities are translated in Peso based on the Bankers' Association of the Philippines and Philippine Dealing System closing rate prevailing at the reporting date in 2019 and 2018, respectively. Foreign exchange differences between rate at transaction date and rate at settlement date or reporting date of foreign currency-denominated monetary assets or liabilities are credited to or charged against profit or loss in the period in which the rates changed. Non-monetary items that are measured at historical cost in a foreign currency are translated using the exchange rates at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

## Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or
- In the absence of a principal market, in the most advantageous market for the asset or liability.



The principal or the most advantageous market must be accessible by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a nonfinancial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of reporting date.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks and the level within the fair value hierarchy as explained above (see Note 24).

## Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from dates of placements and are subject to insignificant risks of changes in value. Cash and cash equivalents are carried at face value in the consolidated statement of financial position.

## Financial Instruments (Effective April 1, 2018)

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

## Financial assets

*Initial recognition and measurement* 

Financial assets are classified, at initial recognition, and subsequently measured at amortized cost, FVOCI and FVTPL.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain significant financing component or for which



the Group has applied the practical expedient, the Group initially measures a financial asset at fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs. Trade receivables that do not contain a significant financing component or which the Group has applied the practical expedient are measured at transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or FVOCI, it needs to give rise to cash flows that are SPPI on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level.

The Group's business model for managing financial assets refers to how it manages its financial assets to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

## Subsequent measurement

For purposes of subsequent measurement, financial assets are classified in four categories:

- Financial assets at amortized cost (debt instruments)
- Financial assets at FVOCI with recycling of cumulative gains and losses (debt instruments)
- Financial assets at FVOCI for equity instruments without recycling
- Financial assets at FVTPL

## Financial assets at amortized cost (debt instruments)

This category is most relevant to the Group. The Group measures financial assets at amortized cost if both of the following conditions are met:

- The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows; and
- The contractual terms of the financial asset give rise on specified dates to cash flows that are closely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest rate (EIR) method and are subject to impairment. Gains and losses are recognized in the profit or loss when the asset is derecognized, modified or impaired.

As of March 31, 2019, the Group's financial assets at amortized cost includes cash in banks and short-term deposits, tuition and other receivables (excluding accrued rent receivables) and refundable security deposits.

## Financial assets at FVOCI (equity instruments)

Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity investments designated at FVOCI when they meet the definition of equity under PAS 32, *Financial instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as income in the consolidated statements of income when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at FVOCI are not subject to impairment assessment.



The Group elected to classify irrevocably its investments in quoted and unquoted equity instruments under this category.

## Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized (i.e., removed from the Group's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired; or
- The Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and either (a) the Group has transferred substantially all the risks and rewards of the asset, or (b) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

## Impairment of financial assets

The Group recognizes an allowance for ECLs for all debt instruments not held at FVTPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate. The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the 12 months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of timing of the default (a lifetime ECL).

For trade receivables, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to debtors and the economic environment.

Primary drivers like macroeconomic indicators of qualitative factors such as forward looking data on inflation rate, unemployment rate and consumer price index were added to the ECL calculation to reach a forecast supported by both quantitative and qualitative data points.



The Group considers a financial asset in default when contractual payments are past due. However, in certain cases, the Group may also consider a financial asset to be in default when internal or external information indicates that the Group is unlikely to receive the outstanding contractual cash flows in full before considering any credit enhancements held by the Group. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### Financial liabilities

Initial recognition and measurement

Financial liabilities are classified, at initial recognition, as financial liabilities at FVTPL, loans and borrowings, other financial liabilities carried at amortized cost, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include accounts payable and other current liabilities (excluding contract liabilities and statutory payables) and dividends payable.

#### Subsequent measurement

Loans and borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in profit or loss.

This category generally applies to interest bearing loans and borrowings.

## Other financial liabilities carried at amortized cost

These are issued financial instruments or their components, which are not designated as at FVTPL and where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, financial liabilities not qualified and not designated as at FVTPL are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issuance and fees that are an integral part of the effective interest rate.

This accounting policy applies primarily to the Group's accounts payable and other current liabilities (excluding contract liabilities and statutory payables) and dividends payable.

## Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same



lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

## Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the assets and settle the liabilities simultaneously.

## Financial Instruments (Effective before April 1, 2018)

## Date of recognition

The Group recognizes financial instruments when, and only when, it becomes a party to the contractual terms of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the settlement date. Settlement date accounting refers to:

- a. The recognition of an asset on the day it is received by the Group; and
- b. The derecognition of an asset and recognition of any gain or loss on disposal on the day that such asset is delivered by the Group.

## Initial recognition

All financial instruments are initially measured at fair value. Transaction costs are included in the initial measurement of all financial assets and liabilities, except for financial instruments which are classified at fair value at profit or loss (FVPL). The Group classifies its financial assets in the following categories: financial assets at FVPL, held-to-maturity (HTM) investments, AFS investments, and loans and receivables. Financial liabilities are classified as financial liabilities at FVPL and other financial liabilities carried at amortized cost. The classification depends on the purpose for which the financial instruments are acquired and whether they are quoted in an active market, and for HTM financial assets, the ability and intention to hold the investment until maturity. Management determines the classification of its financial instruments at initial recognition and, where allowed and appropriate, re-evaluates such designation at every statement of financial position date.

As at March 31, 2018, the Group has no financial asset or liability at FVPL and HTM investments.

## 'Day 1' difference

Where the transaction price in a non-active market is different with the fair value from other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from an observable market, the Group recognizes the difference between the transaction price and fair value ('Day 1' difference) in the profit or loss. In cases where the transaction price used is made of data which is not observable, the difference between the transaction price and model value is only recognized in the profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' difference amount.

## Loans and receivables

These are non-derivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market other than those:

- That the Group intends to sell immediately or in the near term and those that the Group, upon initial recognition, designates as at FVPL;
- That the Group, upon initial recognition, designates as AFS; and
- For which the Group may not cover substantially all of its investments, other than because of credit deterioration.



After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for doubtful accounts. Amortization is determined using the effective interest method and is included under "Interest income" in the consolidated statement of income. Losses arising from impairment are recognized in "Provision for credit losses" under "General and administrative expenses" in the consolidated statement of income.

As at March 31, 2018, the Group's loans and receivables include cash in banks and short-term deposits, tuition and other receivables (excluding accrued rent receivables) and refundable security deposits.

#### AFS investments

AFS investments are those which are designated as such or do not qualify to be classified as financial assets at FVPL, HTM investments or loans and receivables. These are purchased and held indefinitely, and may be sold in response to liquidity requirement or changes in market conditions.

After initial measurement, AFS investments are subsequently measured at fair value. The unrealized gains and losses arising from the fair valuation of AFS investments are recognized, net of tax, in the consolidated statement of comprehensive income as "Change in revaluation reserve on available-for-sale investments."

When the fair value of AFS investments cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair value of unquoted AFS investments, these investments are carried at cost, less any allowance for impairment losses. When the security is disposed of, the cumulative gain or loss previously recognized in equity is recognized in "Others" under "Miscellaneous income" in the consolidated statement of income. Where the Group holds more than one investment in the same security, these are deemed to be disposed of on a weighted average basis.

Dividends earned on holding AFS investments are recognized in "Others" under "Miscellaneous income" in the consolidated statement of income when the right of the payment has been established. Losses arising from impairment of such investments are recognized as "Provision for credit losses" under "General and administrative expenses" in the consolidated statement of income.

The Group's AFS investments pertain to quoted and unquoted equity investments.

## Other financial liabilities carried at amortized cost

These are issued financial instruments or their components, which are not designated as at FVPL and where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of its own equity shares. The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

After initial measurement, financial liabilities not qualified and not designated as at FVPL are subsequently measured at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any discount or premium on the issuance and fees that are an integral part of the effective interest rate (EIR).

As at March 31, 2018, other financial liabilities carried at amortized cost include accounts payable and other current liabilities (excluding statutory payables) and dividends payable.



## Impairment of Financial Assets

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or the group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Loans and receivables

The Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

If there is objective evidence that an impairment loss on loans and receivables has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the loss is recognized in the consolidated statement of income.

Loans and receivables, together with the associated allowance, are written off when there is no realistic prospect of future recovery. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date. If a write-off is later recovered, the recovery is credited to "Others" under "Miscellaneous income" in the consolidated statement of income.

The Group impairs its receivables through the use of an allowance account.

#### AFS investments

In the case of equity investments classified as AFS investments, objective evidence of impairment would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss - is removed from equity and recognized in the consolidated statement of income. Impairment losses on equity investments are not reversed through the consolidated statement of income. Increases in fair value after impairment are recognized directly in the consolidated statement of comprehensive income.



## Derecognition of Financial Instruments

#### Financial assets

A financial asset (or, when applicable, a part of a financial asset or part of a group of financial assets) is derecognized (that is, removed from the Group's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired;
- The Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- The Group has transferred its rights to receive cash flows from the asset; and either:
  - a. The Group has transferred substantially all the risks and rewards of the asset; or
  - b. The Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

## Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if, and only if, there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or to realize the assets and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

## Inventories

Inventories are valued at the lower of cost and net realizable value (NRV). NRV is the estimated selling price in the ordinary course of business, less marketing and distribution costs. The cost includes the invoice amount, freight in and other incidental costs and is determined using the first-in, first-out method.

## Property and Equipment

Property and equipment, except for land, is carried at cost, less accumulated depreciation and amortization and accumulated allowance for impairment losses. The initial cost of property and



equipment comprises its purchase price, including import duties, taxes and any directly attributable costs of bringing the assets to their working condition and location for their intended use.

Land is carried at revalued amount. Valuations are performed with sufficient regularity to ensure that the fair value of a revalued asset does not differ materially from its carrying amount.

Any revaluation surplus, net of tax effect, is presented in OCI, except to the extent that it reverses a revaluation decrease of the same asset previously recognized in the consolidated statement of income, in which case, the increase is recognized in the consolidated statement of income. A revaluation decrease is recognized in the consolidated statement of income, except to the extent that it offsets an existing surplus on the same asset presented in OCI. Upon disposal, any revaluation surplus, net of tax effect, relating to the land being sold is transferred to retained earnings.

Construction in progress, included in property and equipment, is stated at cost.

Expenditures incurred after the property and equipment have been put into operations, such as repairs and maintenance and overhaul costs, are normally charged against the consolidated statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of property and equipment.

The useful life and depreciation and amortization method are reviewed at least every reporting date and adjusted prospectively, if appropriate.

Depreciation of property and equipment is computed on a straight-line basis over the following estimated useful lives of the assets:

	Number of Years
Land Improvements	10
Building	50
Furniture and Equipment	5
Library Books	10
Leasehold Improvements	10 or lease term whichever is shorter

Construction in progress is not depreciated until such time that the relevant assets are completed and become available for intended use.

Fully depreciated property and equipment are retained in the accounts until these are no longer used and no further depreciation and amortization is charged to the consolidated statement of income.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising from the derecognition of the asset by sale (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) and by write off, is recognized under "Miscellaneous income" and "Loss on retirement/disposal of assets," respectively, in the consolidated statement of income in the year the asset is derecognized.



## **Investment Property**

Investment property is measured initially at cost, including transaction costs. An investment property acquired through an exchange transaction is measured at fair value of the asset acquired, unless the fair value of such an asset cannot be measured, in which case, the investment properties acquired are measured at the carrying amount of the asset given up. Expenditures incurred after the investment properties have been put into operations, such as repairs and maintenance costs, are normally charged to the consolidated statement of income in the year in which the costs are incurred.

The investment property of the Group comprise of land being leased to a third party.

Subsequent to initial recognition, land is stated at fair value, which reflects the prevailing market conditions at the end of reporting period. Gains and losses from changes in the fair value of the land are recognized in the consolidated statement of income under "Fair value gain (loss) from investment property."

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the cost and the carrying amount of the property transferred do not change. If an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the accounting policy on property and equipment up to the date of change in use.

Investment property is derecognized when it has either been disposed of or when the investment property is permanently withdrawn from use and no future benefit is expected from its disposal.

## **Business Combinations and Goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share in the recognized amounts of the acquiree's identifiable net assets. Acquisition-related costs incurred are expensed as incurred.

When the Group acquires a business, it assesses the financial assets and financial liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, any previously held equity interest is remeasured at its acquisition date fair value and any resulting gain or loss is recognized in the consolidated statement of income.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability will be recognized in accordance with PAS 39 in the consolidated statement of income. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

When the seller agrees to contractually indemnify the acquirer for the outcome of a contingency or uncertainty related to a specific asset or liability, the acquirer recognizes an indemnification asset with an equivalent amount deducted from the consideration transferred for the business combination. Indemnification asset recognized at the acquisition date continues to be measured on the same basis as the related indemnified item subject to collectability and contractual terms



until the asset is collected, sold, cancelled or expire in the post-combination period. The Group measures the indemnification asset on the same basis as the related item, subject to any restrictions in the contractual terms.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group reassesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in the consolidated statement of income.

After initial recognition, goodwill is measured at cost, less any accumulated impairment losses. For purposes of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating unit (CGU), or group of CGU's, that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Each unit or group of units to which the goodwill is allocated should:

- Represent the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- Not be larger than an operating segment determined in accordance with PFRS 8.

When goodwill has been allocated to a CGU and part of the operation within that unit is disposed of, the goodwill allocated with disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation.

#### Impairment of Nonfinancial Assets

An assessment is made at each reporting date whether there is any indication of impairment of nonfinancial assets, or whether there is any indication that an impairment loss previously recognized for an asset in prior years may no longer exists or may have decreased. If any such indication exists, the asset's recoverable amount is estimated. An asset's recoverable amount is calculated at the higher of the asset's or CGU's value-in-use or its fair value less cost to sell. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets, in which case, the recoverable amount is assessed as part of the CGU to which it belongs.

In assessing value-in-use, the estimated future cash flows are discounted to their present value using pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset (or CGU). In determining fair value less cost to sell, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used.

An impairment loss is recognized only if the carrying amount of an asset (or CGU) exceeds its recoverable amount. An impairment loss is charged against the consolidated statement of income in the period in which it arises, unless the asset (or CGU) is carried at a revalued amount, in which case, the impairment loss is charged against the revaluation increment of the said asset (or CGU).

A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the recoverable amount of an asset (or CGU), but not to an amount



higher than the carrying amount that would have been determined (net of any depreciation and amortization) had no impairment loss been recognized for the asset (or CGU) in prior years. A reversal of an impairment loss is credited to current consolidated statement of income, unless the asset (or CGU) is carried at revalued amount, in which case, the reversal of the impairment loss is credited to the revaluation increment of the said asset (or CGU).

The following criteria are also applied in assessing impairment of specific assets:

## Property and equipment

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable. If any such indication exists and when the carrying values exceed the estimated recoverable amounts, the assets or CGUs are written down to their recoverable amounts.

#### Goodwill

Goodwill is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined for goodwill by assessing the recoverable amount of the CGU (or group of CGUs) to which the goodwill relates. When the recoverable amount of the CGU (or group of CGUs) is less than the carrying amount of the CGU (or group of CGUs) to which goodwill has been allocated, an impairment loss is recognized immediately in the consolidated statement of income. Impairment losses relating to goodwill cannot be reversed for subsequent increases in its recoverable amount in future periods.

## Other Assets

# Advances to suppliers

Advances to suppliers, included under "Other current assets", represent amounts paid to suppliers for purchases not yet received as at the reporting date. This is subsequently reversed to an expense account when the goods or services are received.

## Advances to contractors

Advances to contractors, included under "Other noncurrent assets", represent amounts paid to contractors for purchases not yet received as at the reporting date. This is subsequently reversed to an asset account when the goods or services are received.

## Prepayments

Prepayments, included under "Other current assets", are initially measured at the amounts paid and subsequently recognized as expense over the period in which the prepayments apply.

#### Software costs

Software cost includes all software which are currently use by the Group which is carried at cost, less accumulated amortization and accumulated allowance for impairment losses.

# Cost to fulfill the contract (Effective April 1, 2018)

Cost to fulfill the contract, included under "Other current assets", are initially measured at amounts paid and subsequently recognized as expense upon performance of the related services to the students. The Group amortizes capitalized cost to fulfill a contract to expenses for co-curricular activities under "Cost of services".



#### Equity

Capital stock is measured at par value for all shares issued. When the University issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued.

When the shares are sold at a premium, the difference between the proceeds and the par value is credited to "Additional paid-in capital." When shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received.

Retained earnings represent accumulated earnings of the Group less dividends declared.

# Revenue from Contracts with Customers (Effective April 1, 2018)

Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods, excluding the related taxes. The Group assesses its revenue arrangement against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as principal in its all of its revenue arrangements.

Tuition and other school fees, excluding income from other school services

Tuition and other school fees, excluding income from other school services, are recognized over time as revenue over the corresponding school term using output method (i.e., time lapsed over the service period such as semester or school year, depending on the curriculum registered). Upon enrollment, students have the option to pay the tuition and other school fees in full or in installment.

# Income from other school services and miscellaneous income

Income from other school services and miscellaneous income are recognized at a point in time upon delivery of the promised goods to the customer or when services have been rendered.

## Contract Balances

Receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

#### Contract liability

A contract liability is the obligation to transfer goods to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs the obligations under the contract. The Group's contract liabilities represent payable to students and advance collections for culminating and yearbook fees presented under "Accounts payable and other current liabilities" and will be recognized as revenue when the related services are rendered. Payable to students are advanced collections from students to be applied to the next school year or semester.

## Other Revenues (Effective April 1, 2018)

Interest income

Interest income is recognized as the interest accrues taking into account the effective yield on the



#### Rental income

Rental income arising from leased properties is accounted for on a straight-line basis over the lease terms.

#### Donation income

Donation income is recognized as revenue when the right to receive, whether in money or in kind, is established.

#### Dividend income

Dividend income is recognized when the right to receive the payment is established.

# Revenue Recognition (Effective before April 1, 2018)

Revenue is recognized when it is probable that future economic benefits will flow to the Group and these benefits can be measured reliably. Revenue is measured at the fair value of consideration received. The following specific recognition criteria must also be met before revenue is recognized:

Tuition and other school fees, excluding income from other school services and rental income Tuition and other school fees, excluding income from other school services, and rental income are recognized as income when earned on a straight-line basis over the corresponding school term.

#### Interest income

Revenue is recognized as the interest accrues taking into account the effective yield on the asset.

Income from other school services and miscellaneous income

Revenue is recognized when services are rendered or goods are delivered.

#### Rental income

Rental income arising from leased properties is accounted for on a straight-line basis over the lease terms and is recorded in the consolidated statement of income under "Miscellaneous income."

## **Expense Recognition**

Expenses are recognized in the consolidated statement of income when a decrease in future economic benefits related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Expenses are recognized in the consolidated statement of income:

- On the basis of systematic and rational allocation procedures when economic benefits are
  expected to arise over several accounting periods and the association can only be broadly or
  indirectly determined; or
- Immediately when an expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the consolidated statement of financial position as an asset.

## **Borrowing Costs**

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.



#### Retirement Benefits

The Group operates a defined benefit retirement plan which requires contribution to be made to a separately administered fund.

The cost of providing benefits under the defined benefit retirement plan is actuarially determined using the projected unit credit method.

Retirement expense comprises the following:

- Service cost; and
- Net interest on the retirement liability.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in the consolidated statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by the independent qualified actuary.

Net interest on the retirement liability is the change during the period in the retirement liability that arises from the passage of time which is determined by applying the discount rate based on government bonds to the retirement liability. Net interest on the retirement liability is recognized as an expense or income in the consolidated statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on the retirement liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to the consolidated statement of income in subsequent periods.

The retirement liability is the aggregate of the present value of defined benefit obligation at the reporting date reduced by the fair value of plan assets, adjusted for any effect of limiting a net retirement asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. The fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations).

# Income Taxes

Income tax on income or loss for the year comprises current and deferred tax. Income tax is determined in accordance with Philippine tax laws. Income tax is recognized in the consolidated statement of income, except to the extent that it relates to items recognized directly in equity, in which case, the tax effect is recognized in the consolidated statement of comprehensive income.

#### Current tax

Current tax assets and current tax liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the tax authority. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at the statement of financial position date.

## Deferred tax

Deferred tax is provided or recognized, using the liability method, for all temporary differences between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes at the statement of financial position date.

Deferred tax assets are recognized for all deductible temporary differences and unused net operating loss carryover (NOLCO). Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and NOLCO can be utilized, except:

- a. When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- b. In respect of deductible temporary differences associated with investments in subsidiaries, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of the assets and liabilities, using tax rates enacted or substantively enacted at the reporting date.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient future taxable profits will be available to allow all or part of the deferred tax assets to be utilized.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- a. When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; or
- b. In respect of taxable temporary differences associated with investments in subsidiaries, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same tax authority.

## Leases

The determination of whether an arrangement is, or contains a lease, is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

A reassessment is made after inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement;
- b. A renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- d. There is a substantial change to the asset.



Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d, and at the date of renewal or extension period for scenario b.

#### Group as lessor

Leases where the Group does not transfer all the risks and benefits of ownership of the assets are classified as operating leases. Initial direct costs incurred in negotiating operating leases are added to the carrying amount of the leased asset and are recognized over the lease term on the same basis as the rental income. Operating lease payments are recognized in the consolidated statement of income. Any rental payments are accounted for on a straight-line basis over the lease term and included under 'Miscellaneous income' in the consolidated statement of income. Contingent rentals are recognized as revenue in the period in which they are earned.

# Group as lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the assets are classified as operating leases. Operating lease payments are recognized as "Rental" under "Cost of services" in the consolidated statement of income on a straight-line basis over the lease term. Contingent rental payable is recognized as expense in the period in which it is incurred.

## Segment Reporting

The Group's operating businesses are organized and managed separately according to the geographic locations, designated as the Group's campuses, with each segment representing a strategic business unit that offers varying courses depending on demands of the market. Financial information on business segments is presented in Note 20.

## Basic and Diluted Earnings Per Share (EPS)

Basic EPS amounts are calculated by dividing net income by the weighted average number of ordinary shares outstanding during the year.

Diluted EPS is calculated by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding during the year adjusted for the effects of any dilutive potential common shares.

## **Provisions**

A provision is recognized only when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and, a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

## Contingencies

Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to consolidated financial statements when an inflow of economic benefits is probable. Contingent liabilities are not recognized in the consolidated financial statements but these are disclosed in the notes to consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote.

# Events after the Statement of Financial Position Date

Post year-end events up to the date of approval of the BOD of the consolidated financial statements that provide additional information about the Group's position reporting date (adjusting events) are reflected in the consolidated financial statements, if any. Post year-end events that are not adjusting events are disclosed in the notes to consolidated financial statements when material.



# 3. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the consolidated financial statements in compliance with PFRS requires management to make judgments and estimates that affect the amounts reported in the consolidated financial statements and accompanying notes. Future events may occur which can cause the assumptions used in arriving at those estimates to change. The effects of any changes in estimates will be reflected in the consolidated financial statements as they become reasonably determinable.

Judgments and estimates are continuously evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

#### Judgments

In the process of applying the Group's accounting policies, management has made the judgments below apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

## Recognition of tuition and other fees over time

The Group determined that tuition and other fees, the major source of revenue of the Group, are to be recognized over time using the output method on the basis of time lapsed over the service period since it provides a faithful depiction of the Group's performance in transferring control of the services to the students. The fact that another entity would not need to re-perform the service that the Group has provided to date demonstrates that the customer or the student simultaneously receives and consumed the benefits of the Groups' performance as it is performed.

## Operating leases

## • Group as lessor

The University has entered into commercial property leases on its Mendiola, Malolos, Makati and Las Piñas campuses. The University has determined, based on an evaluation of the terms and conditions of the arrangements (that is, the lease does not transfer ownership of the asset to the lessee by the end of the lease term, the lessee has no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option is exercisable, and the lease term is not for the major part of the asset's economic life), that it retains all the significant risks and rewards of ownership of these properties. Thus, the leases are classified as operating leases.

#### Group as lessee

The University has entered into a lease on premises it uses for its Makati-Buendia campus. The University has determined, based on an evaluation of the terms and conditions of the arrangement (that is, the lease does not transfer ownership of the asset to the lessee by the end of the lease term, the lessee has no option to purchase the asset at a price that is expected to be sufficiently lower than the fair value at the date the option is exercisable, and the lease term is not for the major part of the asset's economic life), that not all significant risks and rewards of ownership of the properties have been transferred to the University. Thus, the lease is classified as operating lease (see Note 19).

## Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:



Estimation of allowance for expected credit losses (Effective April 1, 2018)

The Group uses a provision matrix to calculate ECLs for receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by customer type and rating).

The provision matrix is initially based on the Group's historical observed default rates. The Group calibrates the matrix to adjust the historical credit loss experience with forward-looking information. For instance, if forecasted economic conditions are expected to deteriorate over the next year which can lead to an increased number of defaults, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in forward-looking estimates are analyzed.

The assessment of the correlation between historically observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of the customer's actual default in the future.

The carrying values of tuition and other receivables and allowance for doubtful accounts as at March 31, 2019 are disclosed in Note 6.

Estimation of allowance for doubtful accounts (Effective before April 1, 2018) The University determines the allowance for doubtful accounts on a portfolio basis by applying a loss rate determined based on a five-year average of historical losses. The determination of the loss rate involves management judgment, and the estimated losses could be significantly different from actual credit losses.

The carrying values of tuition and other receivables and allowance for doubtful accounts as at March 31, 2018 are disclosed in Note 6.

## Determination of NRV of inventories

The University's estimates of the NRV of inventories are based on the most reliable evidence available at the time the estimates are made and the amount at which the inventories are expected to be realized. These estimates consider the fluctuations of price or cost directly relating to events occurring after the end of the period to the extent that such events confirm conditions existing at the reporting date. A new assessment is made of NRV in each subsequent period. When the circumstances that previously caused inventories to be written down below cost no longer exist or when there is a clear evidence of an increase in NRV because of changes in economic circumstances, the amount of the write-down is reversed so that the new carrying amount is the lower of the cost and the revised NRV.

No write-down of inventories is recognized for the years ended March 31, 2019 and 2018. The carrying value of inventories of the Group is disclosed in Note 7.

## Estimation of useful lives of property and equipment and software cost

The useful lives of property and equipment and software cost are estimated based on the period over which these assets are expected to be available for use. The estimated useful lives of property and equipment and software costs are reviewed periodically and are updated if expectations differ from previous estimates due to asset utilization, internal technical evaluation, technological and environmental changes and anticipated use of the assets tempered by related industry benchmark information. It is possible that future financial performance could be materially affected by changes



in these estimates brought about by changes in factors mentioned. Any reduction in the estimated useful lives of the property and equipment and software costs would increase depreciation and amortization expense and decrease noncurrent assets.

The estimated useful lives of property and equipment and software costs are discussed in Note 2 to the consolidated financial statements. There is no change in the estimated useful lives of property and equipment and software costs as of March 31, 2019 and 2018.

The carrying values of depreciable property and equipment (i.e., excluding land and construction in progress) and software costs with definite useful lives are disclosed in Notes 9 and 11.

## Impairment of property and equipment and software costs

The Group assesses at each reporting date whether there is any indication that its property and equipment and software costs are impaired. Determining the fair value of these noncurrent non-financial assets, which requires the determination of future cash flows expected to be generated from the continued use and ultimate disposition of such assets, requires the Group to make estimates and assumptions that can materially affect the consolidated financial statements. Future events could cause management to conclude that these assets are impaired. Any resulting impairment loss could have a material adverse impact on the Group's financial position and financial performance. The preparation of the estimated future cash flows involves significant judgment and estimations. While management believes that the assumptions made are appropriate and reasonable, significant changes in management assumptions may materially affect the assessment of recoverable values and may lead to future additional impairment charges under PFRS.

There is an impairment indicator on the Group's property and equipment as of March 31, 2019 (nil in March 31, 2018). Hence, the Group performed impairment analysis as of March 31, 2019. The Group's value-in-use calculation involves significant management judgment in the use of assumptions, particularly tuition fee rates, number of students, long-term growth rate and discount rate. The carrying values of property and equipment are disclosed in Note 9. There are no impairment indicators on the Group's software costs as of March 31, 2019 and 2018. The carrying values of software costs as of March 31, 2019 and 2018 are disclosed in Note 11.

As at March 31, 2019, the recoverable amount of the CGU has been determined based on the value-in-use calculation using cash flow projections from the five-year strategic plan for the University. Tuition fee rates and number of students assumed to project revenues were based on approved tuition fee increase and the University's historical data and performance. The discount rate used for the computation of the net present value is the cost of the equity and was determined by reference to comparable entities. In 2019, the pre-tax discount rate applied to cash flow projections is 11.14%, while the long-term growth rate to project cash flows beyond the five-year period is nil.

# Impairment of goodwill

The Group determines whether goodwill is impaired at least on an annual basis. The Group's value-in-use calculation involves significant management judgment in the use of assumptions, particularly the tuition fee rates, number of students, long-term growth rate and the discount rate.

The carrying value of goodwill of the Group is disclosed in Note 4.



#### Revaluation of land

The fair value of the Group's land at revalued amount was based on a third party appraisal with effective date of valuation of March 31, 2019, using sales comparison approach. Key assumptions used by the independent appraiser are disclosed in Note 24.

The revalued amount of land included under "Property and equipment" and "Investment property" in the consolidated statement of financial position is disclosed in Notes 9 and 10, respectively.

#### Retirement liability

The cost of the defined benefit retirement plan and the present value of defined benefit obligation are determined using an actuarial valuation. The actuarial valuation involves making assumptions about employee turnover rates, discount rates, prospective salary increases and mortality rate. Due to the complexity of the actuarial valuation, the underlying assumptions and long-term nature of this plan, such estimates are subject to significant uncertainty. All significant assumptions are reviewed at each reporting date.

The assumed discount rates were determined using the market yields on Philippine government bonds with terms consistent with the expected employee benefit payout as at the reporting date. Future salary increases are assumed for all future years within the duration of the plan and take into account the inflation, seniority, promotion, merit, productivity and other market factors. Employee turnover rates are based on the probability of voluntary separation of service from the University prior to their retirement date.

The present value of defined benefit obligation and details about the significant assumptions used are disclosed in Note 17.

## Recognition of deferred income taxes

Deferred tax assets are recognized for all deductible temporary differences and unused NOLCO to the extent that it is probable that sufficient future taxable profits will be available against which the deductible temporary differences and unused NOLCO can be utilized. Significant management judgment is required to determine the amount of deferred tax assets that can be recognized, based upon the likely timing and level of future taxable profits together with future tax planning strategies. The estimates of future taxable income indicate that all temporary differences will be realized in the future.

Unrecognized deferred tax assets of the Group are disclosed in Note 18.

## 4. Business Combination

On August 24, 2015, the University entered into an agreement with the previous owners of CELPI (the "Sellers") to purchase their interest in CELPI shares, and real and other properties consisting of parcels of land and buildings and improvements which are owned directly by the Sellers but are used by CELPI.

Accordingly, the University obtained control of CELPI through the execution of the agreements outlined in the next page on September 1, 2015.



	Amount
Deed of Absolute Sale for the purchase of parcels of land,	
buildings and improvements	₽270,200,000
Deeds of Assignment for the purchase of CELPI shares	
representing 90% equity interest	3,600,000
	₽273,800,000

It was also agreed that the University will pay the Sellers the amount of ₱7.34 million to liquidate all liabilities of CELPI, including but not limited to, retirement/separation of all CELPI employees. The acquisition provides the University the opportunity to expand its operations in the Southern part of Metro Manila.

The fair values of the identifiable assets and liabilities of CELPI as at the date of acquisition follows:

	Fair value
	recognized on
	acquisition
Assets	
Cash	₽108,234
Receivables	10,000
Property and equipment	836,314
Other assets	6,650
	961,198
Liabilities	
Accounts payable and accrued expenses	197,496
Advances from officers	2,870,473
	3,067,969
Net liabilities	(₱2,106,771)

In addition to the above identifiable assets and liabilities, the Group recognized the fair value of real and other properties acquired as a result of the business combination amounting to ₱229.46 million and the related deferred tax asset of ₱4.07 million (see Note 18).

The fair values of land and buildings and improvements as at September 1, 2015 have been determined based on the valuation done by a professionally qualified appraiser accredited by the SEC. The fair values of these assets were derived based on sales comparison approach. Under this approach, the fair value of the land was determined considering sales and listings of comparable property in the same area as the land, also taking into account the economic conditions prevailing at the time the valuation was made. The actual sales and listings regarded as comparable are adjusted to account for differences in a property's location, size and time element. For buildings and improvements, the significant input considered in the valuation is the reproduction cost, which is the estimated cost to create a virtual replica of the existing structure, employing the same design and similar building materials.

The University has elected to measure the non-controlling interest in LPC at their proportionate share of CELPI's net identifiable assets.



Goodwill from the acquisition is computed as follows:

Consideration transferred	₽281,140,000
Fair value of net liabilities assumed	2,106,771
Less:	
Fair value of real and other properties acquired	(229,460,339)
Deferred tax asset on excess of acquisition cost over fair value of	
real and other properties acquired	(4,073,966)
Indemnification asset	(2,106,771)
Goodwill	₽47,605,695

The goodwill arising from the acquisition can be attributed mainly to expected synergies and increase in geographical presence and customer base.

The Sellers have contractually agreed to indemnify the University for all known liabilities until March 31, 2016, and consequently, the University recognized indemnification asset of ₱2.11 million at acquisition date.

## **Impairment Testing of Goodwill**

As at March 31, 2019 and 2018, the carrying amount of goodwill amounted to ₱47.61 million. Management assessed that no impairment losses need to be recognized in 2019 and 2018.

# Key assumptions used in the value-in-use calculation

As at March 31, 2019 and 2018, the recoverable amount of the CGU has been determined based on a value-in-use calculation using cash flow projections from the five-year strategic plan for CELPI. Tuition fee rates and number of students assumed to project revenues were based on externally available industry data and the Group's historical data and performance. The discount rate used for the computation of the net present value is the cost of equity and was determined by reference to comparable entities. In 2019 and 2018, the pre-tax discount rate applied to cash flow projections is 11.14% and 12.32%, respectively, while the long-term growth rate to project cash flows beyond the five-year period is nil for both years.

## Sensitivity to changes in assumptions

Management believes that no reasonably possible change in any of the above key assumptions would cause the carrying value of the goodwill to materially exceed its recoverable amount.

# 5. Cash and Cash Equivalents

This account consists of:

	2019	2018
Cash on hand and in banks (Note 21)	₽139,825,626	₽210,478,247
Short-term deposits (Note 21)	173,169,712	79,702,762
	₽312,995,338	₽290,181,009

Cash in banks earned interest rates ranging from 0.10% to 0.50% in 2019, 0.10% to 0.50% in 2018 and 0.25% to 2.47% in 2017. Short-term deposits are made for varying periods of up to three months depending on the immediate cash requirements of the Group and earned interest rates ranging from 1.25% to 5.75% in 2019, 1.25% to 2.75% in 2018 and 1.25% to 2.50% in



2017. Interest income from cash in banks and short-term deposits amounted to P5.26 million in 2019, P3.41 million in 2018 and P3.72 million in 2017.

Other income consists of the following in 2019 (nil in 2018 and 2017):

Recoveries	₽1,291,034
Miscellaneous receipts	1,280,803
Cash overage	1,439
	₽2,573,276

## 6. Tuition and Other Receivables

This account consists of:

	2019	2018
Tuition fee receivables	<b>₽</b> 140,644,059	₽148,909,855
Advances to employees	18,556,882	13,015,260
Nontrade receivables	10,363,852	950,485
Accrued rent receivable	3,432,362	1,645,557
Advances to CE-IS's stockholders	1,250,000	1,250,000
Accrued interest receivable	517,451	145,577
Other receivables	724,023	848,668
	175,488,629	166,765,402
Less allowance for ECL/doubtful accounts	52,201,652	45,354,755
	₽123,286,977	₽121,410,647

Tuition fee receivables are noninterest-bearing and are generally on a 120-day term.

Advances to employees comprise of noninterest-bearing advances which are collectible through salary deduction and are generally on a 6 to 12-month term.

The allowance for ECL/doubtful accounts pertains to the Group's tuition fee receivables, which were impaired through collective assessment. The rollforward of allowance for ECL/doubtful accounts follows:

	2019	2018
Balance at beginning of year	₽45,354,755	₽39,505,051
Provision (Note 16)	6,846,897	5,849,704
Balance at end of year	₽52,201,652	₽45,354,755

As at March 31, 2019 and 2018, the aging analysis of tuition and other receivables follows:

	2019					
	Neither Past Due nor	Past Due but not Impaired		Past Due and		
	Impaired	1-30 Days	Over 30 Days	Over 60 Days	Impaired	Total
Tuition fee receivables	₽-	₽-	₽-	₽88,442,407	₽52,201,652	₽140,644,059
Advances to employees	18,556,882	_	_	_	_	18,556,882
Nontrade receivables	10,363,852	_	_	_	_	10,363,852
Accrued rent receivable	3,432,362	_	_	_	_	3,432,362
Advances to CE-IS's stockholders	1,250,000	_	_	_	_	1,250,000
Accrued interest receivable	517,451	_	_	_	_	517,451
Other receivables	724,023	_	_	_	_	724,023
	₽34,844,570	₽-	₽-	₽88,442,407	₽52,201,652	₽175,488,629



2018 Neither Past Past Due Past Due but not Impaired Due nor Impaired 1-30 Days Over 30 Days Over 60 Days Impaired Total Tuition fee receivables ₽103,555,100 ₽45,354,755 ₽148,909,855 13,015,260 Advances to employees 13,015,260 1,645,557 1,645,557 Accrued rent receivable Advances to CE-IS's stockholders 1,250,000 1,250,000 950,485 950,485 Nontrade receivables 145 577 145 577 Accrued interest receivable 848,668 Other receivables 848,668 ₱17,855,547 ₱103,555,100 ₽45,354,755 ₽166,765,402

#### 7. Inventories

This account consists of:

	2019	2018
Uniforms and outfits	₽9,632,474	₽9,840,065
Supplies	1,506,867	1,426,048
Materials	2,674,522	1,614,441
	₽13,813,863	₱12,880,554

The cost of uniforms and outfits charged to "Cost of services - Uniforms and outfits" amounted to ₱13.73 million in 2019, ₱8.64 million in 2018 and ₱12.23 million in 2017 (see Note 16).

The cost of materials and supplies charged to "Cost of services - Material processing" amounted to ₱5.59 million in 2019, ₱8.49 million in 2018 and ₱10.11 million in 2017 (see Note 16).

# 8. Other Current Assets

This account consists of:

	2019	2018
Advances to suppliers	₽30,214,631	₽20,603,190
Creditable withholding taxes	13,173,321	1,342,125
Cost to fulfill a contract	7,716,942	_
Prepaid insurance and licenses	2,509,333	479,211
	₽53,614,227	₽22,424,526

Advances to suppliers are advances paid to suppliers for library subscriptions, classroom materials and supplies for academic year 2019-2020.

Movement in cost to obtain the fulfill a contract in 2019 follows:

Beginning balances	₽-
Effect of adoption of PFRS 15	8,436,212
Additions	7,716,942
Amortization (Note 16)	(8,436,212)
	₽7,716,942



# 9. Property and Equipment

The composition of and the movements in this account follow:

					2019				
•					At Cost				
	Puo I		Duilding and	Furniture,					
	(At Revalued	Land	Dundings and Leasehold	and Auxiliary	Laboratory	Library	Construction		
	Amount)	Amount) Improvements	Impi	Equipment	Equipment	Books	in Progress	Subtotal	Total
Cost									
Balances at beginning of year	P1,884,026,292	₱31,828,832	₱1,693,362,253	P544,753,287	₱370,305,687	P125,401,951	₽81,773,774	<b>P2,847,425,784 P4,731,452,076</b>	₱4,731,452,076
Revaluation increment	1,450,411,919	I	I	I	I	I	I	I	1,450,411,919
Additions	1,174,791	135,000	14,810,308	33,726,924	31,214,302	7,534,749	87,919,986	175,341,269	176,516,060
Retirements/disposals	I	I	I	(7,566,159)	(23,282,159)	I	I	(30,848,318)	(30,848,318)
Reclassification	I	I	54,014,035	1	1	I	(54,014,035)	1	1
Balances at end of year	3,335,613,002	31,963,832	1,762,186,596	570,914,052	378,237,830	132,936,700	115,679,725	2,991,918,735	6,327,531,737
Accumulated depreciation									
and amortization									
Balances at beginning of year	I	29,556,332	648,140,933	421,019,685	266,252,423	84,659,085	I	1,449,628,458	1,449,628,458
Depreciation and amortization									
(Note 16)	I	271,125	38,453,214	23,901,920	21,834,551	7,867,319	I	92,328,129	92,328,129
Retirements/disposals	I	I	I	(7,204,864)	(15,042,259)	I	I	(22,247,123)	(22,247,123)
Balances at end of year	_	29,827,457	686,594,147	437,716,741	273,044,715	92,526,404	-	1,519,709,464	1,519,709,464
Accumulated allowance for									
impairment losses									
Balance at beginning of the year	I	I	I	I	6,108,275	I	I	6,108,275	6,108,275
Reversal of impairment loss									
during the year	1	1	1	1	(6,108,275)	I	1	(6,108,275)	(6,108,275)
Balances at end of the year	_	1	_	I	1	I	I	-	I
Net book values	P3,335,613,002	₽2,136,375	₱1,075,592,449	₱133,197,311	₱105,193,115	₱40,410,296	₱115,679,725	P1,472,209,271 P4,807,822,273	₱4,807,822,273
Tic Door laids	200,010,000,01	51560515	(11,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,	*********	C11(C/1(CO11	0/2/01-/01		21,610	Ш



					2018				
					At Cost				
				Furniture,					
	Land		Buildings and	Transportation					
	(At Revalued	Land	Leasehold	and Auxiliary	Laboratory	Library	Construction		
	Amount)	Improvements	Improvements	Equipment	Equipment	Books	in Progress	Subtotal	Total
Cost									
Balances at beginning of year	₱1,863,505,003	₱31,828,832 ₱1	₱1,690,217,895	₱522,085,615	₱352,507,181	₱116,709,067	ď	P2,713,348,590 P4,576,853,593	₹4,576,853,593
Additions	20,521,289	I	3,144,358	34,173,981	19,947,205	8,692,884	81,773,774	147,732,202	168,253,491
Retirements/disposals	I	I	I	(11,506,309)	(2,148,699)	I	I	(13,655,008)	(13,655,008)
Balances at end of year	1,884,026,292	31,828,832	1,693,362,253	544,753,287	370,305,687	125,401,951	81,773,774	2,847,425,784	4,731,452,076
Accumulated depreciation									
and amortization									
Balances at beginning of year	I	29,286,332	610,481,741	411,018,718	242,700,666	77,287,705	I	1,370,775,162 1,370,775,162	1,370,775,162
Depreciation and amortization									
(Note 16)	I	270,000	37,659,192	21,314,668	25,498,528	7,371,380	I	92,113,768	92,113,768
Retirements/disposals			1	(11,313,701)	(1,946,771)	1	I	(13,260,472)	(13,260,472)
Balances at end of year		29,556,332	648,140,933	421,019,685	266,252,423	84,659,085		1,449,628,458	1,449,628,458
Accumulated allowance for									
impairment losses									
Balance at beginning of the year	I	I	I	I	5,294,724	I	I	5,294,724	5,294,724
Impairment loss during the year									
(Note 16)	1	1	1	1	813,551	1	1	813,551	813,551
Balances at end of the year					6,108,275	I		6,108,275	6,108,275
Net book values	₱1,884,026,292	₱2,272,500	₱1,045,221,320	₱123,733,602	₽97,944,989	₽40,742,866	₱81,773,774	₱1,391,689,051 ₱3,275,715,343	€3,275,715,343

In fiscal year 2019, additional major developments accounted under construction in progress are as follows:

- Construction of 5-storey building for CE-IS
- Construction of Centro Mall in Malolos campus
- Construction and major renovation of Manila and Makati school/colleges and administration offices

As at March 31, 2019, the Group's construction in progress pertaining to the 3-storey building in Malolos campus for Health Science courses was completed and the related cost was transferred to buildings and leasehold improvements.

In 2019, the University received laboratory equipment with a total value of P7.09 million as donation from various third parties.



Allowance for impairment losses pertains to the Hospital's laboratory equipment.

As at March 31, 2019 and 2018, the University retired/disposed certain properties with aggregate cost amounting to ₱30.85 million and ₱13.66 million, respectively. Loss on retirement/disposal of these properties amounted to ₱2.13 million in 2019, ₱0.33 million in 2018 and ₱0.30 million in 2017. Proceeds from sale of property and equipment amounted to ₱0.37 million in 2019, ₱0.06 million in 2018 and nil in 2017.

## Revaluation of Land

As at March 31, 2019 and 2018, land at revalued amounts consists of:

	2019	2018
Cost		
Beginning balance	₽384,022,991	₽363,501,702
Additions	1,174,791	20,521,289
Ending balance	385,197,782	384,022,991
Revaluation increment - gross		
Beginning balance	1,500,003,301	1,500,003,301
Revaluation during the year	1,450,411,919	_
Ending balance	2,950,415,220	1,500,003,301
	₽3,335,613,002	₱1,884,026,292

Based on the University's policy, the appraisal of its properties is done within three to five years. The latest appraisal was done in May 2019 by a professionally qualified appraiser accredited by the SEC (see Note 24).

The fair value of the land as at March 31, 2019 and 2018 amounted to  $\mathbb{P}3,335.61$  million and  $\mathbb{P}1,884.02$  million, respectively (see Note 24).

Deferred tax liability related to the revaluation surplus amounted to ₱295.04 million and ₱150.00 million as at March 31, 2019 and 2018, respectively (see Note 18).

# 10. Investment Property

On July 5, 2017, the University purchased a parcel of land for a total consideration of \$\mathbb{P}\$152.75 million. At the time of the purchase, the parcel of land is under an operating lease agreement with a third party that will end in fiscal year 2022. On January 5, 2018, the lease agreement was amended to change the lessor from the previous owner to the University.

As at March 31, 2019 and 2018, investment property consists of:

	2019	2018
Beginning balance	₽152,751,487	₽-
Fair value changes	(771,487)	_
Additions	_	152,751,487
Ending balance	<b>₽151,980,000</b>	₽152,751,487



The rental income arising from this lease amounted to ₱2.05 million in 2019 and ₱0.85 million in 2018 (nil in 2017) and is recognized as "Rental income" under "Miscellaneous income" in profit or loss (see Note 15).

The latest appraisal was done in May 2019 by a professionally qualified appraiser accredited by the SEC (see Note 24).

#### 11. Other Noncurrent Assets

This account consists of:

	2019	2018
Advances to contractors	₽19,852,685	₽24,982,852
Noncurrent portion of advances to employees	3,078,406	_
Software costs	1,860,583	3,642,417
Refundable security deposits	1,012,012	1,012,012
Financial assets at FVOCI	82,800	_
AFS investments	_	512,157
	₽25,886,486	₽30,149,438

The effect of discounting noncurrent portion of advances to employees and refundable security deposits is immaterial.

Advances to contractors pertain to advances paid to contractors for planned construction of various facilities.

Software costs represent the costs incurred by the Group for its accounting and school management software. The composition of and movements in this account follow:

	2019	2018
Cost		
Balance at beginning of year	₽5,503,000	₽5,398,000
Additions	105,000	105,000
Balance at end of year	5,608,000	5,503,000
Accumulated amortization		
Balance at beginning of year	1,860,583	_
Amortization (Note 16)	1,886,834	1,860,583
Balance at end of year	3,747,417	1,860,583
	₽1,860,583	₽3,642,417

Financial assets at FVOCI/AFS investments pertain to shares in stocks held by the University. The composition of this account follows:

	2019	2018
Quoted equity securities	₽82,800	₽105,840
Unquoted equity securities	_	406,317
	₽82,800	₽512,157

Quoted equity securities pertains to the Group's investments in listed shares of stocks and are valued at the closing stock price as at March 31, 2019 and 2018. Unquoted equity securities



pertain to the Group's investments in shares of stocks not listed in the stock market and are valued at the expected fair value as at March 31, 2019 and at cost as at March 31, 2018.

Cost of quoted equity investments and dividend income pertaining to these follow:

	2019	2018	2017
Cost of quoted equity investments	₽5,542	₽5,542	₽5,542
Dividend income	3,226	7,778	2,873

Movements in carrying value of financial assets at FVOCI investments/AFS investments follow:

	2019	2018
Balance at beginning of year	<b>₽</b> 512,157	₽524,829
Impact of adoption of PFRS 9	(406,317)	_
Fair value losses	(23,040)	(12,672)
Balance at end of year	₽82,800	₽512,157

Changes in revaluation reserve on financial assets at FVOCI in 2019 follow (nil for 2018 and 2017):

Balance at beginning of year	₽-
Transfer from revaluation reserve on AFS financial investments	100,298
Impact of adoption of PFRS 9	(406,317)
Change in revaluation reserve on financial assets at FVOCI	(23,040)
Balance at end of year	<b>(₽329,059)</b>

Changes in revaluation reserve on AFS investments as of March 31, 2018 and 2017 (nil for 2019) follows:

	2018	2017
Balance at beginning of year	₽112,970	₽137,018
Change in revaluation reserve on AFS investments	(12,672)	(24,048)
Balance at end of year	₽100,298	₽112,970

# 12. Accounts Payable and Other Current Liabilities

This account consists of:

	2019	2018
Accounts payable	₽255,767,880	₽271,512,575
Accrued expenses:		
Employee benefits	46,527,614	44,118,171
Rent	26,795,573	12,594,361
Utilities	7,790,071	10,340,990
Others	8,947,414	5,476,230
Contract liability	45,499,761	_
Deposits	8,231,391	5,833,820
Alumni fees payable	4,804,000	5,430,073
	₽404,363,704	₽355,306,220



Accounts payable are noninterest-bearing and are generally on 30 to 60-day terms. Other accrued expenses include accruals for Pag-ibig, SSS and Philhealth contributions, advertisement and other provisions.

Deposits include refundable deposits for toga rentals and security deposits on leases.

Alumni fees payable includes graduating students' payments for alumni registration and identification cards which are remitted to the alumni foundation.

As at March 31, 2019, contract liabilities amounting to ₱27.41 million will be recognized as revenue in the following year. Deposits from students classified under "Accounts payable" as of April 1, 2018 amounting to ₱17.98 million were recognized as revenue in fiscal year 2019. The increase in contract liabilities and payable to students in 2019 is due to the increase in students' population of the Group.

# 13. Equity

## Capital Stock

The University's shares are listed and traded in the Philippine Stock Exchange.

Details of capital stock as at March 31, 2019 and 2018 follow:

	Shares Issued and		
Shares Authorized	Outstanding	Par Value	Amount
800,000,000	372,414,400	₽1	₽372,414,400

Below is the summary of the University's track record of registration of securities under the Securities Regulation Code (SRC):

	Number	
Date	of Shares	Issue Price
November 10, 1986	305,000	₽100
August 9, 1988	152,500	100
February 23, 1994	297,375	100
September 18, 1995	993,174	100
March 17, 1998	2,237,356	100

As at March 31, 2019 and 2018, the total number of shares registered under the SRC are 372,414,400 shares being held by 1,019 and 1,026 stockholders, respectively.

# Cash Dividends

The University's BOD approved the declaration of the following cash dividends:

Date of				Dividend
Declaration	<b>Date of Record</b>	<b>Date of Payment</b>	Amount	per Share
June 20, 2018	July 12, 2018	August 6, 2018	₽74,482,880	₽0.20
September 29, 2017	October 20, 2017	November 17, 2017	74,482,880	0.20
July 26, 2016	August 16, 2016	September 9, 2016	74,482,880	0.20

As at March 31, 2019 and 2018, the carrying value of dividends payable amounted to ₱104.58 million and ₱107.79 million, respectively.



#### **Retained Earnings**

On June 23, 2017, the University's BOD approved the expansion projects of the University relating to the additional appropriated retained earnings amounting to ₱210.00 million. These projects include the planned construction of the following:

- 3-storey building for Science-related courses in CEU Malolos;
- Additional investments in CEIS for construction of building in anticipation of increased number of students in S.Y. 2020-2021;
- Additional investment in CELPI for construction of building in anticipation of increased number of students in S.Y. 2020-2021; and
- Modernization of CEU Manila campus.

On March 27, 2015, the University's BOD approved the detailed expansion program and projects of the University relating to the additional appropriated retained earnings amounting to ₱336.00 million. These projects include the budget for capital expenditures for the fiscal year April 2015 to March 2016 and the planned construction of the following in the Malolos Campus:

- 5-storey dormitory for the students, faculty and employees of the University;
- 2-storey building for the School of Dentistry;
- 2-storey building to house a food court with students' area in the ground floor and commercial spaces in the second floor;
- Renovation of the Centrodome:
- Multi-purpose activity center and swimming pool for use of students; and
- Renovation and extension of buildings and various laboratories.

On April 26, 2013, the University's BOD approved the detailed expansion program and projects of the University relating to the appropriated retained earnings amounting to ₱450.00 million. These projects include the construction of a 3-storey building for the setting up of a pre-school, elementary and high school in preparation for the K-12 program and to support the five-year development plan for Malolos campus.

The estimated date of completion of the above projects as set by the University is within five years.

In accordance with SRC Rule 68, As Amended (2011), Annex 68-C, the University's retained earnings available for dividend declaration as at March 31, 2019 amounted to ₱457.12 million.

The consolidated retained earnings include the deficit of the CEUHI amounting to ₱33.63 million and ₱33.22 million as of March 31, 2019 and 2018, respectively.

# 14. Tuition and Other Fees

This account consists of:

	₽1,428,330,595	₽1,371,104,081	₽1,535,004,059
services	283,311,884	269,758,076	323,785,314
Income from other school			
Other fees	412,093,331	379,217,716	443,160,080
Tuition fees	₽732,925,380	₽722,128,289	₽768,058,665
	2019	2018	2017

Other fees include registration fees, health services fees, library fees, laboratory fees, development fees, practicum fees, internship fees and review fees.



Income from other school services comprise of fees for diploma and certificates, transcript of records, student handbooks, identification cards, entrance, qualifying and special examinations, laboratory materials, application fees for foreign students, uniforms and outfits, and various collections for specific items or activities.

Revenue from contracts with customers for tuition and other fees and miscellaneous fees are as follows:

Timing of Recognition	2019
Over time	₽1,360,688,028
Point in time	112,587,829
	1,473,275,857

Receivables and contract liabilities are disclosed in Notes 6 and 12, respectively.

### 15. Miscellaneous Income

This account consists of:

	2019	2018	2017
Dental materials	₽11,964,983	₽12,275,920	₽11,808,764
Professional and continuing			
education	5,632,709	1,602,747	1,634,487
Dental pre-board fees	5,349,000	4,679,821	5,206,759
Locker fees	4,312,653	3,634,239	4,047,054
Swimming fees	4,060,700	309,762	3,193,882
Laboratory fees	3,000,284	2,609,218	1,695,364
Photograph fees	3,182,403	1,308,858	1,054,568
Service commissions	532,326	464,732	575,516
Insurance fees	351,018	305,385	319,864
Handling fees	347,590	276,622	326,095
Rental (Notes 10 and 19)	_	12,772,671	9,347,271
Others	6,211,596	2,910,940	6,140,003
	<b>₽</b> 44,945,262	₽43,150,915	₽45,349,627

Others include income from sale of promotional items, sale of scrap and penalty from students.

### 16. Costs and Expenses

This account consists of:

### Cost of Services

	2019	2018	2017
Salaries and wages	₽399,427,584	₽391,064,847	₽388,671,930
SSS contributions and other			
employee benefits	279,448,632	276,711,692	338,133,330

(Forward)



	2019	2018	2017
Light and water	₽99,200,147	₽91,230,363	₽83,117,589
Depreciation and amortization			
(Notes 9 and 11)	94,214,963	93,974,351	88,882,264
Sports and academic development	45,284,465	40,211,374	36,795,754
Expenses for co-curricular			
activities (Notes 8 and 21)	36,975,458	33,332,094	23,080,847
Rental (Notes 19 and 21)	36,834,273	24,693,403	30,069,793
Retirement expense (Note 17)	17,419,203	25,871,823	23,903,756
Stationery and office supplies	15,670,727	15,009,300	16,525,458
Management information	15,517,879	21,482,519	20,212,510
Uniforms and outfits (Note 7)	13,726,712	8,635,048	12,234,413
Recruitment and placement			
(Note 21)	10,631,637	9,017,264	10,802,354
Library	10,136,360	9,398,087	8,285,936
Professional fees	7,225,512	6,428,059	6,576,529
Material processing (Note 7)	5,590,648	8,493,574	10,111,739
Directors' and administrative			
committee	4,504,696	4,909,006	4,220,200
Affiliation	3,479,050	3,441,087	3,911,111
Comprehensive and oral			
examinations	3,443,191	2,144,421	1,433,644
Laboratory	3,075,171	1,638,403	5,152,664
Instructional and academic			
expenses	2,288,378	3,206,907	4,392,548
Registration expenses of students	1,154,494	1,754,338	2,418,774
Guidance and counseling	782,731	825,530	878,207
University chapel expenses	363,315	302,623	329,662
Publications	178,580	64,212	217,926
	₽1,106,573,806	₽1,073,840,325	₽1,120,358,938

### General and Administrative Expenses

	2019	2018	2017
Janitorial and security services	₽53,068,870	₽48,583,407	₽43,427,065
Repairs and maintenance	62,261,044	48,382,962	43,063,412
Transportation and			
communications	25,735,383	25,282,392	24,936,484
Taxes and licenses	19,534,158	20,438,362	24,300,012
Clinical expenses	16,342,991	16,235,509	11,242,110
Provision for ECL/doubtful			
accounts (Note 6)	6,846,897	5,849,704	8,049,897
Entertainment, amusement and			
recreation	6,758,604	6,874,009	7,312,906
Insurance	4,187,939	4,127,403	3,809,882
Membership fees and dues	1,394,294	3,036,415	1,105,331
Impairment loss (Note 9)	_	813,551	_
Advertisement	420,683	414,455	242,168
Bank charges	237,339	301,408	117,329
Miscellaneous	5,187,790	2,537,547	3,782,763
	₽201,975,992	₽182,877,124	₽171,389,359



### 17. Retirement Plan

The University has a funded, noncontributory defined benefit retirement plan which provides for death, disability and retirement benefits for all of its permanent employees. The annual contributions to the retirement plan consist of a payment covering the current service cost for the year plus payments toward funding the unfunded actuarial liabilities. Benefits are based on the employees' years of service and final plan salary.

The fund is administered by two trustee banks under the supervision of the Board of Trustees (BOT) of the plan. The BOT is responsible for the investment strategy of the plan.

In 2015, the University approved a new collective bargaining agreement with its employees with changes in the increments on employee retirement benefits.

The latest actuarial valuation study of the defined benefit retirement plan of the University was made as at March 31, 2019.



Changes in the retirement liability are as follows:

						2019						
ı		Retirement I	Retirement Expense in the Consolidated	Consolidated					150 :: -			
		212	Statements of Income	ше	ı			Kemeasurements in OCI	nts in OCI			
						Return on		Actuarial	Actuarial			
						Plan Assets		Changes	Changes			
						(Excluding		Arising	Arising			
	Balance					Amount		from Changes	from Changes			Balance
	at Beginning	Current			Benefits	Included in	Experience		in Demographic		Contribution	at End
	of Year	Service Cost	Net Interest	Subtotal	Paid	Net Interest)	Adjustments	Assumptions	Assumptions	Subtotal	by Employer	of Year
Present value of defined benefit												
obligation	₱287,058,834	₽12,638,979 ₽19,117,317	₱19,117,317	₱31,756,296	( <del>P</del> 32,549,474)	-d-l	₽54,406,118	₱27,708,847	₽2,954,153	₱85,069,118	- <del>d</del>	₱371,334,774
Fair value of plan assets	(202,460,044)	I	(14,337,093)	(14,337,093)	32,549,474	4,524,423	I	I	I	4,524,423	(32,000,000)	(211,723,240)
	₽84,598,790	₽12,638,979	₽4,780,224	₽17,419,203	<del>-4</del>	₽4,524,423	₽54,406,118	₱27,708,847	₽2,954,153	₽89,593,541	(₱32,000,000)	₱159,611,534
						2018						
		Retirement ]	Retirement Expense in the Consolidated	Consolidated								
		Sta	Statements of Income	me				Remeasurements in OCI	nts in OCI			
						Return on		Actuarial	Actuarial			
						Plan Assets		Changes	Changes			
						(Excluding		Arising	Arising			
	Balance					Amount		from Changes	from Changes			Balance
	at Beginning	Current			Benefits	Included in	Experience	in Financial	in Demographic		Contribution	at End
	of Year	Service Cost	Net Interest	Subtotal	Paid	Net Interest)	Adjustments	Assumptions	Assumptions	Subtotal	by Employer	of Year
Present value of defined benefit												
obligation	₱388,367,933	₱17,855,350	₱17,855,350 ₱19,078,501	₱36,933,851	(P30,779,451)	<del>d</del>	(P58,527,479)	(₱58,527,479) (₱49,736,879)	₽800,859	P800,859 (P107,463,499)	<del>-</del> d	₱287,058,834
Fair value of plan assets	(218,065,403)	1	(11,062,028)	(11,062,028)	30,779,451	17,887,936	1	1	1	17,887,936	(22,000,000)	(202,460,044)
	₱170,302,530	₱17,855,350	₱8,016,473	₱25,871,823	<del>-</del> 4	₱17,887,936	P17,887,936 (P58,527,479)	(P49,736,879)	₱800,859	(P89,575,563)	(P22,000,000)	₱84,598,790

The number of plan members as at March 31, 2019 and 2018 is 706 and 716, respectively.

Actual return on plan assets as at March 31, 2019 and 2018 amounted to P9.81 million and P6.83 million, respectively.



The fair value of plan assets as at March 31, 2019 and 2018 follows:

	2019	2018
Long-term investments:		
Debt securities	₽98,164,293	₱92,025,384
Equity securities	79,309,471	89,343,001
Cash and cash equivalents	33,677,457	12,004,247
Others assets	527,212	8,588,435
Loans and receivables	458,593	750,745
	212,137,026	202,711,812
Liabilities	(413,786)	(251,768)
	₽211,723,240	₽202,460,044

All plan assets do not have quoted prices in an active market, except for equity and debt securities. Cash and cash equivalents are with reputable financial institutions and are deemed to be standard grade.

The plan assets pertain to diversified investments and are not exposed to concentration risk.

The overall investment policy and strategy of the University's defined benefit plan is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay retirement benefits as they fall due while also mitigating the various risks of the retirement plan.

The Group expects to contribute ₱32.46 million to the defined benefit retirement plan in fiscal year 2020.

The cost of defined retirement plan, as well as the present value of defined benefit obligation, is determined using actuarial valuation. The actuarial valuation involves making various assumptions. The principal assumptions used in determining the pension for the defined benefit retirement plan are shown below:

	2019	2018	2017
Discount rates	5.77%	6.95%	5.03%
Future salary increases	3.00%	3.00%	3.00%
Mortality rate	2017 Philippine	2017 Philippine	1994 Group
	Intercompany	Intercompany	Annuity
	Mortality	Mortality	Mortality
Average expected future years of			
service	11	14	14
Turnover rate	A scale ranging	A scale ranging	A scale ranging
	from 9%	from 6%	from 6%
	at age 18 to 0%	at age 18 to 0% at	at age 18 to 0% at
	at age 65	age 65	age 60



The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the statement of financial position date, assuming all other assumptions were held constant:

	Increase (De in Defined Benef	,
	2019	2018
Discount rates		
+1.00%	<b>(₽28,054,670)</b>	(₱21,212,338)
-1.00%	31,845,247	24,251,090
Future salary increases		
+1.00%	35,276,472	26,691,723
-1.00%	(31,534,347)	(23,638,695)

The methods and types of assumptions used in preparing the sensitivity analysis did not change as at March 31, 2019 and 2018.

Shown below is the maturity analysis of the undiscounted benefit payments:

	2019	2018
Less than 1 year	₽47,971,037	₽23,979,042
More than 1 year to 5 years	173,265,490	107,195,463
More than 5 years to 10 years	215,498,040	156,322,400
More than 10 years to 15 years	243,417,566	194,386,413
More than 15 years to 20 years	174,611,571	209,621,663
More than 20 years	261,709,286	338,685,971

### 18. Income Taxes

All domestic subsidiaries qualifying as private educational institutions are subject to tax under Republic Act No. 8424 (RA 8424), *An Act Amending the National Internal Revenue Code, as amended, and For Other Purposes*, which was passed into law effective January 1, 1998. Title II Chapter IV - Tax on Corporation - Sec 27(B) of the said Act defines and provides that: a "Proprietary Educational Institution" is any private school maintained and administered by private individuals or groups with an issued permit to operate from Department of Education, or CHED, or Technical Education and Skills Development Authority, as the case may be, in accordance with the existing laws and regulations and shall pay a tax of 10.00% on its taxable income. Regular corporations, which include the Hospital, is subject to regular corporate income tax of 30%.

The provision for income tax consists of:

	2019	2018	2017
Current			
10% income tax on special			
corporations	₽3,313,698	₽11,720,943	₽32,321,976
MCIT	1,512	_	_
Deferred	3,478,708	25,985,386	(4,143,489)
	₽6,793,918	₽37,706,329	₽28,178,487

The reconciliation of income before tax computed at statutory income tax rate to provision for income tax in the consolidated statements of income for the years ended March 31, 2019, 2018 and 2017 is shown on the next page.



	2019	2018	2017
Statutory provision for income			
tax	<b>₽19,390,567</b>	₽14,792,272	₱29,162,832
Tax effects of:			
Deductible temporary			
difference and carry			
forward benefits of			
NOLCO and MCIT for			
which no deferred income			
tax was recognized	(12,162,243)	11,190,115	305,491
Interest income subjected to	( ) , , ,	, ,	,
final tax	(525,883)	(340,552)	(372,117)
Nondeductible expenses*	92,525	12,134,233	(-,-,,
Effect of higher tax rate	× = , = = =	,,	
of the Hospital	(725)	(68,961)	(917,432)
Dividend income exempt	(120)	(00,501)	()17,132)
from tax	(323)	(778)	(287)
Effective provision for income	(525)	(110)	(201)
	DC 702 010	D27 70( 220	D20 170 407
tax	₽6,793,918	₽37,706,329	₹28,178,487

<sup>\*</sup> Includes interest arising from deficiency VAT on the purchase of parcel of land in 2018.

The components of the Group's net deferred tax liabilities follow:

2019	2018
<b>₽</b> 295,041,522	₽150,000,330
161,539,171	154,404,724
771,695	_
_	25,424
457,352,388	304,430,478
	_
15,961,153	8,459,879
8,455,597	6,974,695
5,986,621	3,990,684
4,404,105	3,833,586
4,073,966	4,073,966
2,584,960	_
297,168	_
24,040	_
25,851	25,851
41,813,461	27,358,661
₽415,538,927	₽277,071,817
	₱295,041,522 161,539,171 771,695 — 457,352,388 15,961,153 8,455,597 5,986,621 4,404,105 4,073,966 2,584,960 297,168 24,040 25,851 41,813,461

<sup>\*\*</sup> Net of deferred income tax asset (liability) from Other Comprehensive Income amounting to ₱6,329,517 and (₱2,629,837) as of March 31, 2019 and 2018, respectively.

As allowed under RA8424, being a private educational institution, the Group claims the tax deductions of capital expenditures for tax purposes in the year incurred. The Group recognized deferred tax liability on the undepreciated cost of property and equipment which pertains to the remaining cost of property and equipment of the University and CELPI not yet depreciated but was already recognized as tax deduction.

The details of NOLCO which can be claimed in the future by the University and the Hospital as credit against the regular corporate income are shown on the next page.



Inception						Expiry
Year	2018	Amount	Application	Expiration	2019	Year
2019	₽-	₽6,768,983	₽-	₽-	₽6,768,983	2022
2018	113,470,960	_	(106,214,108)	_	7,256,852	2021
2017	1,018,303	_	_	_	1,018,303	2020
2016	1,429,571	_	_	(1,429,571)	_	2019
	₱115,918,834	₽6,768,983	(₱106,214,108)(	₱1,429,571)	₱15,044,138	

The Hospital has MCIT amounting ₱1,512 to which can be used as credit against income tax due until 2022.

As at March 31, 2019 and 2018, the Group did not recognize deferred tax assets on the following temporary differences deemed to be not recoverable:

	2019	2018
NOLCO	₽14,746,970	₽115,918,834
MCIT	1,512	_
Allowance for impairment losses	_	6,108,275
Allowance for doubtful accounts	_	5,447,915
	₽14,748,482	₽127,475,024

### 19. Operating Leases

### Group as Lessor

The Group leases out portions of its spaces to concessioners which are renewable every two years. Total rent income recognized amounted to P15.34 million in 2019, P12.77 million in 2018 and P9.35 million in 2017 (see Notes 15 and 21).

As lessor, future minimum rentals under operating leases are as follows:

	2019	2018
Within 1 year	₽4,571,713	₽9,095,780
After 1 year but not more than 5 years	9,664,883	4,722,632
More than 5 years	1,810,526	3,260,413
	₽16,047,122	₽17,078,825

### Group as Lessee

On July 29, 2004, the University entered into a 25-year operating lease, which commenced on January 1, 2005, with Philtrust Bank for the lease of its land and building in Makati. The contract requires for ₱24.00 million fixed annual rentals plus 40.00% of the annual net income before tax of the Group's Makati-Buendia campus.

As lessee, future minimum rentals under the operating lease are as follows:

	2019	2018	2017
Within 1 year	₽24,000,000	₽24,000,000	₽24,000,000
After 1 year but not more than			
5 years	96,000,000	96,000,000	96,000,000
More than 5 years	138,000,000	162,000,000	186,000,000
	₽258,000,000	₽282,000,000	₽306,000,000



The Group's rental expense for its Makati-Buendia campus follows:

	2019	2018	2017
Minimum lease payments	₽24,000,000	₽24,000,000	₽24,000,000
Contingent rents	12,140,116	_	5,529,253
	₽36,140,116	₽24,000,000	₽29,529,253

In addition, the University entered into a one-year operating lease with Kooler Industries for water services which will automatically be renewed for another year under the same terms and conditions. The University's rental expense arising from this contract amounted to \$0.69 million, \$0.69 million and \$0.54 million in 2019, 2018 and 2017, respectively.



# 20. Segment Reporting

The Group operates in geographical segments. Financial information on the operations of these segments are summarized as follows:

					2019				
	Mendiola	Malolos	Makati-Buendia	Makati- Legaspi	Makati-Legaspi Hospital (Pre-operating)	CE-IS	CELPI	Adjustments	Total
Segment assets Segment liabilities Canital expenditures	₱3,310,049,758 328,725,209 48,230,194	₱1,321,616,096 18,502,181 94,125,355	₱92,015,250 37,674,376 4,772,337	₱620,797,222 9,120,326 18,008,263	₽27,035,274 224,726	₽ 73,572,417 5,742,102 715,646	₱44,313,147 4,447,585 10,664.265	₽47,605,695 681,715,508	P5,537,004,859 1,086,152,013 176,516,060
Segment revenues Expenses Derrecision and amortization expense	1,023,828,509 826,814,003 57,314,910	108,304,327 140,616,709 11,908,419	183,608,011 166,883,443 9,186,497	83,445,373 103,071,672 13,026,560	3,682,327 3,829,461 _	60,088,549 27,446,384 106,630	42,635,979 43,025,729 2,671,947	1 1 1	1,505,593,075 1,311,687,401 94,214,963
Net income (loss)	197,014,507	(32,312,382)	16,724,568	(19,626,299)	(147,134)	32,642,164	(389,750)	(6,793,918)	187,111,756
					2018				
				Makati-	Makati-Legaspi Hospital				
	Mendiola	Malolos	Makati-Buendia	Legaspi	(Pre-operating)	CE-IS	CELPI	Adjustments	Total
Segment assets	₱2,278,456,577	₱815,083,267	₱118,033,770	P569,715,990	P25,208,884	₱58,354,360	P40,660,156	P47,605,695	P3,953,118,699
Segment liabilities	310,022,464	14,393,552	19,332,607	6,520,030	259,134	3,037,387	1,741,046	472,429,770	827,735,990
Capital expenditures	137,806,312	6,939,123	4,438,337	8,092,415	I	313,039	10,664,265	ı	168,253,491
Segment revenues	943,026,170	101,841,524	167,359,081	106,133,160	2,917,475	53,847,131	42,790,212	I	1,417,914,753
Expenses	820,509,771	128,020,019	166,162,536	89,262,725	6,138,352	20,778,492	39,120,137	I	1,269,992,032
Depreciation and amortization expense	56,461,024	11,054,496	9,115,635	14,735,034	734,874	14,688	1,858,600	ı	93,974,351
Net income (loss)	122,516,399	(26,178,495)	1,196,545	16,870,435	(3,220,877)	33,068,639	3,670,075	(37,706,329)	110,216,392
					2017				
				Makati-	Makati-Legaspi Hosnital				
	Mendiola	Malolos	Makati-Buendia	Legaspi	(Pre-operating)	CE-IS	CELPI	Adjustments	Total
Segment assets	₱2,150,821,709	₱832,671,934	₱104,609,919	₱580,405,822	P33,445,928	₱25,601,237	P45,098,777	P47,605,695	₱3,820,261,021
Segment liabilities	200,524,610	11,010,635	15,164,101	44,579,497	170,441	1,595,386	7,561,737	530,610,752	811,217,159
Capital expenditures	72,170,450	11,222,547	10,268,244	9,206,018	I	ı	8,871,118	I	111,738,377
Segment revenues	1,083,417,048	141,051,648	178,537,820	124,954,198	293,613	16,264,560	40,091,907	I	1,584,610,794
Expenses	823,414,263	139,784,708	171,860,839	115,055,754	2,713,771	10,033,372	30,119,768	I	1,292,982,475
Depreciation and amortization expense	52,566,771	10,397,518	8,989,357	15,855,819	734,874	1 3	337,925	1 1	88,882,264
Net income (loss)	261,074,402	1,266,940	6,676,981	9,898,444	(724,690)	4,107,169	9,329,073	(28,178,487)	263,449,832



In 2019, 2018 and 2017, there were no intersegment revenues and all revenues are made to external customers.

As at March 31, 2019 and 2018, segment assets for each segment do not include "Goodwill" amounting to ₱47.61 million.

Segment liabilities for each segment do not include the following:

	2019	2018	2017
Deferred tax liabilities - net	₽415,466,126	₽277,071,817	₽242,128,875
Dividends payable	159,611,534	107,787,994	108,225,615
Retirement liability	104,576,634	84,598,790	170,302,530
Income tax payable	2,061,214	2,971,169	9,953,732
	₽681,715,508	₽472,429,770	₽530,610,752

Net income for each segment does not include "Provision for income tax" amounting to  $\cancel{P}6.79$  million in 2019,  $\cancel{P}37.71$  million in 2018 and  $\cancel{P}28.18$  million in 2017.

### 21. Related Party Transactions

Parties are related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions; and the parties are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

Affiliates are entities that are subject to common control.

Significant transactions with related parties include the following:

		2019		
Category	Amount/Volume	<b>Outstanding Balance</b>	Terms and Conditions/Nature	
Affiliates				
PhilTrust Bank				
Cash	₽43,517,975	₽76,717,692	Savings deposit with interest rate at 0.50%	
Interest income	1,813,736	_		
Short-term deposits	73,559,819	168,802,716	Money market placements at 6 to	
Interest income	3,979,997	_	53 days with interest ranging from 2.08% to 3.20%	
Rent	36,827,492	28,734,477	Unsecured; Rent of building in Makati (see Notes 16 and 19)	
Manila Hotel			,	
Expenses for co-curricular activities (Note 16)	1,211,700	-	Rental of room and facilities for commencement exercises	
Manila Bulletin Publishing				
Corporation				
Recruitment and placement (Note 16)	4,049,267	_	Advertising services, terms vary as to type and frequency of advertisements	
TH Coffee Services Philippine			. ,	
Corp.				
Rental income (Note 19)	1,547,839	1,547,839	Payable the following month. Rental of commercial space	
Karate Kid Japanese Fastfood			•	
Rental income (Note 19)	405,000	45,000	Payable the following month. Rental of commercial space	



			2018
Category	Amount/Volume	Outstanding Balance	Terms and Conditions/Nature
Affiliates			
PhilTrust Bank			
Cash	₱136,629,165	₽50,508,542	Savings deposit with interest rate at 0.10%
Interest income	122,863	_	to 0.50%
Short-term deposits	57,812,279	48,773,864	Money market placements at 6 to
Interest income	2,481,953	_	53 days with interest ranging from .25% to 2.75%
Rent	24,000,000	12,594,361	Unsecured; Rent of building in Makati (see Notes 16 and 19)
Manila Hotel			
Expenses for co-curricular activities (Note 16)	699,993	_	Rental of room and facilities for commencement exercises
Manila Bulletin Publishing			
Corporation			
Recruitment and placement	7,048,332	_	Advertising services, terms vary as to type
(Note 16)			and frequency of advertisements
Purchase of property and	203,843	_	Payable in advance

Generally, related party transactions are settled in cash.

### Transactions with Retirement Plans

equipment

Under PFRS, certain post-employment benefit plans are considered as related parties. The University's retirement plan is in the form of a trust administered by two trustee banks. The carrying value of the fund, which approximates its fair value, amounted to ₱211.72 million and ₱202.46 million as at March 31, 2019 and 2018, respectively (see Note 17).

As at March 31, 2019 and 2018, the retirement fund has 8,072,299 shares or 2.17% interest in the University. The total unrealized gains recognized from these investments amounted to ₱12.46 million and ₱3.58 million as at March 31, 2019 and 2018, respectively. No limitations and restrictions are provided and voting rights over these shares are exercised by a trust officer.

There are no other transactions by the Group or its related parties with the retirement fund as at March 31, 2019 and 2018.

### Remuneration of Key Management Personnel

The Group's key management personnel include all management committee officers. The summary of compensation of key management personnel follows:

	2019	2018
Short-term employee salaries and benefits	₽14,165,374	₽13,220,339
Post-employment benefits	4,168,921	14,090,442
	₽18,334,295	₽27,310,781

There are no agreements between the Group and any of its directors and key officers providing for benefits upon termination of employment, except for such benefits to which they may be entitled under the Group's retirement plan.



### 22. Notes to Consolidated Statements of Cash Flows

Noncash investing activities pertain to the following:

- a. Retirement/disposal of assets In 2019, 2018 and 2017, the University retired/disposed furniture and fixtures and laboratory equipment with aggregate cost of ₱15.98 million, ₱13.66 million and ₱7.54 million, respectively, and accumulated depreciation of ₱13.84 million, ₱13.26 million and ₱7.24 million, respectively (see Note 9).
- b. Revaluation increment on the land For the current year, the University engaged the services of an independent appraiser and obtained valuation for its land in Mendiola, Malolos and Makati-Legaspi, Makati-Malugay and Las Piñas. The appraisal resulted in the recognition of increases in revaluation increment on land of ₱1.45 billion, gross of deferred income tax of ₱145 million (see Note 9).
- c. Donation income In March 2019, the University received various laboratory and optical equipment from third parties as donations amounting to ₱7.09 million (see Note 9).

### 23. Basic/Diluted EPS

The income and share data used in the basic/diluted EPS computations are as follows:

	2019	2018	2017
Net income (a)	₽184,163,109	₽107,772,975	₱262,106,208
Weighted average number of outstanding common shares (b)	372,414,400	372,414,400	372,414,400
Basic/diluted earnings per share			
(a/b)	₽0.49	₽0.29	₽0.70

There were no potential dilutive financial instruments in 2019, 2018 and 2017.

### 24. Fair Value Measurement

The Group uses a hierarchy for determining and disclosing the fair value of its assets and liabilities.

The following tables summarize the carrying amounts and the fair values of the Group's financial and nonfinancial assets and liabilities as at March 31:

	2019				
	Fair Value Measurement Using				
		Quoted Prices in Active	Significant Unobservable		
	Carrying	Markets	Inputs	Total Fair	
	Value	(Level 1)	(Level 3)	Value	
Assets measured at fair value:			•		
Financial assets					
Financial assets at FVOCI	₽82,800	₽82,800	₽_	₽82,800	
Nonfinancial assets	ŕ	,		ŕ	
Land classified as property and equipme	ent				
valued under revaluation model	3,335,613,002	_	3,335,613,002	3,335,613,002	
Land classified as investment property					
under fair value model	151,980,000	_	151,980,000	151,980,000	
	₽3,487,675,802	₽82,800	₽3,487,593,002	₽3,487,675,802	



	2018				
	Fair Value Measurement Using				
		Quoted Prices	Significant		
		in Active	Unobservable		
		Markets	Inputs	Total Fair	
	Carrying Value	(Level 1)	(Level 3)	Value	
Assets measured at fair value:					
Financial assets					
AFS investments - quoted	₽105,840	₽105,840	₽-	₽105,840	
Nonfinancial assets					
Land classified as property and equipment					
valued under revaluation model	1,884,026,292	_	1,884,026,292	1,884,026,292	
Land classified as investment property					
under fair value model	152,751,487	_	152,751,487	152,751,487	
	₱2,036,883,619	₽105,840	₽2,036,777,779	₱2,036,883,619	

As at March 31, 2018, unquoted equity securities carried at cost amounted to ₱0.41 million (nil as of March 31, 2019).

The methods and assumptions used by the University in estimating the fair value of the financial and nonfinancial assets and liabilities are as follows:

<u>Cash and Cash Equivalents, Tuition and Other Receivables, Accounts Payable and Other Current Liabilities (Excluding Statutory Obligations), Dividends Payable</u>

Fair values approximate carrying amounts given the short-term nature of these accounts.

### Property and Equipment and Investment Property

The tables below summarize the valuation techniques and the significant unobservable inputs used in the valuation of land recorded as property equipment and investment properties:

	Valuation Techniques	Significant Unobservable Inputs	Range (Weighted Average)
Land	Sales Comparison	Internal factors:	
	Approach/Market	Location	+10% to -20%
	Approach	Improvements	+0% to -20%
		Elevation	+0% to +20%
		Corner Influence	+0% to $+5%$
		Use	-20% to +20%
		Development	+10% to +20%
		Size	-20% to +20%
		Time Element	+0%

The range of the prices per square meter used in the valuation is shown below:

			Range (Weighted
	Valuation techniques	Location	Average)
Land	Sales Comparison	Comparable analysis:	
	Approach/Market Approach	External factor (net price)	
	търрговой	Manila - Site 1 and 2	₱133,178 to ₱157,729 per square meter (sqm)
		Makati - Malugay	₱247,500 to ₱360,000 per sqm



Valuation techniques	Location	Range (Weighted Average)
	Makati - Legaspi	₱270,000 to ₱500,000 per sqm
	Malolos, Bulacan	₽8,550 to ₽16,200 per sqm
	Las Piñas	₱19,655 to ₱25,200 per sqm

The description of the valuation technique and inputs used in valuation of the University's land follows:

Market Data Approach  Location	A comparable method where the value of the property is based on sales and listings of comparable property by reducing reasonable comparative sales and listings to a common denominator. This is done by adjusting the differences between the subject property and those actual sales and listings regarded as comparable. The properties used as basis of comparison are situated within the immediate vicinity of the subject property. Comparison would be premised on the factors of location, size and shape of the lot, and time element.  For a tract of land designated for a purpose or site occupied or available for occupancy, one of the key factors in land valuation is the location or area of preference.
Improvements and	Renovations in the land including the construction of building and
developments	installation of machineries and equipment should not be included in the valuation.
Corner Influence	Enhancement in usefulness accrues to those lots located or near street corners especially in retail business districts.
Use	Includes considerations factored in such as zoning, water and riparian rights, environmental issues, building codes and flood zones.
Elevation	Height of the property above or below a fixed reference point.
Size	Physical magnitude, extent or bulk, relative or proportionate
Time Element	dimensions. The value of the lot varies in accordance to the size of the lots. Basic rule of thumb is the bigger the lot size the lower the value, the smaller the lot size the higher the value. The measured or measurable period during action or condition exist. It is usually associated with the period in which the property can be sold in an open market within reasonable time.

Sensitivity analyses to the significant changes in unobservable inputs are shown below:

- Significant increases (decreases) in the price (per sqm) would result in a significantly higher (lower) fair value measurement.
- Significant factor in the location of the property (e.g., closer to a main road or secondary road) would result in a significantly higher (lower) fair value measurement
- Significant improvements and developments (deterioration) in the location would result in a significantly higher (lower) fair value measurement.
- Significant increases (decreases) in the influence of the corners of the property would result in a significantly higher (lower) fair value measurement.
- Significant increases (decreases) in the use of the property would result in a significantly lower (higher) fair value measurement.



- Significant increases (decreases) in the elevation of the property would result in a significantly lower (higher) fair value measurement.
- Significant increases (decreases) in the size of the property would result in a significantly lower (higher) fair value (per sqm) measurement.
- Significant increases (decreases) in the period in which the property can be sold in an open market would result in a significantly lower (higher) fair value measurement.

The appraiser considers the highest and best use of the asset which takes into account the use of the asset that is physically possible, legally permissible and financially feasible.

Quoted Equity Securities Classified as Investments at FVOCI/AFS Investments Fair value is based on quoted prices.

### Unquoted Equity Securities Classified as AFS Investments

Fair value could not be reliably determined due to the unpredictable nature of future cash flows and the lack of suitable methods of arriving at a reliable fair value. There is no active market for these investments and the Group does not intend to dispose these investments. These investments are carried at cost as of March 31, 2018 and its value was reduced as of March 31, 2019. Unquoted equity securities are not significant relative to the Group's portfolio of financial instruments.

In 2019 and 2018, there have been no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurement.

### 25. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise cash and cash equivalents. The main purpose of these financial instruments is to fund the Group's operations and capital expenditures. The Group has various other financial instruments such as tuition and other receivables, refundable deposits, equity investments, accounts payable and accrued expenses excluding statutory payables and dividends payable that arise directly from operations.

The main risks arising from the Group's financial instruments are credit risk, liquidity risk and foreign currency risk.

### Credit Risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur financial loss.

The Group's risk management policy to mitigate credit risk on its receivables from students include the refusal of the Group to release pertinent records like examination permit, transcript of records and transfer credentials, if applicable, until the student's account is cleared/paid. As at the reporting date, there are no significant concentrations of credit risk.



As at March 31, 2019 and 2018, the analysis of financial assets follows:

	2019			
	Neither Past Due nor Impaired	Past Due but not Impaired	ECL	Net of ECL
Loans and receivables:	•	•		
Cash and cash equivalents*	₽312,651,838	₽-	₽-	₽312,651,838
Tuition and other receivables				
Tuition fee receivables	_	140,644,059	(52,201,652)	88,442,407
Accrued interest receivable	517,451	_	_	517,451
Advances to employees	18,556,882	_	_	18,556,882
Accrued rent receivable	3,432,362	_	_	3,432,362
Advances to CE-IS's				
stockholders	1,250,000	_	_	1,250,000
Other receivables	11,087,875	_	_	11,087,875
Refundable security deposits	1,012,012	_	_	1,012,012
Investments at FVOCI	82,800	_	_	82,800
	₽348,591,220	₱140,644,059	( <del>P</del> 52,201,652)	₽437,033,627

<sup>\*</sup> Excluding cash on hand

		2018		
	Neither Past	Past Due	Past Due	_
	Due nor	but not	and	
	Impaired	Impaired	Impaired	Total
Loans and receivables:				
Cash and cash equivalents*	₽289,845,769	₽_	₽_	₱289,845,769
Tuition and other receivables				
Tuition fee receivables	_	103,555,100	45,354,755	148,909,855
Advances to employees	13,015,260	_	_	13,015,260
Accrued rent receivable	1,645,557	_	_	1,645,557
Advances to CE-IS's				
stockholders	1,250,000	_	_	1,250,000
Accrued interest receivable	145,577	_	_	145,577
Other receivables	1,799,153	_	_	1,799,153
Refundable security deposits	1,012,012	_	_	1,012,012
AFS investments	512,157	_	_	512,157
	₽309,225,485	₱103,555,100	₽45,354,755	₽458,135,340

<sup>\*</sup> Excluding cash on hand

The Group's neither past due nor impaired receivables are high grade receivables which, based on experience, are highly collectible and exposure to bad debt is not significant.

As at March 31, 2019 and 2018, the age of the entire Group's past due but not impaired tuition fee receivables is over 60 days (see Note 6).

### Tuition Fee Receivables

The Group uses a provision matrix to calculate ECL for tuition fee receivables. The provision rates are determined based on the Group's historical observed default rates analyzed in accordance to days past due by grouping of customers based on customer type and channels. The Group adjusts historical default rates to forward-looking default rate by determining the closely related economic factors affecting each customer segment. At each reporting date, the observed historical default rates are updated and changes in the forward-looking estimates are analyzed.

Set out on the next page is the information about the credit risk exposure on the Group's tuition fee receivables using a provision matrix as of March 31, 2019.



	_		<b>Days Past Due</b>		
			1 to less 3	Over 3	
	Current	< 1 quarter	quarters	quarters	Total
Estimated tuition fee receivable at					
default	₽-	₽43,533,993	₽22,072,204	₽75,037,862	₱140,644,059
Expected credit losses	₽-	₽4,076,828	₽6,923,516	₽41,201,308	₽52,201,652

### Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial assets and financial liabilities. Liquidity risk may result from a counterparty failing on repayment of a contractual obligation or inability to generate cash inflows as anticipated.

The Group seeks to manage its liquidity risk to be able to meet its operating cash flow requirements, finance capital expenditures and maturing debts. As an inherent part of its liquidity risk management, the Group regularly evaluates its projected and actual cash flows. To cover its short-term and long-term funding requirements, the Group intends to use internally generated funds and external financing, if needed.

The maturity profile of the Group's financial assets and financial liabilities as at March 31, 2019 and 2018 based on contractual undiscounted receipts and payments follows:

			2019		
		Less than	3 to 12		
	On Demand	3 Months	Months	Over 1 Year	Total
Cash on hand	₽343,500	₽–	₽_	<del>P</del> –	₽343,500
Financial assets:					
Cash in banks and cash equivalents	139,482,126	173,169,712	_	_	312,651,838
Tuition and other receivables:					
Tuition fee receivables	88,442,407	_	_	_	88,442,407
Accrued interest receivable	_	517,451	_	_	517,451
Others:					
Advances to employees	18,556,882	_	_	_	18,556,882
Nontrade	10,363,852	_	_	_	10,363,852
Accrued rent receivable	3,432,362	_	_	_	3,432,362
Advances to CE-IS's					
stockholders	1,250,000	_	_	_	1,250,000
Other receivables	724,023	_	_	_	724,023
Refundable security deposits	_	_	_	1,012,012	1,012,012
Financial assets at FVOCI	_	_	_	82,800	82,800
	262,595,152	173,687,163	_	1,094,812	437,377,127
Financial liabilities:					
Accounts payable and accrued					
expenses:					
Accounts payable*	₽248,690,883	₽_	₽_	₽_	₽248,690,883
Accrued expenses	44,310,552	45,750,120	_	_	90,060,672
Deposits	8,231,391	_	_	_	8,231,391
Alumni fees payable	4,804,000	_	_	_	4,804,000
Dividends payable	104,576,634	_	_	_	104,576,634
	410,613,460	45,750,120	_	_	456,363,580
Net undiscounted financial assets					
(liabilities)	( <del>P</del> 148,018,308)	₽127,937,043	₽–	₽1,094,812	( <del>P</del> 18,986,453)

<sup>\*</sup> Excluding statutory payables



			2018		
		Less than			
	On Demand	3 Months	3 to 12 Months	Over 1 Year	Total
Cash on hand	₽335,240	₽_	₽_	₽_	₽335,240
Financial assets:					
Cash in banks and cash equivalents	210,143,007	79,702,762	_	_	289,845,769
Tuition and other receivables:					
Tuition fee receivables	103,555,100	_	_	_	103,555,100
Accrued interest receivable	_	145,577	_	_	145,577
Others:					
Advances to employees	13,015,260	_	_	_	13,015,260
Accrued rent receivable	1,645,557	_	_	_	1,645,557
Advances to CE-IS's	1,250,000				1,250,000
stockholders	1,230,000	_	_	_	1,230,000
Nontrade	950,485	_	_	_	950,485
Other receivables	848,668	_	_	_	848,668
Refundable security deposits	_	_	_	1,012,012	1,012,012
AFS investments	_	_	_	512,157	512,157
	331,743,317	79,848,339	_	1,524,169	413,115,825
Financial liabilities:					
Accounts payable and accrued					
expenses:					
Accounts payable*	₽250,982,365	₽—	₽_	₽-	₽250,982,365
Accrued expenses	28,411,580	44,118,171	_	_	72,529,751
Deposits	5,833,820	_	_	_	5,833,820
Alumni fees payable	5,430,073	_	_	_	5,430,073
Dividends payable	107,787,994	_	_	_	107,787,994
	398,445,832	44,118,171	_	_	442,564,003
Net undiscounted financial assets					
(liabilities)	( <del>P</del> 66,702,515)	₽35,730,168	₽-	₽1,524,169	(₱29,448,178)

<sup>\*</sup> Excluding statutory payables

The Group relies on internally-generated cash to fund its working capital needs, capital expenditures and cash dividends. The Group will continuously assess its overhead costs to determine opportunities to decrease them. As laid down in the Group's strategic plan, the Group is committed to attain its goal on sound financial position by accomplishing the objectives to implement cost saving measures, increase income of existing revenue generating programs and activities and expand revenue generating activities.

### Foreign Currency Risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group's principal transactions are carried out in Peso and its exposure to foreign currency risk arises primarily from cash in banks and short-term deposits that are denominated in United States dollar (\$ or USD).

To mitigate the Group's exposure to foreign currency risk related to foreign currency-denominated accounts, management keeps the amount of these assets at a low level.

The following table shows the foreign currency-denominated accounts of the Group as at March 31, 2019 and 2018 in USD:

	2019	2018
Cash in banks	\$12,608	\$14,315
Short-term deposits	115,900	114,655
	\$128,508	\$128,970



In translating the foreign currency-denominated accounts to Peso amounts, the exchange rate used was ₱52.50 to \$1.00 and ₱52.16 to \$1.00 as at March 31, 2019 and 2018, respectively.

The following table demonstrates the sensitivity to a reasonably possible change in the Peso/USD exchange rate, with all other variables held constant, of the Group's net income before tax. There is no impact on the Group's equity.

	20	019	201	8
Percentage change in exchange rate	-5.07%	5.07%	-9.44%	9.44%
Effect on net income before tax	( <del>P</del> 342,056)	₽342,056	( <del>P</del> 635,036)	₽635,036

### Interest Rate Risk

The Group's exposure to market risk for changes in interest rates is not significant to the consolidated financial statements. The financial instruments of the Group are either noninterest-bearing or has minimal interest rate exposure due to the short-term nature of the account (that is, cash equivalents).

### Capital Management

The primary objective of the Group's capital management is to ensure that it maintains healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made to the objectives and policies or processes during the years ended March 31, 2019, 2018 and 2017.

The Group monitors capital using a debt-to-equity ratio which is debt divided by total equity. The Group includes within debt accounts payable and accrued expenses.

The following table shows how the Group computes for its debt-to-equity ratio as at March 31, 2019 and 2018:

	2019	2018
Accounts payable and other current liabilities (a)	₽404,363,704	₽355,306,220
Total equity (b)	₽4,450,852,846	₽3,125,382,709
Debt-to-equity ratio (a/b)	0.09:1	0.11:1

As of March 31, 2019 and 2018, the Group was able to meet its capital management objectives and was successful in achieving its capital management policies.

### 26. Changes in Liabilities Arising from Financing Activities

Changes in the Group's dividends payable is presented below:

	2019	2018
Beginning balance	₽107,787,994	₽108,225,615
Declaration of dividends (including dividends		
to NCI)	76,107,880	74,482,880
Cash payments (including dividends to NCI)	(79,319,240)	(74,920,501)
Ending balance	₽104,576,634	₽107,787,994



### 27. Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption to have a significant impact on its consolidated financial statements.

Effective beginning on or after January 1, 2019 (FY 2020 for the Group)

- Amendments to PFRS 9, Prepayment Features with Negative Compensation
- PFRS 16, Leases

PFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to account for all leases under a single on-balance sheet model similar to the accounting for finance leases under PAS 17, Leases. The standard includes two recognition exemptions for lessees – leases of 'low-value' assets (e.g., personal computers) and short-term leases (i.e., leases with a lease term of 12 months or less). At the commencement date of a lease, a lessee will recognize a liability to make lease payments (i.e., the lease liability) and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will be required to separately recognize the interest expense on the lease liability and the depreciation expense on the right-of-use asset.

Lessees will be also required to remeasure the lease liability upon the occurrence of certain events (e.g., a change in the lease term, a change in future lease payments resulting from a change in an index or rate used to determine those payments). The lessee will generally recognize the amount of the remeasurement of the lease liability as an adjustment to the right-of-use asset.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases.

PFRS 16 also requires lessees and lessors to make more extensive disclosures than under PAS 17.

A lessee can choose to apply the standard using either a full retrospective or a modified retrospective approach. The standard's transition provisions permit certain reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement
- Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures
- Philippine Interpretation IFRIC-23, Uncertainty over Income Tax Treatments

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12, *Income Taxes*, and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities



- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.

The Group is currently assessing the impact of this interpretation.

- Annual Improvements to PFRSs 2015-2017 Cycle
  - Amendments to PFRS 3, *Business Combinations*, and PFRS 11, *Joint Arrangements*, *Previously Held Interest in a Joint Operation*
  - Amendments to PAS 12, *Income Tax Consequences of Payments on Financial Instruments Classified as Equity*
  - Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

### Effective beginning on or after January 1, 2020 (FY 2021 for the Group)

- Amendments to PFRS 3, Definition of a Business
- Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

### Effective beginning on or after January 1, 2021 (FY 2022 for the Group)

• PFRS 17. *Insurance Contracts* 

### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements, and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

### 28. Events after the Reporting Date

On June 28, 2019, the University's BOD approved and authorized the following:

- Declaration of cash dividend of ₱74.48 million (₱0.20 per share) payable on August 29, 2019 to stockholders of record as of the close of business of August 5, 2019.
- Appropriation of ₱80.00 million for the construction of the following:
  - Eight (8)-storey building in Mendiola Campus;
  - Construction of swimming pools and renovation of classroom in Malolos campus; and
  - Extension of the expansion projects of the University.
- Re-appropriation of \$\mathbb{P}\$450.00 million for the development of the Malolos campus.

The estimated date of completion of the above projects as set by the University is within 2 years.

Furthermore, the University's BOD approved the change in fiscal year of the University effective fiscal year 2020 from beginning April 1 and ending March 31 to beginning June 1 and ending May 31 brought about by the change in the academic year from ending March of each year to ending May of each year.





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors Centro Escolar University 9 Mendiola Street San Miguel, Manila

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Centro Escolar University and Subsidiaries (the "Group") as at March 31, 2019 and 2018 and for each of the three years in the period ended March 31, 2019, and have issued our report thereon dated June 28, 2019. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for the purpose of complying with Securities Regulation Code Rule 68, As Amended (2011), and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state, in all material respects, the information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Partner

CPA Certificate No. 0097907

mle S. Garcia

SEC Accreditation No. A-823-A (Group A),

March 21, 2019, valid until July 21, 2019

Tax Identification No. 201-960-347

BIR Accreditation No. 08-001998-102-2018,

October 18, 2018, valid until October 17, 2021

PTR No. 7332555, January 3, 2019, Makati City

June 28, 2019



### **CENTRO ESCOLAR UNIVERSITY**

## INDEX TO THE FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

Annex I: Schedule of retained earnings available for dividend declaration

Annex II: Schedule of all the effective standards and interpretations

Annex III: The map showing the relationships between and among the University and its

subsidiaries

Annex IV: Supplementary schedules to consolidated financial statements



### **CENTRO ESCOLAR UNIVERSITY**

# SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION MARCH 31, 2019

Unappropriated parent company retained earnings, beginning of year	₽359,629,969
Add: Net income actually earned/realized during the fiscal year	171,975,964
Unappropriated parent company retained earnings, as adjusted before dividend	_
declaration	531,605,933
Deduct:	
Dividends declared during the fiscal year	(74,482,880)
Unappropriated parent company retained earnings, as adjusted to available for	
dividend declaration, end of year	₽457,123,053



### CENTRO ESCOLAR UNIVERSITY AND SUBSIDIARIES

# SCHEDULE OF ALL THE EFFECTIVE STANDARDS AND INTERPRETATIONS

List of Philippine Financial Reporting Standards (PFRSs) [which consists of PFRSs, Philippine Accounting Standards (PASs) and Philippine Interpretations] effective as at March 31, 2019, unless otherwise indicated:

AND INTE	NE FINANCIAL REPORTING STANDARDS RPRETATIONS of December 31, 2018	Adopted	Not Adopted	Not Applicable
Philippine 1	Financial Reporting Standards			
PFRS 1	First-time Adoption of Philippine Financial Reporting Standards			✓
PFRS 2	Share-based Payment			✓
	Amendments to PFRS 2, Classification and Measurement of Share-based Payment Transactions			<b>√</b>
PFRS 3	Business Combinations	✓		
PFRS 4	Insurance Contracts			✓
	Amendments to PFRS 4, Applying PFRS 9 Financial Instruments with PFRS 4 Insurance Contracts			<b>✓</b>
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations	✓		
PFRS 6	Exploration for and Evaluation of Mineral Resources			<b>✓</b>
PFRS 7	Financial Instruments: Disclosures	✓		
PFRS 8	Operating Segments	✓		
PFRS 9	Financial Instruments	✓		
PFRS 10	Consolidated Financial Statements	✓		
PFRS 11	Joint Arrangements			✓
PFRS 12	Disclosure of Interests in Other Entities	✓		
PFRS 13	Fair Value Measurement	✓		
PFRS 14	Regulatory Deferral Accounts			✓
PFRS 15	Revenue from Contracts with Customers	✓		
Philippine A	Accounting Standards			
PAS 1	Presentation of Financial Statements	✓		
PAS 2	Inventories	✓		
PAS 7	Statement of Cash Flows	✓		



AND INTE	NE FINANCIAL REPORTING STANDARDS CRPRETATIONS S of December 31, 2018	Adopted	Not Adopted	Not Applicable
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	✓		
PAS 10	Events after the Reporting Period	✓		
PAS 12	Income Taxes	✓		
PAS 16	Property, Plant and Equipment	✓		
PAS 17	Leases	✓		
PAS 19	Employee Benefits	✓		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			✓
PAS 21	The Effects of Changes in Foreign Exchange Rates	✓		
PAS 23	Borrowing Costs			<b>✓</b>
PAS 24	Related Party Disclosures	✓		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			<b>✓</b>
PAS 27	Separate Financial Statements			✓
PAS 28	Investments in Associates and Joint Ventures			✓
	Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)			<b>√</b>
PAS 29	Financial Reporting in Hyperinflationary Economies			✓
PAS 32	Financial Instruments: Presentation	✓		
PAS 33	Earnings per Share	✓		
PAS 34	Interim Financial Reporting			✓
PAS 36	Impairment of Assets	✓		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	✓		
PAS 38	Intangible Assets	✓		
PAS 39	Financial Instruments: Recognition and Measurement	✓		
PAS 40	Investment Property	✓		
	Amendments to PAS 40, Transfers of Investment Property	✓		
PAS 41	Agriculture			✓



AND INTERI	FINANCIAL REPORTING STANDARDS PRETATIONS f December 31, 2018	Adopted	Not Adopted	Not Applicable
Philippine Int	erpretations			
Philippine Interpretation IFRIC-1	Changes in Existing Decommissioning, Restoration and Similar Liabilities			<b>✓</b>
Philippine Interpretation IFRIC-2	Members' Shares in Co-operative Entities and Similar Instruments			✓
Philippine Interpretation IFRIC-4	Determining whether an Arrangement contains a Lease	✓		
Philippine Interpretation IFRIC-5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			<b>✓</b>
Philippine Interpretation IFRIC-6	Liabilities arising from Participating in a Specific Market—Waste Electrical and Electronic Equipment			✓
Philippine Interpretation IFRIC-7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			<b>✓</b>
Philippine Interpretation IFRIC-10	Interim Financial Reporting and Impairment			<b>✓</b>
Philippine Interpretation IFRIC-12	Service Concession Arrangements			<b>✓</b>
Philippine Interpretation IFRIC-14	PAS 19—The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	<b>√</b>		
Philippine Interpretation IFRIC-16	Hedges of a Net Investment in a Foreign Operation			<b>✓</b>
Philippine Interpretation IFRIC-17	Distributions of Non-cash Assets to Owners			<b>✓</b>
Philippine Interpretation IFRIC-19	Extinguishing Financial Liabilities with Equity Instruments			~
Philippine Interpretation IFRIC-20	Stripping Costs in the Production Phase of a Surface Mine			✓



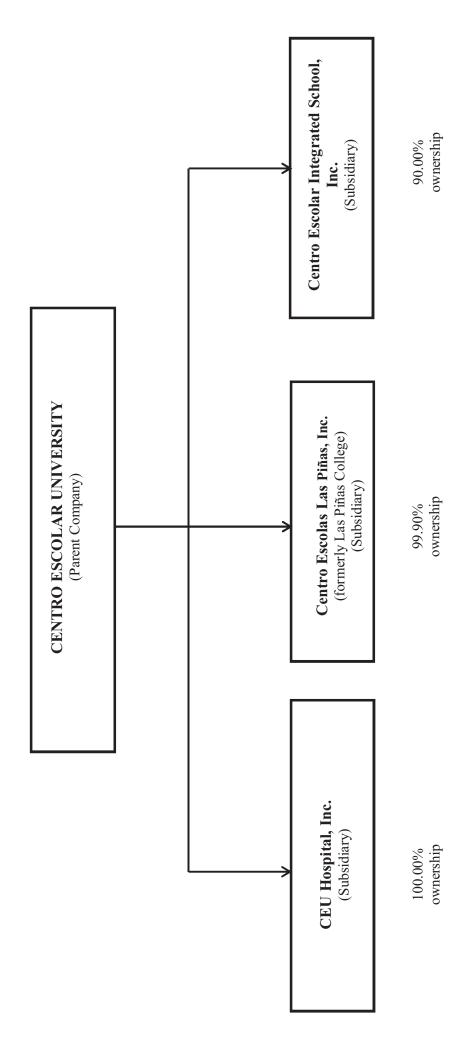
AND INTERI	FINANCIAL REPORTING STANDARDS PRETATIONS f December 31, 2018	Adopted	Not Adopted	Not Applicable
Philippine Interpretation IFRIC-21	Levies			<b>✓</b>
Philippine Interpretation IFRIC-22	Foreign Currency Transactions and Advance Consideration	✓		
Philippine Interpretation SIC-7	Introduction of the Euro			<b>√</b>
Philippine Interpretation SIC-10	Government Assistance—No Specific Relation to Operating Activities			<b>✓</b>
Philippine Interpretation SIC-15	Operating Leases—Incentives			<b>✓</b>
Philippine Interpretation SIC-25	Income Taxes—Changes in the Tax Status of an Entity or its Shareholders			<b>√</b>
Philippine Interpretation SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease			<b>✓</b>
Philippine Interpretation SIC-29	Service Concession Arrangements: Disclosures			<b>✓</b>
Philippine Interpretation SIC-32	Intangible Assets—Web Site Costs			<b>✓</b>

Note: The Group has not early adopted standards and amendments which are not yet effective as at April 1, 2019.



CENTRO ESCOLAR UNIVERSITY AND SUBSIDIARIES

# THE MAP SHOWING THE RELATIONSHIPS BETWEEN AND AMONG THE UNIVERSITY AND ITS SUBSIDIARIES MARCH 31, 2019



Centro Escolar University Schedule A - Financial Assets March 31, 2019

Name of Issuing entity and association of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the statement of financial position	Valued based on market quotation at end of reporting period	Income received and accrued
Available for sale investments				
Casino Español de Manila	1	<del>d</del>	<del>-</del> - <del>-</del>	(₱200,000)
PLDT-Common	72	82,800	82,800	(23,040)
Polymedic General Hospital	80		I	(110,000)
PLDT- Preferred	9,500	l	I	(95,000)
PLDT Comm & Energy Ventures, Inc.				
(formerly Pilipino Telephone Corp.)	300		I	(1,317)
	9,953	₱82,800	₱82,800	(P429,357)

Centro Escolar University
Schedule B - Amounts Receivable from Directors, Officers, Employees and Principal Stockholders (Other than Affiliates)\*
March 31, 2019

			Dedu	Deductions	Ending Balance	alance	
Name and Designation of debtor	Balance at beginning of period	Additions	Amounts	Amounts written off	Current	Not current	Balance at end of period
Housing Loan Agno, Cirila - Non-teaching Staff	P110,000	фL	P47,500	4	₱62,500	4	P62,500
Travel Loan							
Quita, Jennifer - Faculty	I	177,375	25,653	I	61,568	90,154	151,722
Gaviola, Gertrudes - Faculty	I	177,375	25,653	I	61,568	90,154	151,722
Borlongan, Amelita - Faculty	I	177,375	51,307	I	123,137	2,931	126,068
Cruz, Bessie - Faculty	I	147,375	25,653	I	61,568	60,154	121,722
Fajardo, Erlinda - Faculty	I	177,375	25,653	I	61,568	90,154	151,722
Nuguid, Virginia - Faculty	I	139,375	25,653	I	61,568	52,154	113,722
Guerrero, Edna - Faculty	I	125,375	25,653	I	61,568	38,154	99,722
Lumarque, Lilian - Faculty	I	125,375	23,088	I	61,568	40,719	102,287
Co, Welyn - Faculty	I	177,375	25,653	I	61,568	90,154	151,722
Separo, Perla - Faculty	I	177,375	25,653	I	61,568	90,154	151,722
Suto, Vivian - Faculty	I	177,375	25,653	I	61,568	90,154	151,722
Villamor, Janelle - Faculty	I	177,375	25,653	I	61,568	90,154	151,722
So, Rosemarie - Faculty	I	177,375	25,653	I	61,568	90,154	151,722
Albano, Heidi Rosario - Faculty	I	169,472	45,240	I	54,288	69,944	124,232
De Leon, Julius - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Galang, Sharon - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Kuhutan, Sagira - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Reyes, Ruth - Faculty	I	162,862	33,930	I	54,288	74,644	128,932
Duad, Nadine - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Ramirez, Eufrecina - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Raqueño, Avelina - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Anacio, Marcial - Faculty	I	162,862	45,240	I	54,288	63,334	117,622
Villanueva, Jean Marie - Faculty	I	162,862	45,240	I	54,288	63,334	117,622

(Forward)

			Dedu	Deductions	Ending Balance	Balance	
Name and Designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written off	Current	Not current	Balance at end of period
Villanueva, Angelina - Faculty	I	162,862	45,240	I	54,288	63,334	117,622
Dee, Annabelle - Faculty	I	162,862	45,240	I	54,288	63,334	117,622
Mijarez, Luzette - Faculty	I	162,862	45,240	I	54,288	63,334	117,622
Clemente, Maria Luisa - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Recto, Perpetua Socorro - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Cortado, Christopher Jay - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Andoy, Maria Corazon - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Dizon, Maria Carmen - Faculty	I	162,862	47,502	I	54,288	61,072	115,360
Fabian, Bella Marie - AVP Admin	I	162,862	47,502	I	54,288	61,072	115,360
Orlina, Jericho AVP - Business Affairs	I	162,862	47,502	I	54,288	61,072	115,360
Olaer, Carlito - VP Student Affairs	I	162,862	47,502	I	54,288	61,072	115,360
Huan, Edwin - Faculty	I	162,862	22,309	I	54,288	86,265	140,553
Grino, Nicanor Jerry Head - Security Dept.	I	292,943	85,442	I	85,647	121,854	207,501
Roldan, Rita - Faculty	I	292,943	194,401	I	47,614	50,928	98,542
Garcia, Nancy - Faculty	I	292,943	85,442	I	97,647	109,854	207,501
Martinez, Claire - Faculty	I	292,943	85,442	I	97,647	109,854	207,501
Chny, Cynthia - Faculty	I	292,943	258,964	I	33,980	I	33,979
Flores, Jocelyn Sofia - Faculty	I	292,943	88,080	I	97,648	107,215	204,863
Fule, Jocelyn Andrea - Faculty	I	292,943	88,080	I	97,648	107,215	204,863
Martinez, Maria Wanda - Faculty	I	292,943	84,011	I	97,648	111,284	208,932
CE-IS Stockholders							
Ma. Cristina D. Padolina - President	250,000	I	I	I	250,000	I	250,000
Corazon M. Tiongco	250,000	ı	ı	I	250,000	I	250,000
	₱610,000	₱8,066,993	₱2,366,647	- <del>P</del> -	₱3,274,268	₱3,036,079	₽6,310,346

Note: \*This schedule pertains to advances above ₱100,000 only.

Centro Escolar University
Schedule C - Amounts Receivable from Related Parties which are eliminated during the Consolidation of financial assets
March 31, 2019

			Deductions		Ending balance	balance
Name of Related Companies	Balance at beginning of period	Additions	Amounts collected Amount	Amounts written off	Current	Not current
Control Decolor Hair consists Decosited Inc	B3 014 755	50 010 CE	æ	q	DE 224 200	æ
Centro Escolar Cinversity Hospital, Inc.	13,714,73	17,417,447	L	Ļ	10,334,200	Ļ
Centro Escolar Las Piñas, Inc.	4,528,622	30,470,749	I	I	34,999,371	I
Centro Escolar Integrated School, Inc.	9,543,474	I	I	I	9,543,474	I
TOTAL	₽17,986,851	₱32,890,194	<del>P</del> _	₽-	₽- ₽50,877,045	P_

Centro Escolar University
Schedule D - Intangible Assets - Other Assets
March 31, 2019

Description	Beginning balance	Additions at cost	Charged to cost and Charged to other expenses accounts	Charged to other accounts	Other changes Additions(deductions)	Ending balance
Goodwill Software	P47,605,695 3,642,417	P- 105,000	<del>P</del> - 1,886,834	<del>d.</del>		P47,605,695 1,860,583
TOTAL	₱51,248,112	₱105,000	₱1,886,834	₽_	4	₱49,466,278

Centro Escolar University Schedule E - Long-term Debt March 31, 2019

		Amount shown under caption "Current	Amount shown under caption
itle of Leans and True of Obligation	Amount Authorized by Indepture	portion of Long-term debt" in related	"Long-term Debt" in related
1 Ounganon	Annount Aumonized by muchune	consolidated statement of financial	consolidated statement of
		position	financial position

As at March 31, 2019, the University has no long-term debt.

Centro Escolar University
Schedule F - Indebtedness to Related Parties (Long-Term Loans from Related Companies)
March 31, 2019

balance	Not current
Ending	Current
tions	Amounts written off
Deduct	Amounts paid
	Additions
	Balance at beginning of period
	Name of Related Companies

The University does not have long-term loans from related parties.

Centro Escolar University
Schedule G - Guarantees of Securities of Other Issuers
March 31, 2019

Nature of guarantee			
	Amount owned by persons	for which statement is filed	
	Total amount guaranteed and	outstanding	
	Title of issue of each class of	securities guaranteed	
Name of issuing entity of	securities guaranteed by the	company for which this	statement is filed

As at March 31, 2019, the University has no guaranteed securities by other issuers.

Centro Escolar University Schedule H - Capital Stock March 31, 2019

92,566,976
60,576,437
212,270,987
I
372,414,400
800,000,000
Centro Escolar University

### CENTRO ESCOLAR UNIVERSITY LIST OF FINANCIAL RATIOS March 31. 2019

		2019	2018
Current ratio	Current assets Current Liabilities	0.99:1	0.96:1
Debt to equity ratio	Accounts Payable+Accrued Expenses+Interest bearing loans  Total Equity (capital)	0.09.:1	0.11:1
Interest rate coverage	Net income before tax Interest expense		_
Revenue growth	(Current period tuition+other school fees)-(Present period tuition+other school fees)  Present period tuition + other school fees	4.17%	-10.68%
Return on Revenue	Net income Tuition + other school fees	13%	8%
Return on Equity	Net Income  Average Stockholders' Equity	5%	4%
Return on assets	Net Income Average total assets	4%	3%